

PROCUREMENT SUMMARY

CNG ARMORED VAULT TRUCKS

1.	Contract Number: DR827453000	
2.	Recommended Vendor(s): Los Angeles Truck Centers, LLC	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 7/18/2022	
	B. Advertised/Publicized: 7/14/22, 7/15/22	
	C. Pre-Bid Conference: 7/26/22	
	D. Bids Due: 10/26/22	
	E. Pre-Qualification Completed: 1/13/23	
	F. Conflict of Interest Form Submitted to Ethics: 12/16/22	
	G. Protest Period End Date: 2/17/23	
5.	Solicitations Picked up/Downloaded: 5	Bids Received: 1
6.	Contract Administrator: Lorretta Norris	Telephone Number: (213) 922-2632
7.	Project Manager: Adam Robertson	Telephone Number: (562) 658-0231

A. Procurement Background

This Board Action is to approve Contract No. DR827453000 to procure three (3) CNG Armored Vault Trucks, to support Metro's Bus Operations. Contract award is subject to resolution of any properly submitted protest.

The IFB was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

Six (6) amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on August 9, 2022, to update Critical Dates;
- Amendment No. 2, issued on August 11, 2022, to update Critical Dates;
- Amendment No. 3, issued on August 26, 2022, to provide date for site visit;
- Amendment No. 4, issued on September 23, 2022, to update Technical Specification;
- Amendment No. 5 issued on September 26, 2022, to update Technical Specification and;
- Amendment No. 6 issued on October 4, 2022, to update Technical Specification.

A single bid was received on October 26, 2022, and deemed responsive.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with Metro’s Acquisition Policy for a competitive sealed bid. A single bid was received and deemed responsive and responsible to the IFB requirements.

The recommended firm, Los Angeles Truck Centers, LLC, the single responsive and responsible bidder, was found to be in full compliance in meeting the bid and technical requirements of the IFB.

Market Survey

Metro received a single bid and staff conducted a market survey of other firms to determine the reasons for the lack of formal bid responses to this IFB.

Five (5) firms downloaded the solicitation and based on staff’s communication with the plan holders, one submitted a bid, one was a refuse and recycling truck manufacturer, one was a dealership, and two were not vendors or manufacturers.

C. Price Reasonableness

The recommended bid price from Los Angeles Truck Centers, LLC is the result of an open competitive bid process in a competitive environment. The bidder prepared its bid in the expectation of adequate price competition. Both Metro and the bidder anticipated there would be more than one acceptable bid submitted. Overall, the total bid price has been determined to be fair and reasonable based upon market conditions and selection of the single responsive and responsible bidder.

The single bid received was recommended for award even though the bid was higher than the independent cost estimate. The price variance is reflective of the Market Survey conducted and the current global market conditions which have been heavily impacted by the COVID-19 pandemic.

The market price of steel has fluctuated to almost double of what it was since the last procurement of heavy-duty trucks were purchased. A worldwide semiconductor supply shortage has stalled production within the automotive industry and drastically delayed the delivery timeline of vehicles. In addition, the global logistics landscape of moving goods is heavily burdened by a shortage of manpower combined with an increased cost of fuel driving up the freight cost for these units.

Bidder’s Name	Total Bid Amount	Metro ICE
Los Angeles Truck Centers, LLC	\$1,211,139.67	\$993,000

D. Background on Recommended Contractor

The recommended firm, Los Angeles Truck Centers LLC., is a subsidiary of Velocity Vehicle Group which is headquartered in Whittier, California and has over 20 years of experience providing medium- to heavy-duty trucks, alternative fuel trucks, CARB compliant trucks, and truck engines and parts throughout California (Long Beach, San Diego, Las Vegas, Ontario, Fontana, Carson, Hesperia, Sacramento, and Caruthers) and Nevada. Los Angeles Truck Centers LLC was previously awarded a Metro Contract in May 2020 and performed satisfactorily.