

PROCUREMENT SUMMARY

SIXTY FIVE 60' ARTICULATED CNG TRANSIT BUS / OP28367-003 (Group B)

1.	Contract Number: OP28367-003		
2.	Contractor: New Flyer of America, Inc		
3.	Mod. Work Description: Increase Contract Modification Authority		
4.	Contract Work Description: Procure 60' Low-Floor CNG transit buses		
5.	The following data is current as of: 07/16/20		
6.	Contract Completion Status		Financial Status
	Contract Awarded:	07/27/2017	Contract Award Amount: \$67,688,610
	Notice to Proceed (NTP):	01/30/18	Total of Modifications Approved: \$74,210,127
	Original Complete Date:	03/30/20	Pending Modifications (including this action): \$1,109,757
	Current Est. Complete Date:	01/22/21	Current Contract Value (with this action): \$143,008,494
7.	Contract Administrator: Wayne Okubo		Telephone Number: (213) 922-7466
8.	Project Manager:		Telephone Number:

A. Procurement Background

This Board Action is to approve an increase in staff delegated authority to negotiate and execute future contract modifications in the not-to-exceed amount of \$1,000,000 for Contract OP28367-003 to procure 60' CNG buses from New Flyer of America, Inc.

This Contract Modification will be processed in accordance with Metro's Acquisition Policy and the contract type is a firm fixed unit price.

On July 27, 2017, the Board awarded Contract No.: OP28367-003 to New Flyer of America, Inc for the manufacture and delivery of the 65 units of 60' CNG transit buses base buy in the Not-To-Exceed amount of \$67,688,610. On September 26, 2019, the Board approved the exercise of the options for 70 buses for a price not to exceed \$73,457,860.

(Refer to Attachment B – Contract Modification/Change Order Log)

B. Cost/Price Analysis

The recommendation to increase the CMA from 10% to 15% and for staff delegated authority to negotiate and execute future change orders in the not-to-exceed amount of \$1,000,000 for each contract modification action ensures that the maximum cost and schedule benefits are realized. Additionally, this will allow for Metro to quickly execute any technological advancements and solutions in response to COVID-19. The recommended option was determined to be fair and reasonable based on cost analysis at the time of the original contract award.

CONTRACT MODIFICATION/CHANGE ORDER LOG

SIXTY FIVE 60' ARTICULATED CNG TRANSIT BUS / OP28367-003 (Group B)

Mod. no.	Description	Status (approved or pending)	Date	\$ Amount
1	Optional Vehicle Configurations	Approved	10/11/19	\$501,397
2	Optional Vehicle Configurations	Approved	10/11/19	\$224,499
3	Exercise Option for 70 Vehicles	Approved	11/21/19	\$73,457,860
4	Add Payment Discount Terms	Approved	1/24/20	\$ 0
5	Configuration Changes	Approved		\$26,371
6	Training Aids	Pending		\$707,965
7	Additional Configuration Changes	Pending		(\$4,748)
8	TAP Retrofit	Pending		\$22,965
9	Optional Special Tools	Pending		\$383,575
	Modification Total:			\$75,319,884
	Original Contract:			\$67,688,610
	Total:			\$143,008,494