

## PROCUREMENT SUMMARY

**MBL and MGL Fire Alarm and Fire Suppression Systems Retrofit**  
C36393C1138-300

1.	<b>Contract Number:</b> C36393C1138-300	
2.	<b>Recommended Vendor:</b> Cosco Fire Protection	
3.	<b>Type of Procurement (check one):</b> <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	<b>A. Issued:</b> January 02, 2018	
	<b>B. Advertised/Publicized:</b> January 02, 2018	
	<b>C. Pre-Bid Conference:</b> January 24, 2018	
	<b>D. Bids Due:</b> February 07, 2018	
	<b>E. Pre-Qualification Completed:</b> March 15, 2018	
	<b>F. Organizational Conflict of Interest Review Completed by Ethics:</b> February 21, 2018	
	<b>G. Protest Period End Date:</b> 6/25/18	
5.	<b>Solicitations Picked up/Downloaded:</b> 5	<b>Proposals Received:</b> 1
6.	<b>Contract Administrator:</b> Alyssa Garcia	<b>Telephone Number:</b> 213.922.7574
7.	<b>Project Manager:</b> Arkady Bernshteyn	<b>Telephone Number:</b> 213.617.6249

**A. Procurement Background**

Contract No. C36393C1138-300 is for a design/build delivery to design and install a replacement of the existing fire alarm system equipment for the Metro Blue Line and Metro Green Line. The fire alarm systems and the halon fire suppression systems retrofit will ensure safety of passengers, employees, and Metro property. Approval of contract awards are subject to resolution of any properly submitted protest.

The Invitation for Bids (IFB) procurement process, in accordance with Los Angeles County Metropolitan Transportation Authority (Metro) Procurement Policies and Procedures, was selected because the detailed specifications were sufficient for competitive bids to design and bid the project, by multiple potential bidders available to perform the work. The contract type is firm fixed price (FFP). The Contract duration is five hundred and forty-eight (548) calendar days.

One amendment was issued during the solicitation phase of the IFB:

Amendment No. 1, issued on January 10, 2018, revised the pre-bid meeting details and license requirements necessary to bid the project.

A total of one (1) bid was received on February 07, 2018.

A market survey was conducted to assess the reason one bid was placed on the project. All of the planholders were contacted and each expressed a similar reason of hesitation: the extensive time commitment of the project and the integrated Halon system.

In addition to the market survey, sixteen contractors, recommended through past performance or similar scopes of work, were contacted to be made aware of the solicitation prior to the Pre-bid conference on January 24, 2018.

This procurement is currently on its third bid cycle. The first IFB was issued December 27, 2016 with the bid due date of February 27, 2017. One bid was received from Cosco Fire Protection. Cosco Fire Protection failed to meet the three percent Disabled Veteran Business Enterprise (DBVE) goal and their bid was deemed non-responsive. A market survey revealed the complexity and time commitment diverted the remaining (8) interested contractors from placing a bid.

The second Initiation for Bid (IFB) was issued on July 19, 2017 with the bid due date of August 21, 2017 as a Small Business Enterprise (SBE) set aside. No bids were received. The concluding market survey revealed the sole planholder did not have the necessary bonding capacity for the project magnitude. Additionally, seven contractors contacted were surveyed, but did not meet all requirements necessary for this project.

## **B. Evaluation of Bids**

The bid was evaluated for responsiveness and responsibility. Cosco Fire Protection, holds all necessary licenses and has satisfactory past performance reviews. Additionally, Cosco Fire Protection has qualified safety personal and quality assurance and quality control submittals.

The bid received was determined to be responsive and responsible. The bidder is listed below:

- Cosco Fire Protection

## **C. Price Analysis**

Based upon the solicitation history of this project, the contractor's price is deemed to be justifiable. There are many risk factors involved on this project, including over sixty Fire Alarm Control Panel sites and differing city and fire department jurisdictions. Due to the risks associated with these aspects, the contractor's price is deemed understandable.

	<b>Bidder Name</b>	<b>Bid Amount</b>
1.	Cosco Fire Protection	\$3,258,500.00
2.	Metro Estimating (ICE)	\$2,481,450.00

**D. Background on Recommended Contractor**

Cosco Fire Protection, is located in Brea, California and holds active license classifications C10 and C16. Cosco Fire Protection, has a long history of work in the community, founded in 1968. Cosco Fire Protection is properly registered with the California Department of Industrial Relations for the award of this contract.