

PROCUREMENT SUMMARY

**ENTERPRISE TRANSIT ASSET MANAGEMENT (ETAM) BENCH /
PS49169000-PS49169013**

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|-----------|---|---|
| 1. | Contract Number: PS49169000 – PS49169013 | |
| 2. | Recommended Vendor: See Below | |
| 3. | Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order <input checked="" type="checkbox"/> RFIQ | |
| 4. | Procurement Dates: | |
| | A. Issued: January 16, 2018 | |
| | B. Advertised/Publicized: January 16, 2018 | |
| | C. Pre-proposal/Pre-Bid Conference: January 25, 2018 | |
| | D. Proposals/Bids Due: March 1, 2018 | |
| | E. Pre-Qualification Completed: In process | |
| | F. Conflict of Interest Form Submitted to Ethics: March 28, 2018 | |
| | G. Protest Period End Date: June 21, 2018 | |
| 5. | Solicitations Picked up/Downloaded: 120 | Bids/Proposals Received: 39 (from 14 firms) |
| 6. | Contract Administrator: Annie Duong | Telephone Number: (213) 418-3048 |
| 7. | Project Manager: Joseph Urzua | Telephone Number: (213) 617-6283 |

A. Procurement Background

This Board Action is to approve the award of bench Contract Nos. PS49169000 through PS49169013, issued in support of Metro’s Enterprise Transit Asset Management (ETAM) department for a seven-year term, effective July 1, 2018 through June 30, 2025, for a cumulative total amount not-to-exceed \$15,000,000. The services will be performed on an as-needed basis for which task orders will be issued. Board approval of these contract awards are subject to resolution of any properly submitted protest(s).

Request for Information and Qualifications (RFIQ) No. PS49169 was issued in accordance with Metro’s Acquisition Policy, and the contract type is task-order based.

The RFIQ was issued to establish qualified contractors with expertise in one or more of the disciplines as outlined in the statement of work to assist with the ETAM department. Proposers were allowed to submit qualifications for one or more disciplines.

Two amendments were issued during the solicitation phase of this RFIQ:

- Amendment No. 1, issued on January 25, 2018, provided revisions to the Letter of Invitation (LOI) and extended the proposal due date.

- Amendment No. 2, issued on February 8, 2018, provided revisions to the submittal requirements, proposal content, and additional certified lists for SBEs and DBEs under NAICS code 54161.

A total of 39 proposals were received from 14 proposers on the due date of March 1, 2018 from the firms listed below, in alphabetical order:

| | |
|----|-------------------------------------|
| 1 | Accenture, LLP |
| 2 | AECOM Technical Services, Inc. |
| 3 | Anil Verma Associates, Inc. |
| 4 | EMG |
| 5 | Intueor Consulting, Inc. |
| 6 | Kaygen, Inc. |
| 7 | Morgner Construction Management |
| 8 | Pacific Railway Enterprises, Inc. |
| 9 | Rail Surveyors and Engineers, Inc. |
| 10 | Raul V. Bravo + Associates, Inc. |
| 11 | Turner & Townsend AMCL, Inc. |
| 12 | Vehicle Technical Consultants, Inc. |
| 13 | Virginkar & Associates, Inc. |
| 14 | WSP USA, Inc. |

B. Evaluations of Proposals

The Proposal Evaluation Team (PET) consisting of staff from Metro’s Asset Management, Maintenance, Rail Fleet Services, Facilities Engineering, Systems Engineering, Rail MOW Engineering, Countywide Planning, and Rail Vehicle Engineering Departments was convened and conducted a comprehensive technical evaluation of the proposals received. The proposals were evaluated based on the following evaluation criteria and weights established in the RFIQ:

- Firm’s Qualification and Availability 30 percent
- Project Manager and Key Staff’s Project Understanding and Implementation Approach 40 percent
- Effective Scheduling/Cost Management Plan 30 percent

The evaluation criteria are appropriate and consistent with criteria developed for other similar services.

Of the 39 proposals received, six proposals were determined to be outside the competitive range and were excluded from further consideration. The remaining 33 proposals from the 14 firms listed below were determined by the PET to be qualified for inclusion in the bench in one or more disciplines shown in Attachment A-1. Of the 14 recommended firms, eight firms are Metro certified Small Business Enterprise (SBE)/Disadvantaged Business Enterprise (DBE).

| No. | CONTRACT NO. | FIRM |
|-----|--------------|-------------------------------------|
| 1 | PS49169000 | Accenture, LLP |
| 2 | PS49169001 | AECOM Technical Services, Inc. |
| 3 | PS49169002 | Anil Verma Associates, Inc. |
| 4 | PS49169003 | EMG |
| 5 | PS49169004 | Intueor Consulting, Inc. |
| 6 | PS49169005 | Kaygen, Inc. |
| 7 | PS41969006 | Morgner Construction Management |
| 8 | PS49169007 | Pacific Railway Enterprises, Inc. |
| 9 | PS49169008 | Rail Surveyors and Engineers, Inc. |
| 10 | PS49169009 | Raul V. Bravo + Associates, Inc. |
| 11 | PS49169010 | Turner & Townsend AMCL, Inc. |
| 12 | PS49169011 | Vehicle Technical Consultants, Inc. |
| 13 | PS49169012 | Virginkar & Associates, Inc. |
| 14 | PS49169013 | WSP USA, Inc. |

Accenture, LLP

Accenture LLP (Accenture) is a multinational management consulting firm providing technology and outsourcing services. The firm was established in 1989 and is headquartered in Dublin, Ireland. Accenture has five Operating Groups, i.e., Communications, Media & Technology, Financial Services, Products, Resources, and Health & Public Service. Accenture has worked on Metro's projects and has performed satisfactorily.

AECOM Technical Services, Inc.

AECOM Technical Services, Inc. (AECOM) was founded in 1990 and is headquartered in Los Angeles, California. AECOM is a global provider of professional, technical, and management support in the areas of transportation, planning, and environmental services. AECOM provides local knowledge, innovation, and technical excellence in delivering solutions to its clients. AECOM partners with public sector clients in order to meet client needs and objectives. AECOM has worked on several Metro projects and has performed satisfactorily.

Anil Verma Associates, Inc.

Anil Verma Associates, Inc. (AVA) was founded in 1985 and their primary office is in Los Angeles, California with branch offices in several U.S. and international cities. It offers clients a complete range of architectural-engineering services from development of initial project concepts and budgets to engineering, construction management, and turnover of completed facilities. AVA has designed and managed the construction of transportation and civil projects in the United States and internationally. AVA has worked on Metro projects and has performed satisfactorily. AVA is a Metro certified SBE and DBE firm.

EMG

Clampett Industries, LLC dba EMG, is based in Hunt Valley, Maryland and was founded in 1986. EMG is an architectural, engineering, and environmental consulting firm that

specializes in facility condition assessments, capital planning, inventory build out, feasibility studies, energy studies, project management, ADA accessibility compliance, construction monitoring, and plan and document review.

Intueor Consulting, Inc.

Intueor Consulting, Inc. (Intueor) was incorporated in June 2005 and is headquartered in Irvine, California. Intueor is a strategy, operations and business technology consulting firm that specializes in public sector transit and transportation agencies. Intueor has worked on Metro projects and has performed satisfactorily. Intueor is a Metro certified SBE and DBE firm.

Kaygen

Kaygen, Inc. (KI), was founded in 2003 and is located in Irvine, California. KI specializes in enterprise information management, delivering fit-for-propose solutions, IT strategy, financial analysis and risk management. The firm has become a go-to professional services provider for IT strategy, software evaluation and recommendations, data management, cloud services, data warehousing, systems integration including mobile devices, asset management, database administration and training. KI has worked on Metro projects and has performed satisfactorily. KI is a Metro certified SBE and DBE firm.

Morgner Construction Management

Morgner Technology Management DBA, Morgner Construction Management (Morgner) was founded in 1992 and is located in Sherman Oaks, California. Morgner provides engineering, planning, and construction management services. The firm offers construction management services that include pre-construction surveys, electrical contracting, planning, scheduling, cost estimating, constructability review, contract administration, configuration management, and field engineering and inspection services. Morgner has worked on Metro projects and has performed satisfactorily. Morgner is a Metro certified SBE and DBE firm.

Pacific Railway Enterprises, Inc.

Pacific Railway Enterprises, Inc. (PRE) was established in 1994 and is based in Riverside, California. PRE offers conditions assessment, inspection, testing and test monitoring services. PRE has worked on Metro projects and has performed satisfactorily. PRE is a Metro certified SBE and DBE firm.

Rail Surveyors Engineers

Rail Surveyors and Engineers, Inc. (RSE), is a California-based corporation with offices in both the Los Angeles and San Francisco Bay area serving rail transportation markets. RSE was founded in 1998 and incorporated in California in 2001. They started a transit asset management (TAM) program with the FTA since 2011 and continued to provide support to Caltrans and Metrolink in developing and maintaining their TAM and state of good repair (SOGR) programs. RSE has worked on Metro projects and has performed satisfactorily. RSE is a Metro certified SBE and DBE firm.

Raul V. Bravo + Associates

Raul V. Bravo + Associates Inc. (RVB+A), was founded in 1979 with a head office in Washington, D.C. with site offices around the world. RVB+A works for transit agencies in

various capacities, including serving as general engineering/quality assurance/administrative contractor/consultant services. The firm provides specialty areas of support such as for TAM, Buy America, and other services. In addition, they have actively participated in regulatory processes such as TAM, SOGR, Buy America, ADA, and safety/security. RVB+A is a Metro certified SBE and DBE firm.

Turner & Townsend AMCL Inc.

Turner & Townsend AMCL Inc. (T&TAMCL) was founded in 1997 and has offices in New York, Sydney, and Hong Kong. T&TAMCL has been providing services to clients in North America since 2012, and is recognized as one of the world's leading asset management professional services firm. The firm provides an end-to-end advisory service for infrastructure owners and investors, including capital program advisory services project and cost management, and procurement strategy and management.

Virginkar & Associates, Inc.

Virginkar & Associates, Inc. (VAI) was founded in 1990 and is based in Fullerton, California. VAI is a management consulting firm providing engineering and construction support, project management, construction management, inspections, and staff augmentation services for passenger bus and rail rolling stock, freight rail transportation, and bus route and rail track projects. VAI has worked on Metro projects and has performed satisfactorily. VAI is a Metro certified SBE and DBE firm.

Vehicle Technical Consultants, Inc.

Vehicle Technical Consultants Inc. (VTC) was established in 2001 and is located in Riverside, California. VTC is a maintenance management consulting firm providing engineering, accounting, research, and management services.

WSP USA Inc.

WSP USA Inc. (WSP), formerly WSP/Parsons Brinkerhoff, provides application of asset management best practices services, which include the development and refinement of asset inventories for various organizations. WSP's clients include California High-Speed Rail Authority, DART, and Sound Transit. WSP has worked on Metro projects and has performed satisfactorily.

C. Cost/Price Analysis

The RFIQ contained neither price nor a specific Statement of Work. Each future task order will contain a specific Statement of Work which will be competed among the firms within the discipline. These firms will propose according to the requirements of the task order and a cost/price analysis will be performed, as appropriate, on all task orders issued.

D. Background on Recommended Contractors

All 14 firms listed above are recommended for award. These firms have been evaluated and are determined to be responsive and responsible to perform work on Metro assignments on an as-needed, task order basis.