

PROCUREMENT SUMMARY

NEAR-ZERO EMISSIONS NATURAL GAS FUELED BUS ENGINES

1.	Contract Number: MA67067000	
2.	Recommended Vendor: Cummins Pacific LLC	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 12/23/2019	
	B. Advertised/Publicized: N/A	
	C. Pre-Bid Conference: None	
	D. Proposal Due: 03/25/2020	
	E. Pre-Qualification Completed: 01/23/2020	
	F. Conflict of Interest Form Submitted to Ethics: 01/17/2020	
	G. Protest Period End Date: TBD	
5.	Solicitations Picked Up/Downloaded: 1	Proposals Received: 1
6.	Contract Administrator: Edmund Gonzales	Telephone Number: 213/418-3073
7.	Project Manager: James Pachan	Telephone Number: 213/922-5804

A. Procurement Background

This Board Action is to approve Contract No. MA67067000 in support of Metro's Natural Gas Fueled Bus Fleet to procure Near-Zero Emissions Bus Engines for bus engine replacements.

A Request for Proposal (RFP) was issued to the Original Equipment Manufacturer (OEM), Cummins Pacific, LLC, on December 23, 2019 in accordance with Metro's Acquisition Policy and the contract type is a not-to-exceed Indefinite Delivery/Indefinite Quantity (ID/IQ).

One Amendment was issued during the solicitation phase of this RFP:

- Amendment 1, issued, March 19, 2020; requested a formal Best and Final Offer (BAFO) for the bus engines.

The sole source proposal was received on March 24, 2020.

B. Evaluation of Proposal

This is a sole source procurement. The proposal was found to be technically acceptable and fully responsive to all the RFP requirements. The firm recommended for award, Cummins Pacific, LLC was found to be responsive and responsible.

C. Cost/Price Analysis

A price analysis was performed on the proposed offer, consisting of Metro’s independent cost estimate, comparable historical unit price from the last Zero Emission bus buy in 2017, and price comparisons from other transit agencies (OCTA and Omnitrans). Based on staff’s price analysis, it was determined that the total proposed price is fair and reasonable.

Proposer Name	Proposed Amount	BAFO Amount	Metro ICE
Cummins Pacific, LLC	\$55,720,643	\$55,716,263	\$54,080,000

D. Background on Recommended Contractor:

Cummins Pacific LLC, located in Irvine, CA, has been in business for 28 years. Cummins manufactured engines that operate on Renewable Compressed Natural Gas (RCNG), certified by the Federal Environmental Protection Agency (EPA) and California Air Resources Board (CARB) for meeting Near Zero NOx emissions standards, and is an aftermarket distributor of bus parts. Cummins Pacific has provided similar products to other transit agencies including Orange County Transit Authority (OCTA), Santa Monica Municipal Bus Lines (Big Blue Bus), San Diego Metropolitan Transit System, Torrance Transit, and other agencies. To date, Cummins Pacific has provided satisfactory products and services to Metro on previous purchases.