

PROCUREMENT SUMMARY

INFORMATION TECHNOLOGY (IT) SERVICES BENCH

1.	Contract Number: Various	
2.	Recommended Vendors: See Attachment A-1	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFIQ <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: August 12, 2021	
	B. Advertised/Publicized: August 12 & 14, 2021	
	C. Pre-Proposal Conference: August 30, 2021	
	D. Proposals Due: October 11, 2021	
	E. Pre-Qualification Completed: January 25, 2022	
	F. Conflict of Interest Form Submitted to Ethics: October 14, 2021	
	G. Protest Period End Date: March 23, 2022	
5.	Solicitations Picked up/Downloaded: 148	Bids/Proposals Received: 31
6.	Contract Administrator: Victor Zepeda	Telephone Number: (213) 922-1458
7.	Project Manager: William Balter	Telephone Number: (213) 922-4511

A. Procurement Background

This Board Action is to establish a bench of firms listed on Attachment A-1 in support of various Information Technology (IT) Department projects on a task order basis. Board approval of contract awards are subject to resolution of any properly submitted protest.

On August 12, 2021, the Request for Information and Qualifications (RFIQ) was issued in accordance with Metro's Acquisition Policy and the contract type is task order based. Each task order will be competed and will be determined as firm fixed price or hourly at the time of issue. The RFIQ was issued as SBE Prime Only.

Four amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on August 24, 2021, to provide missing required SBE Forms 2 and 4;
- Amendment No. 2, issued on September 2, 2021, revised a question in the Evaluation Criteria to provide additional flexibility to proposers;
- Amendment No. 3, issued on September 24, 2021, extended the due date from September 30 to October 7, 2021;
- Amendment No. 4, issued on October 5, 2021, extended the due date from October 7 to October 11, 2021;

On August 30, 2021, Metro hosted a virtual Pre-Proposal meeting in which over 70 firms participated in the meeting. Three sets of Question/Answers were issued throughout the solicitation process.

A total of 31 proposals were received on October 11, 2021.

B. Evaluation of Proposals

Four Proposal Evaluation Teams (PET) were assembled, one for each engagement type (IT Operations & Service Delivery, Business Application Services, Enterprise Architecture & Technical Integration, and Center of Excellence). The PET consisting of staff from various IT departments (Enterprise Information Management, Technology, Administration, Digital Strategy, Security, and Special Projects) was convened and conducted a comprehensive technical evaluation of the proposals received.

The proposals were evaluated based on the following Minimum Qualifications and weighted evaluation criteria:

Minimum Qualifications on a Pass/Fail basis:

- a. Minimum of five projects similar to the bench-type requested services.
- b. Minimum five years in business performing services the firm is qualifying for.

Weighted Evaluation Criteria:

- | | |
|---------------------------------|------------------|
| • Contractor Business Profile | 20 Points |
| • Service Qualifications | 60 Points |
| • Skills, Training, & Resources | <u>20 Points</u> |
| | 100 Points |

The evaluation criteria are appropriate and consistent with criteria developed for other, similar IT Services Bench contracts. Several factors were considered when developing these weights, giving the greatest importance to technical expertise and ability to respond under task order parameters.

The PETs each evaluated proposals by their assigned service sector during October through December. The PET, for each individual service sector, deemed interviews were not necessary.

Of the 31 proposals received, 20 were determined to be within the competitive range. The 20 firms within the competitive range are listed below in alphabetical order:

1. Accend NetWorks
2. Aeon
3. Athenian Group
4. Auriga Corporation
5. Birdi Systems Inc.

6. Cornerstone Transportation Consulting
7. DCR Design
8. eDemand Inc.
9. E.K. Associates
10. Intueor Consulting, Inc.
11. Kaygen, Inc.
12. Pi Technology
13. Regents and Park
14. RSE Corporation
15. Sierra Cybernetics
16. Sybyte Technologies, Inc.
17. The Omni Group
18. TransSight
19. Trinus
20. West Coast Cable

Eleven firms were determined to be outside the competitive range and were not included for further consideration.

This professional services Bench is anticipated to have an aggregate not-to-exceed amount of \$45,000,000 in task orders over the five-year life of the Bench. Individual task orders will be issued for each IT Statement of Work requirement and will be competed via a Request for Proposal (RFP). The RFP will only be released to those qualified vendors under the Bench within the designated IT discipline area. Placement on the Bench will not guarantee an award of any Task Order.

Due to unforeseeable circumstances, such as loss of technical skills, change of ownership, bankruptcy, cessation of business, or similar kind of change of business circumstance, of any of the selected Bench Contractors during the active period of performance of the Bench, Metro reserves the right to replace such Contractor (s) through a competitive procurement process. Any Contractor replaced as a result of this process shall not be permitted to participate in the replacement solicitation process.

C. Cost/Price Analysis

Each future task order RFP will contain a specific SOW which will be competed with firms within the service sector. A cost/price analysis will be performed on all task orders issued. Additionally, price fairness and reasonableness determination will be made for each Task Order at the time of award.

D. Background on Recommended Contractor

Accend Networks

Accend Networks (Accend) is a woman-owned, small business firm established in 2011, headquartered in San Jose, CA, with a local office in Los Angeles, CA. Accend is an IT professional services and solutions provider with expertise IT assessments. Accend's core services are aligned to the disciplines they subscribe to.

Aeon Group

The AEON Group, LLC (AEON) is a women-owned, small business and disadvantaged enterprise established in 2001 and based in Los Angeles, CA. AEON is a management and technology consulting company that specializes in staffing. AEON's team has a history in providing consulting services covering the technical disciplines applied for in both government and commercial sectors including transit providers, regional planning organizations, cities, and other like organizations. AEON is very familiar with Metro's culture and requirements and is currently engaged on multiple projects with Metro.

Athenian Group

Athenian Group (Athenian) is an SBE/MBE/DBE firm with offices in Santa Monica, CA and Houston, TX and has been in operation for over 10 years. Athenian provides business and technology consulting services in various industries such as transit, municipal operations, and energy sectors. The company's core services are aligned to the disciplines they subscribed to.

Auriga Corporation

The Auriga Corporation (Auriga), a certified Small Business was established in 1990 and is located in Milpitas, California. Auriga provides management and technical consulting services to federal, state and local agencies. Auriga has a proven track record of providing services to rail and transit agencies in the Bay Area and other parts of the US. They have offices in LA and were on the previous IT Services Bench.

Birdi Systems Inc.

Birdi & Associates, Inc. (B&A) was established in 2006, is headquartered in Los Angeles, CA and is a certified Small Business and Disadvantaged Business. B&A has a staff of 45 members and has provided services to government agencies throughout Los Angeles. B&A has successfully provided on-call and task-based IT Services to several agencies including the Port of LA, LA World Airports, LA Department of Transportation and LA Department of Building and Safety. B&A's core services are aligned with the disciplines they subscribed to.

Cornerstone Transportation Consulting

Cornerstone Transportation Consulting (Cornerstone) has been in business over 35 years, is an SBE, with offices in San Francisco and Washington D.C., and satellite offices in Los Angeles and Seattle. Cornerstone specializes in IT activation projects with clients such as AT&T, Bay Area Rapid Transit, US Coast Guard, Kaiser Permanente, and the Oakland Housing Authority. Cornerstone's core services are aligned with the disciplines they subscribed to.

DCR Design

DCR Design (DCR) is located in Redlands, CA, has been in business for over six years, and is an SBE. DCR specializes in providing geospatial and graphic information for transportation and planning entities. The company's core competencies are aligned with the disciplines they subscribed to.

eDemand Inc.

eDemand established in 2004 is a small boutique transit technology consulting practice that is a Small Business Entity. eDemand is incorporated and is headquartered in Georgia. The company's core competencies are aligned with the disciplines they subscribed to, and they have ample resources for the specialized services they provide, UFS/TAP and PCI compliance, security.

E.K. Associates

E.K. Associates is a woman-owned business established in 2008 in Cerritos, CA, and offers IT strategy, implementation, modernization, and training services. E.K. Associates has provided services to Los Angeles World Airport, Port of Los Angeles, and the Southern California Association of Governments. The company's core competencies are aligned with the disciplines they subscribed to.

Intueor Consulting, Inc.

Intueor Consulting, Inc. (Intueor) was incorporated in June 2005 and is headquartered in Irvine, CA. Intueor is a strategy, operations and business technology consulting firm that specializes in public sector transit and transportation agencies. The company has a well-developed subcontractor relationship. The company's core services are aligned to the disciplines they subscribed to.

Kaygen, Inc.

Kaygen is a woman owned SBE firm located in Irvine, CA, that was established in 2003. Kaygen offers IT consulting services to Metro, Wells Fargo, Experion, Cedars-Sinai, and LAUSD. The company's core competencies are aligned with the disciplines they subscribed to.

Pi Technology

PI Technology (PI) was founded in February 1986 and has been providing Information Technology consulting, integration, and project management services since its inception. PI's staff is well seasoned in the implementation of large systems and has experience with most development environments. PI is currently working with Metro ITS with several projects. PI's core services are aligned to the disciplines they subscribed to.

Regents and Park

Regents and Park is a small firm offering IT risk management services such as PCI, compliance software, and implementing governance programs. The firm is located in

Huntington Beach, CA with experience dating back to 2009. Regents and Park currently has one on-going project with Metro.

RSE Corporation

RSE has over 15 years of providing a full range of IT, rail and transit engineering services to various transportation clients. These IT and engineering services include design services for rail/transit, roadway/highway, surveying, mapping, right-of-way engineering and construction engineering services. RSE and its staff have provided services for major transportation clients including Santa Clara County Transportation Authority, Southern California Regional Railroad Authority, Riverside County Transportation Commission, Union Pacific Railroad, and numerous local jurisdictions. The company's core services are aligned to the disciplines they subscribed to.

Sierra Cybernetics

Sierra Cybernetics, Inc. (Sierra) was incorporated in 1981 and is based and operated from Orange County, CA. Sierra's primary services include IT services, software, and engineering-oriented personnel and solutions. Sierra has successfully demonstrated relationship and experience with government companies. The company's core services are aligned to the disciplines they subscribed to.

Sybyte Technologies

Sybyte Technologies (Sybyte) has been in business for over 8 years and is located in Chatsworth, CA. Sybyte has IT experience with agencies such as Metro and BART, and private firms such as Intel and St. Petersburg College (Florida). Sybyte is an SBE located in Chatsworth, CA. The Sybyte's core services are aligned to the disciplines they subscribed to.

The Omni Group

The Omni Group, LLC, (OGx) is a SBE firm based out of Centennial, CO. OGx provides management and technology consulting services. OGx has worked with WMATA, King County Metro, SamTrans, Metro, and RTD Denver. The company's core services are aligned to the disciplines they subscribed to.

TransSight

TransSight is an SBE located in Pleasanton, CA, and was started in 2014. TransSight specializes in transit technology development, integration, and program management. The company's core services are aligned with the disciplines they subscribed to.

Trinus Corporation

Trinus Corporation (Trinus) has been in business for over 27 years with IT enterprise experience and LAUSD, Port of Los Angeles, and the County of Los Angeles as clients. Trinus, an SBE, is located in Pasadena, CA, and its core services are aligned to the disciplines they subscribe to.

West Coast Cable

West Coast Cable, Inc. established in 2003 specializes in the design, installation and maintenance of cost-effective network cabling. West Coast Cable has over 40 years of combined leadership experience and 35 employees. West Coast Cable has performed multiple projects for Metro and has provided good services. The company's core services are aligned to the disciplines they subscribed to.

ATTACHMENT A-1

	Enterprise Architecture & Technical Integration	Center of Excellence	IT Operations & Service Delivery	Business Application Services
Accend NetWorks	X		X	
Aeon Group		X	X	
Athenian Group		X		
Auriga		X	X	X
Birdi Systems Inc.	X		X	X
Cornerstone Transportation		X	X	
DCR Design				X
E.K. Associates	X	X	X	X
eDemand, Inc.		X		
Intueor Consulting	X	X	X	X
Kaygen Inc.	X	X	X	
Pi Technology		X	X	
Regents and Park			X	
RSE Corporation	X	X	X	X
Sierra Cybernetics	X	X	X	X
Sybyte Technologies	X		X	X
The Omni Group		X	X	X
TransSight				X
Trinus	X		X	X
West Coast Cable			X	