

PROCUREMENT SUMMARY

BUS ENGINE IGNITION COILS/MA102753000

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| 1. | Contract Number: MA102753000 | |
| 2. | Recommended Vendor: Cummins Inc., 1939 Deere Avenue, Irvine, CA 92606 | |
| 3. | Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order | |
| 4. | Procurement Dates : | |
| | A. Issued: 3/9/23 | |
| | B. Advertised/Publicized: 3/15/23 | |
| | C. Pre-proposal/Pre-Bid Conference: N/A | |
| | D. Proposals/Bids Due: 4/12/23 | |
| | E. Pre-Qualification Completed: 4/17/23 | |
| | F. Conflict of Interest Form Submitted to Ethics: 4/14/23 | |
| | G. Protest Period End Date: 07/24/23 | |
| 5. | Solicitations Picked up/Downloaded: 7 | Bids/Proposals Received: 1 |
| 6. | Contract Administrator: Tanya Allen | Telephone Number: (213) 922-1018 |
| 7. | Project Manager: Harold Torres | Telephone Number: (213) 922-5714 |

A. Procurement Background

This Board Action is to approve Contract No. MA102753000 for the procurement of ignition coils. Board approval of this contract award is subject to the resolution of any properly submitted protest.

An Invitation for Bid (IFB) No. MA102753 was issued in accordance with Metro's Acquisition Policy and the contract type is Indefinite Delivery, Indefinite Quantity (IDIQ).

No amendments were issued during the solicitation phase of this IFB.

A total of one (1) bid was received on April 12, 2023.

Staff conducted a market survey to request information from prospective bidders to determine why no additional bids were submitted. Inquiries were made of all firms that downloaded the solicitation. One firm responded that they did not feel their pricing would be competitive on this part and another firm did not submit due to a key staff member's absence. The results of the market survey indicated that factors beyond LACMTA's control caused the potential sources not to submit bids and that there were no restrictive elements in the solicitation documents that prevented competition. As such, Metro proceeded to evaluate the responsiveness, responsibility, and price reasonableness of the single bid as it was determined Metro could proceed with a competitive award.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with Metro's Acquisition Policy for a competitive sealed bid.

The bid received from Cummins, Inc. was determined to be responsive and responsible, and in full compliance with the bid and technical requirements of the IFB.

C. Price Analysis

The recommended bid price of \$5,106,992.40 is 15% over the Independent Cost Estimate (ICE) of \$4,442,938.00. The ICE was based on historical pricing and did not factor in material cost increases and on-going supply chain constraints. The recommended price has been determined to be fair and reasonable based on the expectation of adequate price competition, the independent cost estimate, and fact finding.

| Low Bidder Name | Bid Amount | Metro ICE |
|------------------------|-------------------|------------------|
| Cummins Inc. | \$5,106,992.40 | \$4,442,938.00 |

D. Background on Recommended Contractor

The recommended firm, Cummins Inc. (Cummins) in Irvine, CA has been in business for one hundred and four (104) years. Cummins has provided similar products for Metro and other agencies, including Long Beach Transit, and Santa Monica Big Blue Bus and numerous other transit proprietries that are available upon request. Cummins has provided satisfactory service and products to Metro on previous purchases.