

Financial Services Survey Outreach Summary

Financial Institution Name	Phone No.	Contact	Date(s)	Notes*
1 City First Bank (previously known as Broadway Federal Bank)	(323) 232-4271 x6930	Sandra Aispuro, VP/Branch Manager - SAispuro@cityfirstbroadway. com Tom Nida, EVP Market Executive tnida@cityfirstbank.com	3/17/2022 3/18/2022 @ 11AM	Phone Meetings- Spoke to Sandra Aispuro from the Los Angeles office. She stated that they do not offer credit support products. She then asked if I would be willing to talk with her boss in Washington DC, Tom Nida. Tom and I scheduled a meeting to discuss the business lines that community banks tend to do offer. We also discussed why they do not offer products, like letters of credit.
2 One United Bank	(877) 663-8648	Shema Watson rwatson@oneunited.com (323) 290-4859	4/5/2022 @ 3:15PM 4/13/2022	Left messages and sent e-mail to Shema Watson at rwatson@oneunited.com. No responsive has been received to date. Sent follow up request.
3 California Credit Union	(800) 334-8788	Steve O'Connell, CEO, President communications@ccu.com	3/31/2022	Reached out and they will get back to us.
4 East West Bank	(626) 768-6088	Dominic Ng, CEO, Chairman, President InvestorRelations@eastwest bank.com	4/5/2022 @3:25PM	Sent e-mail request with survey and they were not familiar with any products that they offer to government sector.
5 Downey Federal Credit Union	(562) 862-8141	Raymond Mesler, CEO, President Feedback@downeyfcu.org	4/5/2022 @ 12:35pm	Phone Meeting: Matt spoke with Novia Ordonez with Customer Service department. They do not offer business loans or services, only personal.
6 Cathay Bank	(213) 625-4791	Chang Liu, CEO, President	4/5/2022 @ 3:40PM	Sent correspondence. No response received.
7 SCE Federal Credit Union	(626) 960-6888	Daniel Rader, CEO, President	4/5/2022 @3:50 PM	Contacted them and they don't offer liquidity products to government sector.
8 Pacific Western Bank	(310) 887-8500	Matthew Wagner, CEO, President, Director	4/5/2022 @3:58 PM	Sent e-mail with survey attached to: sblservicing@pacwest.com. No response received.
9 Bank of Hope	(213) 639-1700	Kevin Kim, President, CEO, Chairman	4/5/2022 4/13/2022	Contacted them with inquiry on bank products/services. Sent follow up inquiry. No response received.
10 Pacific Alliance Bank	(626) 773-8888	Benjamin Lin, CEO	4/5/2022 @ 4:00 PM 4/13/2022	Sent request. Sent follow up request. No response received.
11 Gain Federal Credit Union	(818) 846-1710	Darin Guggenheimer, CEO, President	4/5/2022 @ 4:15PM 4/13/2022	Sent request. Sent follow up request. No response received.
12 Hanmi Bank	(213) 382-2200	Bonita Lee, CEO, President	4/5/2022	Sent inquiry on bank products/services. No response received.
13 Manufacturers Bank	(213) 489-6200	Kazuhiya Miyagawa, Chairman, CEO, Interim President	4/5/2022	Sent inquiry on bank products/services. Sent survey as attachment. No response received.
14 Malaga Bank	(310) 375-9000	Randy Bowers, CEO, Chairman, President	4/5/2022 @ 4:17 PM 4/7/2022 @ 9:58AM	Sent request. Reply received that they do not offer any credit products for the government sector.
15 LA Financial Credit Union	(800) 894-1200	Carol Galizia, CEO, President	4/5/2022 @ 4:18PM 4/13/2022	Sent request. Sent follow up request. No response received.

* Encouraged all banks to register on Metro's Vendor Portal at <https://www.metro.net/about/doing-business-with-metro/>.

Financial Services Survey Outreach Summary

Financial Institution Name	Phone No.	Contact	Date(s)	Notes*
16 Los Angeles Federal Credit Union	(818) 242-8640	Richard Lie, CEO	4/5/2022 @ 2:45pm	Phone Meeting: Matt spoke with Marty Goodman VP Marketing. They do not offer services to governmental entities in the desired capacity. They were approached in the last several years by the City of LA to take over for Wells Fargo (during the midst of their issues) and informed the City that they are not in the space due to their size and business model.
17 Friendly Hills Bank	(562) 947-1920	Jeffrey Ball, CEO, President	4/5/2022 @ 4:24 PM 4/13/2022	Sent request. Sent follow up request. No response received.
18 First City Credit Union	(800) 944-2200	Jim Miller, CEO, President	4/5/2022 @ 4:49PM	Sent request and they responded that the credit union doesn't offer liquidity products to the municipalities.
19 Popa Federal Credit Union	(562) 229-9181	Ray Bartus, CEO, President	4/5/2022 @ 4:50PM	Sent request. They responded stating they don't offer liquidity products to municipalities.
20 Unify Financial Credit Union	(877) 254-9328	Gordon Howe, CEO, President	4/5/2022 @ 4:35 PM 4/13/2022	Sent request. Sent follow up request. No response received.
21 Wescom Credit Union	(888) 493-7266	Darren Williams, CEO, President	4/5/2022 @ 4:38 PM 4/13/2022	Sent request. Sent follow up request. No response received.
22 USC Credit Union	(213) 821-7100	Gary Perez, CEO, President	4/5/2022 @ 4:40 PM 4/13/2022	Sent request. Sent follow up request. No response received.
23 United Pacific Bank	(626) 965-6230	Ruby Dixon, CEO, President	4/5/2022 @ 4:41 PM 4/13/2022	Sent request. Sent follow up request. No response received.
24 Partners Federal Credit Union	(800) 948-6677	Ricky Otey, CEO, President	4/5/2022 @ 4:43PM 4/12/22 @ 4:10 PM	Sent request. Jessica replied stating they do not service the government sector.
25 CalCom, Mattel, Nikkei & Mabuhay Credit Unions	(310) 420-5944	John Hernandez, CEO	4/1/2022 @ 11:45 4/13/2022 @ 1:30	Sent request. Sent follow up request. No response received.
26 ILWU Credit Union	(310) 834-6411 Ext 262	Deveric Thomas, VP Finance	4/1/2022 @ 11:15	Stated that the Longshoreman Credit Union is a "closed field membership" and does not offer commercial lending or credit facility/support products.
27 CTBC Bank Corp. (USA)	(424) 277-4526	Noor Menai, CEO, President	4/5/2022 @ 4:43 PM 4/13/2022	Sent request. Sent follow up request. No response received.

* Encouraged all banks to register on Metro's Vendor Portal at <https://www.metro.net/about/doing-business-with-metro/>.