

PROCUREMENT SUMMARY
BLUE LINE VITAL RELAYS
CONTRACT NO. OP58657000

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| 1. | Contract Number: OP58657000 | |
| 2. | Recommended Vendor: Twinco Manufacturing Company, Incorporated | |
| 3. | Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order RFIQ | |
| 4. | Procurement Dates: | |
| | A. Issued: November 6, 2018 | |
| | B. Advertised/Publicized: N/A | |
| | C. Pre-Proposal Conference: N/A | |
| | D. Proposals Due: December 27, 2018 | |
| | E. Pre-Qualification Completed: January 4, 2019 | |
| | F. Conflict of Interest Form Submitted to Ethics: January 22, 2019 | |
| | G. Protest Period End Date: April 29, 2019 | |
| 5. | Solicitations Picked up/Downloaded: 1 | Bids/Proposals Received: 1 |
| 6. | Contract Administrator: Aryani L. Guzman | Telephone Number: 213-922-1387 |
| 7. | Project Manager: Ricardo Moran | Telephone Number: 213-922-3218 |

A. Procurement Background

This Board Action is to approve Contract No. OP58657000 issued to procure Metro's Blue Line Train Control Vital Relays for Metro Blue Line (MBL) Station locations in support of Metro's Maintenance of Way (MOW) Department in the State of Good Repair. Board approval of contract awards are subject to resolution of any properly submitted protest.

A Request for Proposal (RFP) No. OP58657 was issued as a sole source procurement in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

Two amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued December 3, 2018 extending proposal due date.
- Amendment No. 2, issued December 20, 2018 revising technical requirements.

A sole source proposal was received on December 27, 2018 from Twinco Manufacturing Co., Inc.

B. Evaluation of Proposal

This sole source procurement is consistent with Public Utility Code, Section §130237, for the duplication or replacement of existing equipment already in use. Metro’s technical staff conducted a comprehensive technical evaluation and found the proposal to be technically acceptable.

The firm recommended for award, Twinco Manufacturing Company, Incorporated was found to be responsive and responsible, and in full compliance with the RFP requirements.

C. Price Analysis

A price analysis was performed on the proposed offer, consisting of Metro’s engineering and estimating price assessments, staff’s review of several Twinco’s recent invoices to similar transit agency customers. The price analysis found favorable pricing to Metro when compared to other agency purchases and the Contractor’s unpublished price list. Based on staff’s price analysis, it was determined that the total proposed price from Twinco was fair and reasonable.

| Proposer Name | Proposed Amount | Metro ICE |
|--------------------------------|------------------------|------------------|
| Twinco Manufacturing Co., Inc. | \$2,862,833.53 | \$2,862,335.48 |

D. Background on Recommended Contractor

Twinco Manufacturing Company, Incorporated has over 50 years of experience in producing and supplying electro-mechanical products for the railroad and transit industries. Twinco has a manufacturing facility in Hauppauge, New York where their products are made in the United States. Twinco’s corporate headquarters is also located in Hauppauge, New York. Some of their customers and projects include Long Island Railroad, New Jersey Transit, Toronto Transit Commission, Septa, WMATA, Maryland Transit, Houston LRT Extension, MTA-LIRR SCADA Contract, MTA-NYCT Rehabilitation of the Culver Line Viaduct, South Ferry Terminal Complex Rehabilitation Contract and CSC Rail Layout, among others.