

## PROCUREMENT SUMMARY

## P2550 LIGHT RAIL VEHICLE COMPONENT OVERHAUL / MA27585

1.	Contract Number: MA27585	
2.	Recommended Vendor: ORX	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 11/11/16	
	B. Advertised/Publicized: 11/15/16 – 11/28/16	
	C. Pre-Bid Conference: 12/6/16	
	D. Bids Due: 2/7/17	
	E. Pre-Qualification Completed: 2/2/17	
	F. Conflict of Interest Form Submitted to Ethics: 2/9/17	
	G. Protest Period End Date: 6/01/17	
5.	Solicitations Picked up/Downloaded: 23	Bids Received: 2
6.	Contract Administrator: Jean Davis	Telephone Number: 213/922-1041
7.	Project Manager: Russell Homan	Telephone Number: 626/471-7831

**A. Procurement Background**

This Board Action is to approve Contract No. MA27585 in support of Metro's P2550 Light Rail Vehicle (LRV) to procure services required for the complete overhaul and repair of the powered axle assemblies. Board approval of contract awards are subject to resolution of any properly submitted protest.

The IFB was issued in accordance with Metro's Acquisition Policy and the contract type is an Indefinite Delivery, Indefinite Quantity (IDIQ).

Four amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on November 18, 2016, to revise the specifications, establish the Pre-Bid Conference date, and extend the bid due date;
- Amendment No. 2, issued on November 23, 2016, to revise the specifications and bid price form;
- Amendment No. 3, issued on December 23, 2016, to revise the price form;
- Amendment No. 4, issued on January 18, 2017, to extend the bid due date.

A Pre-Bid Conference was held on December 6, 2016 and was attended by nine participants representing two firms. A total of two bids were received on February 7, 2017.

## **B. Evaluation of Bids**

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The two bids received are listed below:

	<b>Bidder Name</b>	<b>Bid Amount</b>
1.	ORX	\$4,952,654.00
2.	IGW USA, INC.	\$5,204,303.74

The firm recommended for award, ORX, was found to be in full compliance with the bid and technical requirements.

## **C. Price Analysis**

The recommended total bid price from ORX has been determined to be fair and reasonable based upon adequate price competition, in accordance with FTA 4220.1F, Third Party Contracting Guidance, and the selection of the lowest responsive and responsible bid. Based on our market research, there are only a few technically qualified firms that can perform the P2550 powered axle overhaul. The pressing work needs to be performed by Association of American Railroads (AAR) certified companies. AnsaldoBreda is the Original Equipment Manufacturer (OEM), but has since gone out of business. The subcontractors that have performed Metro's previous overhauls on other Metro Rail vehicle powered axles in the past are also included as subs in ORX's bid price. Additionally, staff took a sample of the total number of firms that downloaded the solicitations to determine their reason(s) for not submitting a formal bid. Our findings were either 1) they were not in this specialized overhaul business; or 2) they were not technically qualified; or 3) they were not interested in a small quantity of overhauling four power axles per month.

<b>Bidder Name</b>	<b>Bid Amount</b>	<b>Metro ICE</b>
ORX	\$4,952,654.00	\$5,728,000.00

## **D. Background on Recommended Contractor**

The recommended firm, ORX, located at One Park Avenue, Tipton, PA, has been in business since 1979 and supplies new and remanufactured wheel set assemblies, axles, combo units, gear units and trucks to light rail and heavy rail car builders and operating authorities throughout the United States and Canada. ORX has done business with other transit agencies including New Jersey Transit, JFK AirTran New York City Transit. ORX is currently overhauling Metro's Blue Line wheel set assemblies and have performed satisfactorily.