

PROCUREMENT SUMMARY

BLUE LINE BACK-UP POWER SYSTEM /OP4978800

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| 1. | Contract Number: OP4978800 | |
| 2. | Recommended Vendor: American Power Systems, LLC | |
| 3. | Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order | |
| 4. | Procurement Dates: | |
| | A. Issued: April 13, 2016 | |
| | B. Advertised/Publicized: N/A | |
| | C. Pre-Proposal/Pre-Bid Conference: N/A | |
| | D. Proposals/Bids Due: April 20, 2016 | |
| | E. Pre-Qualification Completed: April 22, 2016 | |
| | F. Conflict of Interest Form Submitted to Ethics: April 20, 2016 | |
| | G. Protest Period End Date: N/A | |
| 5. | Solicitations Picked up/Downloaded: N/A – Sole Source | Bids/Proposals Received: 1 – Sole Source |
| 6. | Contract Administrator: Victor Zepeda | Telephone Number: (213) 922-1458 |
| 7. | Project Manager: Roger Largaespada | Telephone Number: (213) 613-2115 |

A. Procurement Background

This Board Action is to approve Contract No. OP4978800 to American Power Systems, LLC (APS) in support of Metro's Rail Communications Back-Up Power System at 21 Blue Line Stations. The Metro Blue Line Back-Up Power System has been in service for over 27 years. In the event a Back-Up Power System fails, public transportation will have to be shutdown.

The RFP was issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

No amendments were issued during the solicitation phase of this RFP:

The proposal was received on April 20, 2016. This was a sole source procurement because, APS, is the only authorized manufacturer's representative in the entire State of California for C&D Batteries and Uni Power Rectifiers, the type of batteries and rectifiers used on Metro Blue Line, including the installation verification and warranty claim processing company.

B. Evaluation of Proposals/Bids

The proposal was evaluated in accordance, and complies with, Metro’s Acquisition Policy for a sole source procurement.

APS was determined to be responsive, responsible and qualified to perform the required services based on the technical evaluation by the Project Manager.

C. Cost/Price Analysis

The recommended price for the contract is fair and reasonable based on comparable listed prices on GSA, independent cost estimate, and technical evaluation.

| BIDDER | AMOUNT | METRO ICE | AWARD AMOUNT |
|-----------------------|---------------|----------------------|-------------------------|
| American Power Supply | \$1,003,974 | \$1,002,383 | \$1,003,974 |

D. Background on Recommended Contractor

The recommended firm, APS, located in Irvine, CA, has been in business for 22 years and is a leader in the field of DC (direct current) power and uninterrupted power systems. APS is the only authorized distributor in California for C&D Technologies and Uni Power Rectifiers (the system chosen by Metro for the Blue Line).

APS is the sole distributor for the battery plant system, and is the only authorized installation verification and warranty processing company in the State of California.

In 2014, APS was awarded a contract to provide new batteries and power plant at the Green Line Maintenance Yard. Their performance has been satisfactory.