

**PROCUREMENT SUMMARY
STAINLESS STEEL ANTI-GRAFFITI FILM INSTALLATION AND REPLACEMENT
SERVICES / OP1141410003367**

1.	Contract Number: OP1141410003367	
2.	Recommended Vendor: Graffiti Shield, Inc..	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 07/20/18	
	B. Advertised/Publicized: n/a	
	C. Pre-proposal/Pre-Bid Conference: n/a	
	D. Proposals/Bids Due: 8/21/18	
	E. Pre-Qualification Completed: October 2, 2018	
	F. Conflict of Interest Form Submitted to Ethics: October 1, 2018	
	G. Protest Period End Date: November 19, 2018	
5.	Solicitations Picked up/Downloaded: n/a	Bids/Proposals Received: n/a
6.	Contract Administrator: Rommel Hilario	Telephone Number: (213) 922-4654
7.	Project Manager: Maral Minasian	Telephone Number: (213) 922-6762

A. Procurement Background

This Board Action is to approve a non-competitive firm fixed unit rate contract in support of Facility Maintenance to provide stainless steel anti-graffiti film installation and replacement services for all Metro facilities.

The stainless steel anti-graffiti film product was exclusively developed for Metro's use by Graffiti Shield, Inc. in an effort to improve facilities overall condition and mitigate vandalism. In January 2013, a pilot program was successfully implemented to install and replace stainless steel anti-graffiti film at selective Metro stations. This program was developed in an effort to improve stations' overall appearance and cleanliness, mitigate graffiti and protect the stainless steel surfaces against vandalism. As a result, a five-year contract, OP33673154, was awarded to Graffiti Shield with an effective start date of February 3, 2014 to include all Metro bus and rail stations system-wide. This contract will expire on February 2, 2019.

A market survey was conducted in May 2018. Metro staff reached out to seven firms as potential vendors for providing stainless steel look alike anti-graffiti film product. These firms produce and/or work with window tinting and anti-graffiti film products. Vendors responded to Metro staff's inquiry regarding the availability of stainless steel look alike anti-graffiti film products that can be applied to cover etched stainless steel surfaces and protect them from further vandalism system-wide, and there is no comparable stainless steel anti-graffiti film product available. Graffiti Shield, Inc. is the owner of this proprietary, (patent pending) stainless steel anti-graffiti film. Therefore,

Metro has deemed them as a single/sole source provider of this patent pending stainless steel anti-graffiti film.

This non-competitive procurement was conducted in accordance with Metro's Acquisition Policy.

B. Evaluation of Proposals

The proposal submitted by Graffiti Shield, Inc. was evaluated by staff from Vendor/Contract Management and Facility Maintenance, and was determined to be acceptable.

C. Cost/Price Analysis

Graffiti Shield's proposed unit rate for the 3 year base is calculated at \$4.45 per square foot which is a 5% increase from their original contract in 2015. The proposed unit rate for Option Year 1 and 2 is calculated at \$4.52 per square footage which represents a 6.8% increase from 2015. According to the Consumer Price Index, similar industries experienced an average of 12.4% price increase from February 2015 to June 2018. Therefore, the recommended price has been determined to be fair and reasonable based upon price analysis, a comparison with historical pricing, Metro's independent cost estimate, fact finding and technical evaluation.

PROPOSER	PROPOSAL AMT	ICE	AWARD AMOUNT
Graffiti Shield, Inc.	\$26,754.238	\$27,168,050	\$26,754,238

D. Background on Recommended Contractor

Graffiti Shield, Inc., located in Anaheim, California, manufactures surface protection products for glass, metal, and solid surfaces. The firm specializes in pre-cut anti-graffiti films for public and private spaces. Although Graffiti Shield was founded in early 2013, the firm has experience manufacturing and installing protective films. The owners also established another company called "XInt Tint" to exclusively handle the anti-graffiti solutions for glass surfaces. Graffiti Shield is the incumbent for the existing contract for stainless steel anti-graffiti film installation and replacement services, and has performed satisfactorily.

