

PROCUREMENT SUMMARY

PURCHASE OF LUBRICATING BLOCKS HPF & LCF SD66581

1.	Contract Number: SD66581000	
2.	Recommended Vendor: LB Foster Technologies, Inc. 415 Holiday Dr. Suite 100 Pittsburg, PA 15220	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 1-15-2020	
	B. Advertised/Publicized: 1-14-2020	
	C. Pre-proposal/Pre-Bid Conference: 1-22-2020	
	D. Proposals/Bids Due: 4-29-2020	
	E. Pre-Qualification Completed 6-30-2020	
	F. Conflict of Interest Form Submitted to Ethics: November 9, 2020	
	G. Protest Period End Date: November 25, 2020	
5.	Solicitations Picked up/Downloaded: 16	Bids/Proposals Received: 3
6.	Contract Administrator: Sherri Jackson	Telephone Number: 213/922-1025
7.	Project Manager: Mary Leigh	Telephone Number: 213/922-5860

A. Procurement Background

This Board Action is to approve Contract No. SD66581000 for the procurement of HPF & LCF Lubricating Blocks for 36 months, with two-1-year options. Board approval of the contract award is subject to resolution of any properly submitted protest(s).

IFB No SD66581 was issued in accordance with Metro’s Acquisition Policy and the contract type is a Firm Fixed Price (FFP).

Five amendments were issued during the solicitation phase of this IFB: The amendments were issued because of the State of Emergency surrounding COVID-19, and Metro’s response to addressing receipt of bids during this period.

Amendment No. 1 issued on February 21, 2020 was to revise Pre-Qualification and Bid Opening/Closing date.

Amendment No. 2 issued on March 2, 2020 was to revise Pre-Qualification and Bid Opening/Closing date.

Amendment No. 3 issued on March 10, 2020 was to revise Pre-Qualification and Bid Opening/Closing date

Amendment No. 4 issued on March 23, 2020 was to revise Pre-Qualification and Bid Opening/Closing date

Amendment No.5 issued on April 23, 2020 with revised Instructions on Bid Submittals.

IFB No.SD66581 was released on January 15, 2020 as a competitive procurement.

A total of three bids were received on April 29, 2020.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with LACMTA's Acquisition Policy for a competitive sealed bid. Three bids were received:

1. LB Foster Rail Technologies, Inc. (Pittsburg)
2. Whitmore Mfg. Company
3. LB Foster Rail Technologies Corporate (Canada)

LB Foster Rail Technologies, Inc. (Pittsburg) was determined to be responsive and responsible to the IFB requirements. Whitmore Mfg. Company and LB Foster Rail Technologies Corporate (Canada) and capable of meeting the compliance of the technical requirements but would require 1st article approval.

C. Price Analysis

The recommended bid amount of \$ 1,176,592.09 is determined to be fair and reasonable based on an adequate open competitive bid process in a competitive environment. The recommended award amount is approximately 35.5% lower than Metro's Independent Cost Estimate.

Low Bidder Name	Bid Amount	Metro ICE
LB Foster Rail Technologies, Inc (Pittsburg)	\$1,176,592.09	\$1,824,830.00.
Whitmore Mfg. Company, LLC	\$1,260,042.75	\$1,824,830.00.
LB Foster Rail Technologies Corporate (Canada)	\$1,733,569.99	\$1,824,830.00.

D. Background on Recommended Contractor

The recommended firm, LB Foster Rail Technologies, Inc. has been in business since 1902, they are a global supplier. LB Foster manufactures and distributes a wide range of railway products and services including new rail, used rail, insulated rail joints, rail lubrication systems, transit products, and trackwork. LB Foster has

national and international clients, including public transit agencies such as Massachusetts Bay Transportation Authority (MBTA), and New York City Department of Transportation. LB Foster has performed satisfactorily on providing parts and services for the P2000, and P2550 Light Rail Vehicles and the A650 Heavy Rail Vehicles.