

## PROCUREMENT SUMMARY

## Metro Transit Security Hybrid Vehicles OP87524000

1.	Contract Number: OP87524000	
2.	Recommended Vendor: Elite Auto Network Corp.	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 4/27/22	
	B. Advertised/Publicized: 4/28/22	
	C. Pre-Bid Conference: 5/04/22	
	D. Bids Due: 5/25/22	
	E. Pre-Qualification Completed: 7/1/22	
	F. Conflict of Interest Form Submitted to Ethics: 5/31/22	
	G. Protest Period End Date: 8/23/22	
5.	Solicitations Picked up/Downloaded: 6	Bids Received: 1
6.	Contract Administrator: Kimberlyn Richardson	Telephone Number: 213-922-2085
7.	Project Manager: Adam Robertson	Telephone Number: 562-658-0231

**A. Procurement Background**

This Board Action is to approve Contract No. OP87524000 issued in support of Metro Transit Security Hybrid Vehicles. Board approval of contract awards are subject to resolution of any properly submitted protest.

IFB No. OP87524 was issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

No amendments were issued during the solicitation phase of this IFB:

A single bid was received on May 25, 2022.

## **B. Evaluation of Bids**

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The 1 bid received is listed below:

### 1. Elite Auto Network

This bidder was determined to be fully responsive and responsible to the bid requirements.

The firm recommended for award, Elite Auto Network, the single responsive and responsible bidder was found to meet all technical requirements and is in full compliance with the IFB's requirements.

## **C. Market Survey**

Metro received a single bid and staff conducted a market survey of other firms to determine the reasons for the lack of formal bid responses to this IFB.

Six firms downloaded the solicitation and based on staff's communication with the firms, one submitted a bid, one advised vehicles were not available for them to bid, one was unable to supply the vehicles within a prompt manner as specified in the bid, and the others did not provide a response.

## **D. Price Analysis**

The recommended bid price from Elite Auto Network is the result of an open competitive bid process in a competitive environment. The bidder prepared its bid in the expectation of adequate price competition. Both Metro and the bidder anticipated there would be more than one acceptable bid submitted. Overall, the total bid price has been determined to be fair and reasonable based upon market conditions and selection of the single responsive and responsible bidder.

The single bid received was recommended for award even though the bid was higher than the independent cost estimate. The price variance is reflective of the Market Survey conducted and the current global market conditions which have been heavily impacted by the COVID-19 pandemic.

The market price of steel has fluctuated to almost double of what it was when the last batch of vehicles were purchased. A worldwide semiconductor supply shortage has stalled production within the automotive industry and drastically delayed the delivery timeline of vehicles. In addition, the global logistics landscape of moving goods is heavily burdened by a shortage of manpower combined with an increased cost of fuel driving up the freight cost for these units.

<b>Bidder Name</b>	<b>Bid Amount</b>	<b>Metro ICE</b>
Elite Auto Network	\$2,340,195.31	<b>\$1,716,000</b>

**E. Background on Recommended Contractor**

The recommended firm, Elite Auto Network located in Beverly Hills, CA, has been in business for 35 years and is a leader in the Dealership Industry. Elite Auto Network has been previously awarded contracts and has been a certified Metro contractor since 2021.