



ITEM 34

Motion 51 Response
Enhancements to Metro's Medium Size (MSZ)
and Small Business Enterprise (SBE) Programs

Construction Committee

April 15, 2021



Metro

MOTION OVERVIEW

- Motion 51 requested a review of strategies to create new pathways for the increase and continued access to contracting opportunities for Small Business Enterprises (SBEs) and Medium Size Business Enterprises (MSZs)
- Items Considered
 - CERTIFICATION
 - ENHANCEMENTS
 - INCENTIVES
 - EQUITY

RECOMMENDATIONS

➤ CERTIFICATION

- Review SBE Personal Net Worth requirements
- Remove notarization requirements
- Explore reciprocity with cities, counties, and other agencies for SBEs

RECOMMENDATIONS

➤ ENHANCEMENTS

- Review eligibility requirements for participation in the MSZ program.
- Explore 2-step MSZ program (bridge for graduated firms) to match competition between similar or peers
- Close the \$5M upper SBE limit and lower \$12M MSZ program limits

RECOMMENDATIONS

➤ INCENTIVES

- Explore establishing incentives for prime contractors to utilize graduated firms (MSZs) that no longer meet SBE criteria.

➤ EQUITY

- Include Equity platform goals as part of disparity study scope for recommendations to reach underserved communities

RECOMMENDATIONS

- **OTHER CONSIDERATIONS**
 - Boost outreach for SBEs and MSZs to foster relationships with primes contractors
 - Engage TBAC & SBE community on SBE/MSZ programs
 - Utilize surveys and/or working sessions to gather feedback from small business community
 - Explore community contracting and potential policy changes
 - Explore the Mentor/Protégé Leader Follower concept

Thank you!

