

PROCUREMENT SUMMARY

UNIVERSAL FARE SYSTEM / OP02461010

1.	Contract Number: OP02461010		
2.	Contractor: Cubic Transportation Systems, Inc.		
3.	Mod. Work Description: Sales, Use, Activate, Initialize and Read Transactions into NextFare		
4.	Contract Work Description: Universal Fare System		
5.	The following data is current as of: May 9, 2017		
6.	Contract Completion Status		Financial Status
	Contract Awarded:	2/20/2002	Contract Award Amount: \$84,003,444
	Notice to Proceed (NTP):	3/7/2002	Total of Modifications Approved: \$175,481,369
	Original Complete Date:	9/1/2007	Pending Modifications (including this action): \$0
	Current Est. Complete Date:	7/1/2020	Current Contract Value (with this action): \$259,484,813
7.	Contract Administrator: Anush Beglaryan		Telephone Number: (213) 418-3047
8.	Project Manager: Robin O'Hara		Telephone Number: (213) 922-2411

A. Procurement Background

This Board Action is to approve Contract Modification No. [232-145](#) issued to extend the base contract through December 2024, for no upfront cost of development for Nextlink, a cloud-based connection system, that will link the legacy TAP system to programs and services such as the TAP mobile payment app, Bike Share, fare subsidy programs, parking, ride-hailing services and more, in exchange for sales transaction fees of 0.5% to 3.0%, based on public transit customers' use of mobile app and retail fare sales for five years of operation after development.

This Contract Modification will be processed in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

On February 20, 2002, Contract No. OP02461010 was awarded by the Metro Board to Cubic Transportation Systems, Inc. The Contract provides a countywide fare collection system to serve Metro's public transit customers.

Please refer to Attachment C – Contract Modification/Change Order Log.

B. Cost/Price Analysis

The recommended transaction fee range of between 0.5% to 3.0% of total sales transaction has been determined to be fair and reasonable as this is within industry standards.

Although this is a no cost Contract Modification, Cubic Transportation Systems, Inc. will earn transaction fees on purchases of TAP fares through the use of the mobile app and retail vendor fare sales software.