

## PROCUREMENT SUMMARY

## MICROTRANSIT PILOT PROJECT / CONTRACT NO. PS46292001

1.	<b>Contract Number:</b> PS46292001		
2.	<b>Contractor:</b> RideCo, Inc.		
3.	<b>Mod. Work Description:</b> Expand MicroTransit Operations to three additional Service Zones (North Hollywood/Burbank, El Monte and Compton/Artesia) for 2 years		
4.	<b>Contract Work Description:</b> To assist in the day-to-day performance of a new transit mode in areas of the County of Los Angeles as approved by Metro		
5.	<b>The following data is current as of:</b> December 9, 2020		
6.	<b>Contract Completion Status</b>		<b>Financial Status</b>
	<b>Contract Awarded:</b>	04/26/2018	<b>Contract Award Amount:</b> \$219,650.26
	<b>Notice to Proceed (NTP):</b>	05/22/2018	<b>Total of Modifications Approved:</b> \$28,941,082.37
	<b>Original Complete Date:</b>	09/06/2019 (PART A)	<b>Pending Modifications (including this action):</b> \$5,970,870
	<b>Current Est. Complete Date:</b>	09/01/2022 (PART B)	<b>Current Contract Value (with this action):</b> \$35,131,602.63
7.	<b>Contract Administrator:</b> Lily Lopez		<b>Telephone Number:</b> 213-922-4639
8.	<b>Project Manager:</b> Rani Narula-Woods		<b>Telephone Number:</b> 213-922-7414

**A. Procurement Background**

This Board Action is to approve Modification No. 7 to Contract No. PS46292001 to expand MicroTransit Operations to three additional Service Zones (North Hollywood/Burbank, El Monte and Compton/Artesia). The same business model as directed under the current contract will be utilized; however, the revenue service operation under this contract modification is 2 years.

This Contract Modification will be processed in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

The initial Request for Proposals (RFP) for this project was issued on October 25, 2017 and was solicited and awarded to be executed in two parts; Part A, the "Planning and Design" phase and Part B, the "Implementation and Evaluation" phase. This procurement tool served as the agency's first Pre-Development Agreement Public Private Partnership (PDA-P3) procurement model.

On April 26, 2018, the Board awarded contracts to three (3) firms to perform Part A (Planning and Design) of the MicroTransit Pilot Project. The period of performance for

Part A was 6 months. Part B was awarded by the Board on February 27, 2020 to RideCo, Inc. for the implementation and evaluation phase.

A total of six modifications have been issued to date.

Refer to Attachment B - Contract Modification/Change Order Log.

**B. Cost Analysis**

The recommended price has been determined to be fair and reasonable based upon an independent cost estimate (ICE), technical analysis, cost analysis, fact finding and negotiations.

<b>Proposal Amount</b>	<b>Metro ICE</b>	<b>Negotiated Amount</b>
\$6,388,969	\$2,877,800	\$5,970,870

The primary difference between the negotiated price and proposal amount is due to the contractor overestimating the costs for vehicle wraps and reporting locations.

The ICE did not account for:

- increased level of effort required to launch additional services areas;
- increased insurance premiums;
- enhanced COVID cleaning;
- additional hardware (tablets and data) required per vehicle;
- greater digital spend online and physical collateral;
- increased printed media; and
- increased installation costs for TAP Mobile Validators