

PROCUREMENT SUMMARY

RIGGING SERVICES FOR METRO RED LINE AND PURPLE LINE STATIONS/
OP97901000-48045

1.	Contract Number: OP97901000-48045	
2.	Recommended Vendor: United Riggers & Erectors, Inc.	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: November 21, 2017	
	B. Advertised/Publicized: November 21, 2017	
	C. Pre-Proposal Conference: November 30, 2017	
	D. Proposals Due: January 8, 2018	
	E. Pre-Qualification Completed: January 23, 2018	
	F. Conflict of Interest Form Submitted to Ethics: January 18, 2018	
	G. Protest Period End Date: April 16, 2018	
5.	Solicitations Picked up/Downloaded: 7	Bids/Proposals Received: 1
6.	Contract Administrator: Aielyn Dumaua	Telephone Number: (213) 922-7320
7.	Project Manager: Winston Dixon	Telephone Number: (213) 922-3323

A. Procurement Background

This Board Action is to approve the award of Contract No. OP97901000-48045 to United Riggers & Erectors, Inc. to provide rigging services for Metro Red Line and Purple Line Stations.

Request for Proposal (RFP) No. OP48045 was issued as a competitive negotiated procurement in accordance with Metro's Acquisition Policy and the contract type is a firm fixed unit rate. The RFP was open only to Metro Certified Small Business firms.

One amendment was issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on December 14, 2017, extended the proposal due date and revised the Statement of Work to include small engineering services, such as design and install permanent lifting I-Beams.

RFP No. OP48045 was released on November 21, 2017, as a competitive procurement open only to Metro certified small businesses. The solicitation was available for download from Metro's website. Advertisements were placed in four leading publications within Los Angeles County (Los Angeles Daily News, Watts Times, La Opinion and The Korean Times) to notify potential proposers of this solicitation. Metro notified potential proposers from Metro's vendor database based on applicable North American Industry Classification System (NAICS) codes. Furthermore, two weeks prior to the RFP issue date, Metro reached out and

encouraged other potential prime contractors to apply for Metro SBE certification and participate in this solicitation.

A pre-proposal conference and site visit were held on November 30, 2017 and was attended by one participant.

Seven firms downloaded the RFP and were included on Metro's planholders' list. No questions were received regarding the solicitation. One proposal was received on January 8, 2018.

Since only one proposal was received, Metro staff canvassed 18 potential proposers, including Metro certified SBE firms, other rigging firms, and firms on the planholders list who did not propose, to determine why no other proposals were received. The following is a summary of the market survey:

1. Potential proposer is a Metro certified SBE firm but does not have the technical capabilities to pursue this project as a prime contractor.
2. Potential proposer is a Metro certified SBE firm but was not interested in submitting a proposal because they currently have a lot of work.
3. Potential proposer is a Metro certified SBE but does not provide rigging services.
4. Potential proposer is a Metro certified SBE firm engaged in the sale, rental and/or repair of construction/heavy equipment only.
5. Potential proposer is not a Metro certified SBE firm and does not have the technical capabilities to pursue this project as a prime contractor.
6. Potential proposer can be certified by Metro as an SBE firm but chose to focus on other opportunities outside of Metro.

B. Evaluation of Proposals

A Proposal Evaluation Team (PET) consisting of staff from Rail Maintenance-of-Way (MOW), Traction Power Systems, Rail MOW Engineering, and Logistics was convened and conducted a comprehensive technical evaluation of the proposal received.

The proposal was evaluated based on the following evaluation criteria and weights:

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|---|------------|
| • Qualification and Experience of the Prime Contractor/Team | 30 percent |
| • Qualifications and Experience of Key Personnel | 20 percent |
| • Management Plan/Approach | 30 percent |
| • Price Proposal | 20 percent |

The evaluation criteria are appropriate and consistent with criteria developed for similar rigging services. Several factors were considered when developing these weights, giving the greatest importance to the qualifications and experience of the prime contractor/team and management plan/approach.

United Riggers & Erectors, Inc. (URE), the incumbent, was the only proposer that responded to this solicitation. The PET determined that the technical proposal received from URE addressed the RFP requirements and that its personnel are qualified and experienced with all aspects of the required tasks. Based on a thorough evaluation of the proposal, the PET determined URE to be technically qualified to perform the work.

The following is a summary of the PET scores:

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	United Riggers & Erectors, Inc.				
3	Qualification and Experience of the Prime Contractor/Team	87.53	30.00%	26.26	
4	Qualifications and Experience of Key Personnel	85.00	20.00%	17.00	
5	Management Plan/Approach	91.11	30.00%	27.33	
6	Price Proposal	100.00	20.00%	20.00	
7	Total		100.00%	90.59	1

C. Cost/Price Analysis

The recommended fully burdened rates for the labor classifications and equipment required have been determined to be fair and reasonable based on price analysis, cost analysis, technical evaluation, fact-finding and negotiations.

Work for this Contract will be authorized through the issuance of separate task orders. Each future task order will contain a specific Statement of Work, which the Contractor will provide a cost proposal according to the requirements. A cost/price analysis will be performed, as appropriate, on task orders issued.

D. Background on Recommended Contractor

The recommended firm, United Riggers & Erectors, Inc. (URE), located in Walnut, CA, has been in business for 52 years. It initially focused on rigging and transport of heavy machinery. Soon after, URE expanded into general construction services which included structural concrete, structural steel erection, piping and machinery maintenance. The proposed project manager has over 40 years of experience in the construction industry and had been an active member of the Ironworkers Local #433, Los Angeles, for 29 years. He is the project manager of the current contract. URE has been providing rigging services to Metro for over 10 years and performance has been satisfactory. URE is a Metro certified small business firm.