

PROCUREMENT SUMMARY

NEAR-ZERO NATURAL GAS FUELED ENGINES/MA39865000

1.	Contract Number: MA39865000	
2.	Recommended Vendor: Cummins Pacific, LLC	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> FB <input type="checkbox"/> RFP <input type="checkbox"/> RFP.A&E Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 3/17/17	
	B. Advertised/Publicized: 3/17/17	
	C. Pre-Bid Conference: 3/24/17	
	D. Bids Due: 4/17/17	
	E. Pre-Qualification Completed: 4/26/17	
	F. Conflict of Interest Form Submitted to Ethics: 4/21/17	
	G. Protest Period End Date: 6/26/17	
5.	Solicitations Picked Up/Downloaded: 3	Bids Received: 1
6.	Contract Administrator: Edmund Gonzales	Telephone Number: 213/418-3073
7.	Project Manager: Amy Romero	Telephone Number: 213/922-5709

A. Procurement Background

This Board Action is to approve Contract No. MA39865000 in support of Metro's Natural Gas Fueled Bus Fleet to procure Near-Zero Emissions Bus Engines for bus maintenance and operations.

The IFB was issued in accordance with Metro's Acquisition Policy and the contract type is an Unit Firm Fixed Price Indefinite Delivery/Indefinite Quantity (ID/IQ).

One amendment was issued during the solicitation phase of the IFB:

- Amendment No. 1, issued on April 7, 2017, changed a fuel requirement of the IFB technical specification.

A total of one bid was received on April 17, 2017.

A market survey was conducted shortly thereafter inquiring as to why members on the Planholder's list elected not to participate in the solicitation. Information was collected for the other two Planholder's. One Planholder downloads and redistributes solicitations as their business model and does not respond to solicitations. The other Planholder did not respond, however, their website list the company as a provider of software systems.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The firm recommended for award, Cummins Pacific, LLC, was found to be in full compliance with the bid and technical requirements.

Bidder Name	Bid Amount
Cummins Pacific LLC	\$26,521,814.70

C. Price Analysis

The recommended total price has been deemed fair and reasonable based on Metro's staff conducting an open competition and market research. Staff obtained recent engine pricing data from Orange County Transportation Authority and Santa Monica Municipal Bus Lines and found the total bid price was comparable based on market research data. Although Metro only received one bid, the procurement was an open competition that included formal advertising, a pre-bid conference, and reach out to qualified engine manufacturers.

Bidder Name	Bid Amount	Metro ICE
Cummins Pacific LLC	\$26,521,814.70	\$28,254,000.00

D. Background on Recommended Contractor:

Cummins Pacific LLC, located in Irvine, CA, has been in business for 25 years, is a leader in the field of manufacturing engines and is an aftermarket distributor of bus parts. Cummins Pacific has provided similar products to other transit agencies including Orange County Transportation Authority (OCTA), Santa Monica Municipal Bus Lines (Big Blue Bus), San Diego Metropolitan Transit System, Torrance Transit, and other agencies. To date, Cummins Pacific, LLC has provided satisfactory products and services to Metro on previous purchases.

