

Financial Services Survey

Questions	
1	Do you offer fixed and revolving credit facilities to government issuers? If so, please provide general information on the financial institution and what is the maximum amount you can provide and at what cost?
2	Does your bank provide any products to the government sector?
3	Do you have a dedicated team organized to serve government clients? If so, how many staff members are dedicated to this business line? What offerings are provided to government clients?
4	How much can you legally lend to a single borrower (secured and unsecured)? How much exposure can you have to a single borrower?
5	Does your bank have the capacity to provide \$150 million in the form of a letter of credit?
6	Does your bank have the capacity to provide \$150 million in the form of a revolving credit?
7	Provide your institution's long-term and short-term credit ratings over the past three years from Moody's Investors Service, Standard & Poor's Global Rating and Fitch Ratings. Also indicate if your institution's ratings are currently under credit watch or negative outlook or review by any major rating agency.

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8	Can your bank provide other services to Metro including: trust, custody and depository banking?
9	Do you have analysts or a credit team that focuses on any recurring revenue and tax supported (i.e. sales tax) credits?
10	Is your bank listed in the Bond Buyer's Municipal Marketplace® or Red Book and Municipal Marketplace Online (MMO)? If not, the link to register is https://www.munimarketplace.com/add-your-firm/ (this database is used by government issuers to solicit for financial services)
11	Does your bank advertise or market to government issuers? If so, how do they solicit business from the government sector? If not, we have the Vendor Portal (https://www.metro.net/about/doing-business-with-metro/) where you can register.
12	Would your bank be interested in potentially participating within a consortium of banks/institutions to provide shared lending (e.g. LOC, revolving credit or alternative product) to governmental entities? If so, what is the maximum amount your bank would be interested as your participating share?
13	Does your bank have any ESG goals? DE&I (Diversity Equity and Inclusion)?
14	Are there any other financial products/services you would be able to provide to Metro? If so, please provide a detailed description of the product and your contact information for us to reach out to you.