

PROCUREMENT SUMMARY

A650 STATIC CONVERTER LVPS ASSEMBLY OVERHAUL/MA48386000

1.	Contract Number: MA48386000	
2.	Recommended Vendor: Knorr-Bremse PowerTech Corp USA	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: December 22, 2017	
	B. Advertised/Publicized: December 28, 2017	
	C. Pre-Proposal Conference: January 12, 2018	
	D. Proposals Due: February 23, 2018	
	E. Pre-Qualification Completed: June 27, 2018	
	F. Conflict of Interest Form Submitted to Ethics: June 20, 2018	
	G. Protest Period End Date: September 6, 2018	
5.	Solicitations Picked up/Downloaded: 14	Proposals Received: 2
6.	Contract Administrator: Jean Davis	Telephone Number: 213/922-1041
7.	Project Manager: Fred Kan	Telephone Number: 213/922-3304

A. Procurement Background

This Board Action is to approve Contract No. MA48386000 issued in support of Metro's A650 Heavy Rail Vehicle (HRV) to procure services required for the overhaul of the Static Converter Low Voltage Power Supply (LVPS) Assemblies. Board approval of this contract award is subject to resolution of any properly submitted protest(s).

The Request for Proposal (RFP) was issued in accordance with Metro's Acquisition Policy the contract type an Indefinite Delivery, Indefinite Quantity (IDIQ).

Three amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on January 26, 2018, revised the proposal due date.
- Amendment No. 2, issued on February 8, 2018, revised technical specifications and the proposal due date.
- Amendment No. 3, issued on February 15, 2018, provided changes to the RFP and revised the due date from February 16, 2018 to February 23, 2018.

A pre-proposal conference was held on January 12, 2018 and there were seven attendees. Two proposals were received.

B. Evaluation of Proposals

This procurement was conducted in accordance and complies with Metro's Acquisition Policy for a Technically Acceptable Lowest Price (TALP) competitive RFP procurement process. The two proposals received are listed in alphabetical order below:

Proposer Name	
1.	Knorr-Bremse PowerTech Corp. USA (Knorr-Bremse PowerTech)
2.	PSI Repair Services, Inc. (PSI)

A Proposal Evaluation Team (PET), consisting of Metro staff members from Rail Fleet Services, Rail Vehicle Engineering, and Rail Vehicle Acquisitions and Maintenance departments, convened and conducted the evaluation of the proposals received. The two proposals were evaluated based upon the pre-established evaluation criteria defined in the RFP.

The following represents the ratings by the PET on each proposer:

Proposers	Rating
Knorr-Bremse PowerTech	Technically Acceptable
PSI	Technically Unacceptable

PSI did not meet several of the pre-established evaluation criteria listed in the RFP and were deemed to be technically unacceptable. Knorr-Bremse PowerTech met all the pre-established evaluation criteria listed in the RFP and was found to be technically acceptable, responsive and responsible to all the RFP requirements.

Market Analysis

A market analysis was performed by staff to determine the reasons Metro only received two proposals. Staff found that the RFP was downloaded by 14 separate entities. One firm advised Metro's staff it was unable to obtain quotes and testing information from the Original Equipment Manufacturer (OEM). Another firm indicated that it was unable to meet and comply with the evaluation criteria defined in the RFP. The remaining firms contacted for the survey were either unavailable or non-responsive to Metro's request for information. Staff also re-examined the RFP requirements and determined the requirements were not restrictive. Staff determined that the RFP did not prohibit free and open competition and the RFP was conducted in a competitive environment.

C. Price Analysis

Knorr-Bremse PowerTech's total proposal price has been determined to be fair and reasonable based on adequate competition and historical price comparisons of the same or similar overhaul services.

Proposer Name	Proposal Amount	Metro ICE
Knorr-Bremse PowerTech	\$1,308,394	\$919,000

D. Background on Recommended Contractor

Knorr-Bremse PowerTech, located in Mount Olive, New Jersey, has expertise and capabilities in the areas of power conversion, electrical equipment for rail vehicles, industrial and research applications. Knorr-Bremse PowerTech has compiled 40+ years of providing and overhauling auxiliary power systems, battery chargers, and low voltage power supplies to rail authorities and the industry. The firm has current auxiliary inverter overhaul contracts with St. Louis Metro and TriMet of Oregon. Knorr-Bremse PowerTech has existing and past contracts with Metro supporting other rail vehicle overhauls and its performance has performed satisfactory.