

PROCUREMENT SUMMARY

**AIRPORT METRO CONNECTOR/96TH STREET TRANSIT STATION
CONSTRUCTION SUPPORT SERVICES CONSULTANT
CONTRACT NUMBER PS58330MC075**

1.	Contract Number: PS58330MC075	
2.	Recommended Vendor: KDG+DE Construction Support Services	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: November 19, 2018	
	B. Advertised/Publicized: November 21, 2018	
	C. Pre-Proposal Conference: December 4, 2018	
	D. Proposals Due: January 9, 2018	
	E. Pre-Qualification Completed: May 16, 2019	
	F. Conflict of Interest Form Submitted to Ethics: June 6, 2019	
	G. Protest Period End Date: July 22, 2019	
5.	Solicitations Picked up/Downloaded: 175	Proposals Received: 8
6.	Contract Administrator: Deneise Glover	Telephone Number: 213-922-5450
7.	Project Manager: Robert Rincon	Telephone Number: 213-922-5451

A. Procurement Background

This Board Action is to approve Contract No. PS58330MC075, Construction Support Services Consultant Contract, for the construction of the AMC 96th Street Station Project for the connection to a future Automated People Mover (APM) to be built and operated by Los Angeles World Airports (LAWA).

The RFP was issued in accordance with Metro's Acquisition Policies and Procedures. Metro held a pre-proposal conference on December 4, 2018, in the Henry Huntington Conference Room on the 3rd floor of the Gateway Building. There were fifty one (51) representatives from various firms that attended the pre-proposal conference. One hundred seventy five (175) individuals from various firms picked up or downloaded the RFP Package.

Six amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on November 20, 2018, to revised Submittal Requirements.
- Amendment No. 2, issued on November 27, 2018, to extend the due date.
- Amendment No. 3, issued on December 4, 2018, added various SBE/DVBE and submittal forms.
- Amendment No. 4, issued December 17, 2018, to extend the due date.
- Amendment No. 5, issued December 21, 2018, to revise Letter of Invitation,

Scope of Services, and revise Submittal Requirements.

- Amendment No. 6, issued December 24, 2018, to revise Submittal Requirements.

A total of eight (8) proposals were received on January 9, 2019, from the following firms, in alphabetical order:

1. ABA Global, Inc.
2. AECOM Technical Services, Inc.
3. Jenkins/Gales & Martinez, Inc.
4. KDG+DE Construction Support Services
5. Link2LA Partners, a Joint Venture
6. Marrs-Morgner Joint Venture
7. Safework, Inc., DBA SafeworkCM
8. STV Construction, Inc.

B. Evaluation of Proposals

A Proposal Evaluation Team (PET) consisting of staff from Metro Project Management and Project Engineering was convened and conducted a comprehensive evaluation of the proposals received.

The proposals were evaluated based on the following evaluation criteria and the associated weightings:

- Experience and Capabilities of the Firms Team..... (30%)
 - Key Personnel’s Skills and Experience..... (25%)
 - Project Understanding and Approach..... (35%)
 - Cost Proposal (10%)
- Total 100%

The evaluation criteria are appropriate and consistent with criteria developed for other Professional Service procurements. Several factors were considered when developing the weightings, giving the greatest importance to the Project Understanding and Approach and Experience and Capabilities of the Firms Team and Key Personnel’s Skills and Experience.

During the months of January, February and March 2019, the PET evaluated the eight (8) written proposals. Of the eight (8) proposals received, four (4) were determined to be within the competitive range. The four (4) firms within the competitive range are listed below in alphabetical order:

1. AECOM Technical Services, Inc.
2. KDG+DE Construction Support Services
3. Link2LA Partners, a Joint Venture
4. Safework, Inc., DBA SafeworkCM

Four (4) firms were determined to be outside the competitive range and were not included for further consideration. Those firms were notified of the determination.

On April 16, 2019, the PET met with four (4) Proposers in the competitive range for oral presentations. The firms were given the opportunity to present on:

- 1) Effectiveness of Management Plan and 2) Understanding of Work and Appropriateness of Approach for Implementation.

The proposing firms had the opportunity to present their proposed project managers, key personnel, and some of their key members, as well as respond to the PET's questions. In general each presentation addressed the requirements of the RFP, experience with all aspects of the required and anticipated tasks, and stressed each proposer's commitment to the success of the contract.

Qualifications Summary of Firms within the Competitive Range:

KDG+DE Construction Support Services

- KDG+DE's experience included a comprehensive understanding of facility and vertical construction.
- The Proposer has knowledge of LAWA program that is beneficial to Metro on AMC.
- KDG+DE's Systems RE and Inspector have a solid background and a thorough comprehensive understanding of the essential aspect of the project.
- The proposer integrates staff and promotes teamwork so it demonstrates a high probability of success.
- Project Manager showed exceptional understanding of resources, goals, schedules and stakeholders.
- The KDG+DE team showed amazing synergy in interviews. Answered all questions completely and with a thorough understanding of project.
- KDG+DE's proposal significantly exceeds the RFP minimum requirements in most areas. The proposed approach indicates an exceptionally thorough and comprehensive understanding of the contract goals, resources, schedules, and other aspects essential to a successful performance of the RFP.

Safework, Inc., DBA SafeworkCM

- The PM has extensive experience with Metro procedures and requirements, both of which demonstrates a thorough knowledge of project methods.

- The Administrative PM appears to have some facility experience which would be beneficial to advise Metro on AMC.
- The Proposer shows a positive attitude toward teamwork and relationships a significant factor for project success.
- The Proposer has extensive Metro and LAWA experience. This is a major strength for this project.

AECOM Technical Services, Inc.

- AECOM's proposal substantially meets the RFP minimum requirements in most major areas. The proposed approach indicates a thorough and comprehensive understanding of the contract goals, resources, schedules, and other aspects essential to the performance of the Services.
- The firm's proposal demonstrates a thorough understanding essential to the performance of the contract.
- The firm demonstrates successful experience with similar program type projects with other agencies.

Link2LA Partners, a Joint Venture

- Link2LA Partners, a Joint Venture's proposal substantially meets the RFP minimum requirements in most major areas. The proposed approach indicates a thorough and comprehensive understanding of the contract goals, resources, schedules, and other aspects essential to the performance of the Services.
- Good project experience on active rail yard.
- The firm's proposal lists technical knowledge and background of the AMC and familiarity with Metro exhibits a comprehensive understanding of the project.
- The firm demonstrates successful experience with similar program type projects with other agencies.

The Proposal Evaluation Team (PET) scored and ranked the four proposals within the competitive range, based on the evaluation criteria in the RFP, and assessed major strengths, weaknesses and associated risks of each of the Proposers to determine the most advantageous firm. The final scoring was based on evaluation of the written proposals, as supported by oral presentations, and clarifications received from the Proposers. The results of the final scoring are shown below:

1.	Firm	Average Score**	Factor Weight	Weighted Average Score *	Rank
2.	KDG+DE Construction Support Services				
3.	Experience and Capabilities of the Firms Team	89.83	30%	26.95	
4.	Key Personnel's Skills and Experience	89.00	25%	22.25	
5.	Project Understanding and Approach	89.94	35%	31.48	
6.	Cost Proposal	100.00	10%	10.00	
7.	Total		100.0%	90.68	1
8.	Safework, Inc., DBA SafeworkCM				
9.	Experience and Capabilities of the Firms Team	88.26	30%	26.48	
10.	Key Personnel's Skills and Experience	81.68	25%	20.42	
11.	Project Understanding and Approach	89.91	35%	31.47	
12.	Cost Proposal	89.62	10%	8.96	
13.	Total		100.0%	87.33	2
14.	AECOM Technical Services, Inc.				
15.	Experience and Capabilities of the Firms Team	89.10	30%	26.73	
16.	Key Personnel's Skills and Experience	82.68	25%	20.67	
17.	Project Understanding and Approach	88.00	35%	30.80	
18.	Cost Proposal	78.60	10%	7.86	
19.	Total		100.0%	86.06	3
20.	Link2LA Partners, a Joint Venture				
21.	Experience and Capabilities of the Firms Team	89.40	30%	26.82	
22.	Key Personnel's Skills and Experience	79.00	25%	19.75	
23.	Project Understanding and Approach	85.37	35%	29.88	
24.	Cost Proposal	88.04	10%	8.80	
25.	Total		100%	85.25	4

* Weighted scores are rounded to the nearest second decimal point.

** Cost proposals were based on the Proposers' rates for a sample level of effort of 9,888 hours only. Scores shown above for the cost proposals are based on formulae in the RFP where the highest score going to the lowest cost proposal.

C. Cost/Price Analysis

Metro performed a cost analysis of labor rates comparing the four (4) proposals in the competitive range with one another as well as Metro's estimate. All proposals were based on direct labor rates, overhead rates, other direct costs, sub-consultant costs and fixed fee. The costs for the recommended firm were determined to be fair and reasonable.

	Proposer Name	Proposal Amount ⁽¹⁾	Metro ICE ⁽²⁾	Recommended NTE Amount ⁽³⁾
1.	KDG+DE Construction Support Services	\$25,943,154.86	\$29,137,630.00	\$25,943,154.86
2.	Safework, Inc. DBA SafeworkCM	\$27,597,629.31		
3.	AECOM Technical Services, Inc.	\$33,005,216.58		
4.	Link2LA Partners, a Joint Venture	\$29,531,309.10		

Notes:

- (1) The proposal amounts shown were for evaluation purposes only and were based on the rates for a sample level of effort (9,888 hours, only) since there was no definable total level of effort for the Scope of Services. Hourly labor rates, overhead and fee were negotiated and determined to be fair and reasonable.
- (2) The amount \$25,943,154.86 is a Not-to-Exceed amount estimated for the basic term of the contract.
- (3) The amount of \$25,943,154.86 is the Not-to-Exceed amount for the basic term of the contract. Work will be funded according to an Annual Work Program. The total contract amount will be the aggregate value of all task orders negotiated with the Consultant through the term of the contract.

D. Background on Recommended Contractor

The recommended firms, KDG, is located in Los Angeles, CA, and has over three decades of supporting both Metro and LAWA. KDG's staff members have over 18 years average experience in construction support services. KDG is a leader in the field of construction support services on behalf of the owners for public works, transit and the various delivery methods.

An established Minority and Women Business Enterprise (MBE/WBE) and a California-certified Small Business Enterprise (SBE), KDG has coordinated and managed the construction of more than \$800 million in public works and capital improvement projects over the past five years. KDG maintains an excellent reputation for leadership and long-term support on projects and its professional staff of civil, mechanical, and electrical engineers, project managers, construction managers, and certified inspectors are committed to delivering technical expertise and the highest level of service while minimizing risk.

Destination Enterprise (DE) was founded in 2005 and has provided construction management services on numerous landmark Metro rail projects including: the Red, Gold, The New Blue, and Purple lines, Expo Phases 1 and 2, and the Crenshaw/LAX Line. These projects all have similar elements to the AMC Station Project.

KDG's professional staff have the experience, capabilities and trust that our clients have come to expect and rely upon. They have a proven background in construction management, design-bid-build and integrated team structures on some of the most challenging and complex projects in Los Angeles County. A number of these projects being similar in scope to the Airport Metro Connector / 96th Street Transit Station. Our wealth of knowledge gained day in and day out directly benefits our Team and ultimately, Metro.

KDG+DE brings a robust staffing capability with longstanding local relationships with professional staff, and dedicated in-house talent management support. They have currently identified over 50 local transit specialists with extensive experience in design-bid-build work within an integrated client/consultant environment. We have identified expert staff in this proposal for the positions specified in Metro's RFP. Moreover, should additional staffing needs arise, our Team has the depth of resources to deliver additional experienced personnel to Metro. KDG+DE is also committed to utilizing Metro's Disadvantage Business Enterprises to meet the SBE goal of 27% and DVBE goal of 3%.

KDG has supported several Metro projects, including the Blue Line, Gold Line Eastside Extension, Green Line and the Red Line. Currently we are providing extensive construction management support to LAWA on the LAMP program. Our portfolio also includes the Tom Bradley International Terminal, the Bob Hope USO Theme Building, and the new Midfield Satellite Concourse.