

## PROCUREMENT SUMMARY

## CONTRACTED TRANSPORTATION SERVICES – EAST REGION / PS76258000

|    |  |         |   |
|----|--|---------|---|
| 1. | <b>Contract Number:</b> PS76258000   |         |   |
| 2. | <b>Contractor:</b> Southland Transit, Inc.   |         |   |
| 3. | <b>Mod. Work Description:</b> Expand service coverage to include the operation of fixed-route bus lines in the North Region of Los Angeles County. |         |   |
| 4. | <b>Contract Work Description:</b> Operate local transit lines in the Los Angeles County  |         |   |
| 5. | <b>The following data is current as of:</b> 2/21/24  |         |   |
| 6. | <b>Contract Completion Status</b>  |         | <b>Financial Status</b>   |
|    | <b>Contract Awarded:</b>   | 2/24/22 | <b>Contract Award Amount:</b> \$90,032,724                        |
|    | <b>Notice to Proceed (NTP):</b>  | N/A     | <b>Total of Modifications Approved:</b> \$0                       |
|    | <b>Original Complete Date:</b>   | 6/30/27 | <b>Pending Modification (including this action):</b> \$18,701,950 |
|    | <b>Current Est. Complete Date:</b>   | 6/30/27 | <b>Current Contract Value (with this action):</b> \$108,734,674   |
| 7. | <b>Contract Administrator:</b><br>Antonio Monreal  |         | <b>Telephone Number:</b><br>(213) 922-4679                        |
| 8. | <b>Project Manager:</b><br>Sandra Solis  |         | <b>Telephone Number:</b><br>(213) 922-6266                        |

**A. Procurement Background**

This Board Action is to approve Contract Modification No. 2 to operate fixed-route local Bus Lines 96 and 218 in the North Region of Los Angeles County.

The contract modification will be processed in accordance with Metro's Acquisition Policy and the contract type is an indefinite delivery/indefinite quantity.

In February 2022, the Board awarded eight-year (inclusive of one, three-year option) contracts to Southland Transit, Inc., and MV Transportation, Inc., to provide fixed-route local transit lines in the East and South Regions of Los Angeles County, respectively.

One modification has been issued to date.

Refer to Attachment B-1 – Contract Modification/Change Order Log.

**B. Cost Analysis**

The recommended amount has been determined to be fair and reasonable based on an independent cost estimate (ICE), technical analysis, cost analysis, fact finding, and negotiations. Metro staff successfully negotiated cost savings of \$4,975,541.

| <b>Proposal Amount</b> | <b>Metro ICE</b> | <b>Recommended Amount</b> |
|------------------------|------------------|---------------------------|
| \$23,677,491           | \$36,152,118     | \$18,701,950              |

The variance between the recommended amount and the ICE is attributable to higher estimated costs for labor, fringe benefits, facility lease and maintenance, insurance premiums, and fuel costs.