

PROCUREMENT SUMMARY

**PROGRAM CONTROL SUPPORT SERVICES (PCSS)
CONTRACT NUMBER PS89856**

1.	Contract Number: RFP No. PS89856	
2.	Recommended Vendor: Kal Krishnan Consulting Services/Triunity Engineering and Management, JV	
3.	Type of Procurement (check one): ☐ IFB ☒ RFP ☐ RFP-A&E ☐ Non-Competitive ☐ Modification ☐ Task Order	
4.	Procurement Dates:	
	A. Issued: July 20, 2022	
	B. Advertised/Publicized: July 21- July 28, 2022	
	C. Pre-Proposal Conference: July 29, 2022	
	D. Proposals Due: September 20, 2022	
	E. Pre-Qualification Completed: October 17, 2022	
	F. Conflict of Interest Form Submitted to Ethics: October 3, 2022	
	G. Protest Period End Date: January 27, 2023	
5.	Solicitations Picked up/Downloaded: 168	Proposals Received: 2
6.	Contract Administrator: Wonder Van Twist	Telephone Number: 213-922-7325
7.	Project Manager: Julie Owen	Telephone Number: 213-922-7313

A. Procurement Background

This Board Action is to approve the award of Contract No. PS89856, Program Control Support Services (PCSS), to assist the Program Management Department in managing and supporting the delivery of the Metro's Capital Program. The resultant Contract, if awarded, will be Federal & state/locally funded and is subject to fiscal year funding.

Board approval of contract awards is subject to the resolution of any properly submitted protest.

The Scope of Services of the Program Control Support shall assist the Program Management Department in managing and supporting the delivery of the Metro's Capital Program. The Program Management Department is responsible for the delivery of the large transportation capital program at Metro. The Scope of Services is comprehensive and describes the anticipated services and may, during the implementation of the Contract.

The RFP was issued in accordance with Metro's Acquisition Policies and Procedures. The contract type is a Cost-Plus Fixed Fee (CPFF) for a term of five (5) years plus 2 one-year options. A virtual pre-proposal conference was held on July 29, 2022, in accordance to the California Governor Executive Order N-33-20 related to COVID-19. One hundred forty-three (143) individuals from various firms picked up or downloaded the RFP Package.

Seven amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on July 27, 2022, to revise the Level of Effort staffing plan spreadsheet, add the Certification of Compliance with Federal Lobbying Requirements (49 CFR Part 20) and added the Labor Category descriptions as an Exhibit.
- Amendment No. 2, issued on August 8, 2022, to add three DEOD Forms, and to revise 1.2 of the Submittal Requirements.
- Amendment No. 3, issued on August 18, 2022, to revise 1.1 and 1.2 of the Submittal Requirements, Evaluation Criteria and Level of Effort staffing plan spreadsheet.
- Amendment No. 4 issued on August 25, 2022, to revise the Proposal validity from 120 to 180 days.
- Amendment No. 5 issued on September 8, 2022, to revise the Evaluation Criteria.
- Amendment No. 6 issued on November 2, 2022, to revise LOI-15 DBE COMP Program, SP-01 DBE Participant and DI-01 Instructions to Bidders/Proposers
- Amendment No. 7 issued on November 7, 2022, to extend due date of submission for Amendment No. 6

A total of two (2) proposals were received on September 20, 2022, from the following firms, in alphabetical order:

1. Integrated Program Support Partners, JV
2. Kal Krishnan Consulting Services/Triunity Engineering and Management, JV

B. Evaluation of Proposals

A diverse Proposal Evaluation Team (PET) consisting of staff from Metro Program Management, Diversity and Economic Opportunity Department (DEOD), Metrolink, and the Port of Long Beach was convened and conducted a comprehensive evaluation of the proposals received.

The proposals were evaluated based on the following evaluation criteria and the associated weightings:

- Experience, Qualifications, and Capabilities of Firms on the Team..... (35%)
- Experience, Qualifications, and Capabilities of Key Personnel (25%)
- Project Understanding and Approach..... (30%)
- Cost Proposal (10%)

Total 100%

Proposers meeting either of the following criteria to maximize DBE participation as a prime earned 3 bonus points:

- A joint venture proposing as the prime contractor/consultant, that consists of one or more non-DBE firms and includes one or more DBE firms performing 30% or more as Joint Venture/Partner; or
- A DBE firm proposing as the prime consultant and meets or exceeds the DBE contract goal identified in the Letter of Invitation Supplement.

The evaluation criteria are appropriate and consistent with criteria developed for other Professional Services procurements. Several factors were considered when developing the weightings, giving the greatest importance to the Experience, Qualifications, and Capabilities of Firms on the Team.

During the month of September 2022, the PET evaluated the two (2) written proposals. On October 5, 2022, Metro held a virtual Oral Presentation with the two (2) proposing firms.

The proposing firms had the opportunity to present their key personnel as well as respond to the PET's questions. In general, each proposer's presentation addressed the requirements of the RFP, experience with all aspects of the required and anticipated tasks, and stressed each proposer's commitment to the success of the contract. Each proposing team was asked questions relative to each firm's previous experience performing work of a similar nature to the Scope of Services presented in the RFP. Cost proposals were received from the two (2) proposers at the time of the proposal due date.

The Proposal Evaluation Team (PET) ranked the two proposals, based on the evaluation criteria of the RFP, and assessed major strengths, weaknesses and associated risks of each of the proposers to determine the highest ranked firm. The final scoring was based on the evaluation of the written proposals, as supported by oral presentations, and clarifications received from the Proposers. The result of the final scoring is shown below:

Firm	Average Score	Factor Weight	Weighted Average Score	Rank
Kal Krishnan Consulting Services/Triunity Engineering and Management, JV				
Experience, Qualifications, and	88.23	35%	30.88	

Capabilities of Firms on the Team				
Experience, Qualifications, and Capabilities of Key Personnel	88.36	25%	22.09	
Project Understanding and Approach	88.87	30%	26.66	
Subtotal Technical Proposal		90.00%	79.63%	
Cost Proposal		10.00%	10.00	
Subtotal Technical and Cost Proposals		100.00%	89.63	
DEOD Bonus Points		3 bonus points	3.00	
Total			92.63	1
Integrated Program Support Partners, JV				
Experience, Qualifications, and Capabilities of Firms on the Team	76.80	35%	26.88	
Experience, Qualifications, and Capabilities of Key Personnel	79.60	25%	19.90	
Project Understanding and Approach	76.47	30%	22.94	

Subtotal Technical Proposal		90.00%	69.72	
Cost Proposal		10.00%	8.98	
Subtotal Technical and Cost Proposals		100.00%	78.70	
DEOD Bonus Points		3 Bonus points	3.00	
Total			81.70	2

* Weighted scores are rounded to the nearest second decimal point.

**Cost proposals were based on the Proposers' rates for the provided level of effort in the Staffing Plan. Scores shown above for the cost proposals are based on formula in the RFP highest score going to the lowest cost proposal.

C. Cost/Price Analysis

Metro staff performed a cost analysis of the two responsive proposals, establish a negotiation plan, and commenced with negotiations. The final negotiated amounts complied with all requirements of Metro Procurement Policies and Procedures, including fact-finding, clarifications and cost analysis. To prevent delay in contract award, provisional indirect cost rates will be established subject to retroactive adjustments upon completion of any necessary audits. The negotiated costs were determined to be fair and reasonable.

Contract Term	Kal Krishnan Consulting Services/Triunity Engineering and Management, JV (1) (2)	Integrated Program Support Partners, JV (1) (2)	ICE (3)	NTE Funding Amount (4)
Base – 5 years	\$93,697,908.42	\$104,249,419.00	\$69,842,124.77	\$85,000,000.00
Option Year 1	\$20,397,257.29	\$22,758,009.00	\$13,968,424.95	\$19,000,000.00
Option Year 2	\$21,003,734.74	\$23,445,669.00	\$13,968,424.95	\$19,000,000.00
Total	\$135,098,900.00	\$150,453,097.00	\$97,778,975.00	\$123,000,000.00

(1) The proposal amounts are based on a level of effort prepared by Program Management for evaluation purposes only and not to establish a contract price. The Consultant's overall cost includes direct labor, overhead, fixed fee, and other elements.

(2) The direct labor hourly rates in the proposals were higher than the rates identified in the ICE.

- (3) The amount \$69,842,124.77 is the ICE for the 5-year Base Period of the Contract. Option 1 is \$13,968,424.95 and Option 2 is \$13,968,424.95 for a total of \$27,936,849.91. The ICE was prepared, based on the same level of effort as provided for the cost proposals and used for evaluation purposes only.
- (4) The NTE Funding of \$85,000,000 is different than the ICE because it is based on Program Management's estimated/anticipated needs to support the projects, as listed in Attachment C.

D. Background on Recommended Consultant

The recommended firm Kal Krishnan Consulting Services/Triunity Engineering and Management, JV have locations across the United States, with employees in Los Angeles and regional offices in Oakland, Los Angeles, Antioch, Miami, New York, Orange, San Diego, Sacramento, Seattle, and Washington DC. The firms have over 30 years of extensive experience providing program management services for transportation agencies across the U.S. Services include program management, project management, construction management, project controls, project management oversight, and estimating to transportation agencies.