

## PROCUREMENT SUMMARY

## A650 DC TRACTION MOTOR OVERHAUL / MA3280700

1.	<b>Contract Number:</b> MA3280700	
2.	<b>Recommended Vendor:</b> Walco Electric Company	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	<b>A. Issued:</b> 4/27/17	
	<b>B. Advertised/Publicized:</b> 5/1/17; 5/5/17,5/15/17	
	<b>C. Pre-Proposal Conference:</b> 5/9/17	
	<b>D. Proposals Due:</b> 6/5/17	
	<b>E. Pre-Qualification Completed:</b> 8/21/17	
	<b>F. Conflict of Interest Form Submitted to Ethics:</b> 7/19/17	
	<b>G. Protest Period End Date:</b> 9/15/17	
5.	<b>Solicitations Picked up/Downloaded:</b> 12	<b>Proposals Received:</b> 5
6.	<b>Contract Administrator:</b> Jean Davis	<b>Telephone Number:</b> 213/922-1041
7.	<b>Project Manager:</b> Fred Kan	<b>Telephone Number:</b> 213/922-3304

**A. Procurement Background**

This Board Action is to approve Contract No. MA3280700 in support of Metro's A650 Red Line Heavy Rail Vehicle (HRV) to procure services required for the complete overhaul and repair of the DC traction motors. Board approval of contract awards are subject to resolution of any properly submitted protest.

The Request for Proposals (RFP) was issued in accordance with Metro's Acquisition Policy and the contract type is an Indefinite Delivery, Indefinite Quantity (IDIQ).

Two amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on May 15, 2017, revised the critical dates, established the Pre-Proposal Conference date, and extended the proposal due date;
- Amendment No. 2, issued on May 24, 2017, revised the specifications and proposal price form and extend the proposal due date.

A Pre-Proposal Conference was held on May 9, 2017, and was attended by nine participants and represented by two firms. A total of five proposals were received on May 9, 2017.

## **B. Evaluation of Proposals**

This procurement was conducted in accordance and complies with LACMTA's Acquisition Policy for a Technically Acceptable Lowest Price (TALP) competitive RFP procurement process. All proposers were deemed technically acceptable to perform the DC Traction Motor overhaul services. The five proposals received are listed in alphabetical order below:

	<b>Proposer Name</b>	<b>Proposal Amount</b>
1.	Dahl-Beck Electric Company	\$1,468,760.00
2.	RAM Industrial Services, LLC	\$1,519,981.00
3.	Sherwood Electro Motion Inc.	\$1,395,424.00
4.	Swiger Coil Systems, Inc.	\$1,605,040.00
5.	Walco Electric Company	\$1,188,440.00

Metro evaluated each proposal to determine technical compliance and acceptability on a pass/fail basis. All five firms met the technical acceptability requirements and the award recommendation is made to the lowest price technically acceptable firm. Walco Electric Company, the lowest price proposer, was found to be in full compliance with the RFP and technical requirements.

## **C. Price Analysis**

This procurement was a TALP. Walco Electric offered the lowest total price proposal. The recommended total proposal price from Walco Electric has been determined to be fair and reasonable based upon adequate price competition, in accordance with TALP RFP requirements.

<b>Proposer Name</b>	<b>Proposal Amount</b>	<b>Metro ICE</b>
Walco Electric Company	\$1,188,440.00	\$2,400,000.00

## **D. Background on Recommended Contractor**

The recommended firm, Walco Electric Company, has been in business since 1937 and has specialized in transit and commuter rail business since 1995. Walco's Rail Transportation Group specializes in rebuilding, rewinding and remanufacturing of AC and DC traction motors, generators and auxiliary equipment. The firm's current customer base includes New York City Transit, Long Island Transit Authority, Metro North, SEPTA, WMATA, and MBTA. Walco also currently has a contract with Southern California Regional Rail Authority (SCRRA) Metrolink.