

PROCUREMENT SUMMARY

OCS SPRING TENSIONER ASSEMBLY (MA105918000)

1.	Contract Number: MA105918000	
2.	Recommended Vendor(s): MAC PRODUCTS INC.	
3.	Type of Procurement (check one): ☐ IFB ☒ RFP ☐ RFP-A&E ☐ Non-Competitive ☐ Modification ☐ Task Order	
4.	Procurement Dates :	
	A. Issued: 6/07/2023	
	B. Advertised/Publicized: 6/08/23	
	C. Pre-Bid Conferences: 6/14/23 & 6/20/23	
	D. Bids Due: 7/12/23	
	E. Pre-Qualification Completed: 2/05/2024	
	F. Conflict of Interest Form Submitted to Ethics: 7/28/23	
	G. Protest Period End Date: 3/27/24	
5.	Solicitations Picked up/Downloaded: 5	Proposals / Bids Received: 2
6.	Contract Administrator: Veda Sargent	Telephone Number: (213) 418-3109
7.	Project Manager: Kelvin Zan	Telephone Number: (213) 617-6264

A. Procurement Background

This Board Action is to approve Contract No. MA105918000 to procure Metro C Line (Green Line) Overhead Contact System (OCS) Spring Tensioner Assemblies. The existing C Line OCS system consists of a Simple Auto – Tensioned (SCAT) system with internal balance weights. This project is to replace the existing internal weights with spring tensioners units (Pfister Tensorex or approved equal).

A Request For Proposal (RFP) No. MA105918000 was issued in accordance with Metro's Acquisition Policy and the contract type is Firm Fixed Price (FFP).

Two (2) amendment were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on June 08, 2023, to provide additional Pre-Proposal Conference details.
- Amendment No. 2, issued on June 12, 2023, Pre- Proposal conference second meeting notification.

A total of two (2) proposals were received on July 12, 2023.

B. Evaluation of Proposals

This procurement was conducted in accordance and complies with Metro's Acquisition Policy for a competitive sealed bid. The two bids received are listed below in alphabetical order:

1. Mac Products Inc.
2. SouthWire Company

The PET is comprised of Metro staff members from Wayside System Engineering and Maintenance, Rail MOW Administration, Systems Engineering, and Operations Engineering. The PET conducted a full evaluation which consisted of the technical evaluation which consisted of evaluating, scoring, and ranking each of the proposer's technical capabilities, Quality Assurance, Performance, Inspection and Testing, Packaging and Marketing, Storage and Delivery, Training and Warranty, Assembly of the Spring Tensioners, Certifications, Test Reports, Installation Experience and Technical Support in accordance with the evaluation criteria set forth in the RFP.

The proposals required multiple rounds of clarifications and discussions but were eventually found to be technically and commercially acceptable and in compliance with the requirements of the RFP. The final evaluation scoring was as follows:

EVALUATION	WEIGHTED	WEIGHTED SCORE	
		MAC PRODUCTS INC.	SOUTHWIRE COMPANY
TECHNICAL PROPOSAL (100 POINTS)			
1. Technical Approach	50	39.33	38.88
2. Personnel Availability	25	21.55	21.88
3. Proposed Cost	25	25	23
Total Weighted Score:	100	85.88	83.76
Rank :		1	2

The firm recommended for the award, Mac Products Inc., was found to be responsive with the RFP requirements.

SouthWire Company, although technically capable, their overall score was lower than Mac Products.

C. Price Analysis

In accordance with Metro's Acquisition Policy and Procedures for a competitive acquisition, a price analysis is required. Therefore, staff performed a Price Analysis in compliance with Metro's Acquisition Policy for competitive acquisitions. The Price Analysis consisted of a comparison of the proposed price against the lowest price proposed against the weighted percentage.

Based on the offers received, Mac Products Inc. submitted the lowest price of \$3,121,820.86, which is 10.29 % lower than the ICE while SouthWire Company offered price of \$3,412,225.94 is 1.89 % lower than ICE.

It is determined that the proposed price from Mac Product Inc. is the best attainable, fair, and reasonable, based on adequate price competition, technical evaluation, and price analysis.

ITEM	MAC PRODUCTS INC.	SOUTHWIRE COMPANY	ICE
OSC SPRING TENSIONER ASSEMBLY UNITS	\$3,121,820.86	\$3,414,224.94	\$3,480,000

D. Background on Recommended Contractor

The recommended firm, Mac Products Inc. was established more than 50 years ago and recognized as field leader and producer of products for transmission, distribution and control of electrical power located in South Kearny, New Jersey. Mac Products Inc. is certified ISO 9001-2015 and has a computer integrated information system, state of the art quality and assurance laboratory and is an expert in programming of PLC controls. Mac Products Inc. has also partnered with Metro on the Regional Connector Transit Corridor as well as other transit agencies throughout the United States.