

PROCUREMENT SUMMARY

WASTE MANAGEMENT SERVICES/ OP809690008370

1.	Contract Number: OP809690008370	
2.	Recommended Vendor: Consolidated Disposal Service, L.L.C. dba Republic Service	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: December 20, 2021	
	B. Advertised/Publicized: December 20, 2021	
	C. Pre-Proposal Conference: December 28, 2021	
	D. Proposals Due: January 31, 2022	
	E. Pre-Qualification Completed: August 9, 2022	
	F. Conflict of Interest Form Submitted to Ethics: August 11, 2022	
	G. Protest Period End Date: September 19, 2022	
5.	Solicitations Picked up/Downloaded: 16	Bids/Proposals Received: 2 each Region
6.	Contract Administrator: Marc Margoni	Telephone Number: (213) 922-1304
7.	Project Manager: Alberto Garcia	Telephone Number: (213) 922-6760

A. Procurement Background

This Board Action is to approve the award of Contract No. OP809690008370 to Consolidated Disposal Service, L.L.C. dba Republic Service, to provide integrated waste management services for Metro facilities located in two separate (2) geographical regions: the North Region and South Region. Firms were allowed to propose on either one region or both regions. Board approval of contract awards are subject to resolution of any properly submitted protest.

Prior to the release of the RFP, Metro staff conducted two Metro Connect Industry Forum Outreach events on November 17, 2021 and December 15, 2021, to enhance competition and encourage small business participation.

Request for Proposal (RFP) No. OP80969000 was issued as a competitive negotiated procurement in accordance with Metro's Acquisition Policy and the contract type is Indefinite Delivery/Indefinite Quantity. The RFP was issued with a 7% Small Business Enterprise (SBE) and a 3% Disabled Veteran Business Enterprise (DVBE) goal.

The solicitation was released on December 20, 2021 and was available for download from Metro's website. Advertisements were placed in three leading publications within Los Angeles County (Los Angeles Daily News, La Opinion, Watts Times, and the Asian Journal) to notify potential proposers of this solicitation. Metro also notified proposers from the Metro's vendor database based on applicable North American Industry Classification System (NAICS) codes.

No amendments were issued during the solicitation phase of this RFP:

A virtual pre-proposal conference was held on December 28, 2021. A total of 16 firms downloaded the RFP and were included on the planholders list. No questions were received regarding the solicitation.

The following proposals were received on January 31, 2022, and are listed below in alphabetical order by region:

North Region

1. American Reclamation, Inc.
2. Consolidated Disposal Service, L.L.C dba Republic Service

South Region

1. American Reclamation, Inc.
2. Consolidated Disposal Service, L.L.C dba Republic Service

B. Evaluation of Proposals

A Proposal Evaluation Team (PET) consisting of staff from Facilities Contracted Maintenance Services and Environmental Compliance Departments was convened and conducted a comprehensive technical evaluation of the two proposals.

On February 17, 2022, the PET met to review the evaluation criteria package, process confidentiality and conflict of interest forms, and take receipt of the proposals to initiate the evaluation phase. Evaluations were conducted from February 17, 2022, through May 17, 2022.

On May 20, 2022, Metro's Diversity and Economic Opportunity Department (DEOD) determined American Reclamation, Inc. (AR) was ineligible for contract award for both the North and South Regions for failure to meet the 3% Disabled Veteran Business Enterprise (DVBE) participation goal for this procurement. Hence, AR was excluded from further consideration.

The PET continued to evaluate the proposals of Consolidated Disposal Service, L.L.C dba Republic Service (Republic), based on the following evaluation criteria stated in the RFP:

Phase 1 Evaluation – Minimum Qualification Review: This is a pass/fail criteria. The criteria focused on the experience of the proposer in providing integrated waste management services, the City of Los Angeles Certification of proposed transfer stations, disposal facilities, material recovery facilities, and organic processing facilities, alternative fuel service vehicles owned and/or leased by Proposer and

Proposer's current and valid Business license and LA County Solid Waste Hauler Permit.

The PET reconvened and determined that the proposals submitted by Republic for both the North and South regions were responsive to the Phase 1 minimum qualification requirements and were further evaluated in accordance with the following evaluation criteria and weights:

- Qualification of the Firm/Team 20 percent
- Qualifications of Key Personnel 20 percent
- Understanding of the SOW and Proposed Approach 30 percent
- Price 30 Percent

The evaluation criteria are appropriate and consistent with criteria developed for similar waste management services' procurements. Several factors were considered in developing these weights, giving the greatest importance to understanding of the SOW and proposed approach, and price.

After evaluation of the proposals, the PET determined that the proposals received from Republic addressed the RFP requirements and that its personnel are qualified and experienced with all aspects of the required tasks. Based on a thorough evaluation of the proposal, the PET determined Republic to be technically qualified to perform the work.

The following is a summary of the PET scores:

North Region

	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
1	Consolidated Disposal Service, L.L.C. dba Republic Service				
2	Qualifications of the Firm/Team	72.85	20.00%	14.57	
3	Qualifications of Key Personnel	78.35	20.00%	15.67	
4	Understanding of the SOW and Proposed Approach	78.33	30.00%	23.50	
5	Price	100.00	30.00%	30.00	
6	Total		100.00%	83.74	1

South Region

	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
1	Consolidated Disposal Service, L.L.C. dba Republic Service				
2	Qualifications of the Firm/Team	76.65	20.00%	15.33	
3	Qualifications of Key Personnel	78.35	20.00%	15.67	
4	Understanding of the SOW and Proposed Approach	78.33	30.00%	23.50	
5	Price	100.00	30.00%	30.00	
6	Total		100.00%	84.50	1

C. Cost/Price Analysis

The recommended price has been determined to be fair and reasonable based on price analysis, technical analysis, and fact-finding. The recommended price is lower than Metro's independent cost estimate (ICE).

	Proposer Name	Proposal Amount	Metro ICE	Award Amount
1.	Consolidated Disposal Service, L.L.C. dba Republic Service - North and South Regions	\$10,058,082	\$11,520,481	\$10,058,082

D. Background on Recommended Contractor

Consolidated Disposal Service, L.L.C dba Republic Service (Republic), headquartered in Scottsdale, AZ, has been in business for over 50 years. Its operations primarily consist of providing collection, transfer, and disposal of non-hazardous solid waste, recovering and recycling of certain materials, and energy services.

Republic operates 343 collection operations, 204 transfer stations, 195 active solid waste landfills, and 90 recycling centers across 41 states. It deploys over 16,000 vehicles to collect approximately 100 million tons of waste and over eight million tons of recyclables.

Republic provides waste management solutions for more than 14 million commercial, industrial and residential customers. Clients include California Institute of Technology, Six Flags, Taco Plastics, Inc., and Santa Anita Race Track. It has been providing waste management services to Metro since 2013 and performance has been satisfactory.