

PROCUREMENT SUMMARY

BLUE LINE WHEEL TRUING MACHINE OVERHAUL/MA4829600

1.	Contract Number: MA4829600	
2.	Recommended Vendor: Hegenscheidt-MFD Corporation	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: November 2, 2015	
	B. Advertised/Publicized: N/A	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: December 7, 2015	
	E. Pre-Qualification Completed: December 11, 2015	
	F. Conflict of Interest Form Submitted to Ethics: January 22, 2016	
	G. Protest Period End Date: N/A	
5.	Solicitations Picked up/Downloaded: 1	Bids/Proposals Received: 1
6.	Contract Administrator: Jean Davis	Telephone Number: 213 922-1041
7.	Project Manager: Nizar Madanat	Telephone Number: 213 617-6281

A. Procurement Background

This Board Action is to approve single source Contract No. MA4829600 in support of an overhaul of the Hegenscheidt Model 106T wheel truing machine installed at Metro's Blue Line. The existing Metro wheel truing machine was furnished by Hegenscheidt who is the original equipment manufacturer (OEM). It was determined by Metro's engineering and operations team that to ensure full operational capability of the truing machine that the machine should be overhauled by the OEM. The awardee is the OEM.

The RFP for a single source was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

B. Evaluation of Proposal

This is a single-source procurement. Metro's technical staff conducted technical fact-finding meetings and a technical evaluation of the technical proposal. The technical evaluation consisted of reviews of the proposer's proposed labor hours, proposed assigned technical personnel and labor categories, proposed material items and spares, and the proposed overhaul schedule. The proposal was found to be technically acceptable.

Qualification Summary of the Firm:

Hegenscheidt-MFD Corporation is an international, mid-sized manufacturer of specialist machine tools. Hegenscheidt is the OEM of Metro’s current wheel truing machine. The company is part of the Niles Simmons Hegenscheidt Group (NSH), which combines more than 175 years of experience on machine tool construction in Germany and the US. Among other services, the company manufactures and sells single machines and turnkey production systems to railway companies and to the automotive industry. Hegenscheidt-MFD and Simmons Machine Tool Corporation merged operations to perform as a single company. Overhaul and support for earlier machines are provided by Hegenscheidt-MFD while new sales are provided by Simmons.

C. Cost Analysis

The recommended contractor’s price proposal was evaluated in compliance with Metro’s Acquisition Policies and Procedures. Staff conducted a cost analysis of the price proposal. Based on our cost analysis, technical analysis, fact-finding, clarifications, and negotiations with the proposer, the final agreed to price of \$1,385,769 is considered fair and reasonable. Metro will recognize an appreciable savings of approximately \$240,000 from the initial proposed price.

	Proposer Name	Proposal Amount	Metro ICE	Negotiated Amount
1.	Hegenscheidt-MFD	\$1,630,327.46	\$1,400,000	\$1,385,769.00

D. Background on Recommended Contractor

Hegenscheidt-MFD Corporation, located in Sterling Heights, MI, has been in business for over 40 years. Hegenscheidt-MFD is among the global market leaders in above-floor and underfloor wheel set lathes for the re-profiling of wheel sets. Hegenscheidt-MFD also provides wheel set presses, diagnostic systems for wheel sets, and re-railing systems for rail vehicles.