

PROCUREMENT SUMMARY

2026 FIFA WORLD CUP STADIUM SHUTTLES / OP2026710000, OP2026710001, OP2026710002

1.	Contract Number: OP2026710000, OP2026710001, OP2026710002	
2.	Recommended Vendor: Zum Services, Inc. (Zones 1, 2, 3)	
3.	Type of Procurement (check one): ☐ IFB ☒ RFP ☐ RFP-A&E ☐ Non-Competitive ☐ Modification ☐ Task Order	
4.	Procurement Dates:	
	A. Issued: 11/12/2025	
	B. Advertised/Publicized: 11/12/2025	
	C. Pre-Proposal Conference: 11/18/2025	
	D. Proposals Due: 12/05/2025	
	E. Pre-Qualification Completed: N/A	
	F. Ethics Declaration Forms submitted to Ethics: 12/06/2025	
	G. Protest Period End Date: 03/05/2026	
5.	Solicitations Downloaded: 42	Bids/Proposals Received: Zone 1: 5 Proposals Zone 2: 4 Proposals Zone 3: 6 Proposals
6.	Contract Administrator: Antonio Monreal	Telephone Number: 213-922-4679
7.	Project Manager: Sandra Solis	Telephone Number: 213-922-6266

A. Procurement Background

This Board Action is to approve Contract No.s OP2026710000, OP2026710001, and OP2026710002 issued in support of bus transportation services from three designated locations to and from Los Angeles Stadium (SoFi Stadium) for the 2026 FIFA World Cup. Contractor will be responsible for supplying buses, operators, and management necessary for the reliable and complete performance of the services. Board approval of contract awards is subject to the resolution of any properly submitted protest(s), if any.

On November 12, 2025, Request for Proposals (RFP) No. OP2026710 was issued as a competitive solicitation in accordance with Metro's Acquisition Policy. The proposed contract type is a firm fixed unit rate.

One amendment was issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on December 4, 2025, revised the insurance requirements.

A total of 42 firms downloaded the RFP and were included in the planholders' list.

A virtual pre-proposal conference was held on November 18, 2025, and was attended by 23 participants representing 11 firms. There were 34 questions received, and responses were provided prior to the proposal due date.

The following proposals were received by December 5, 2025, and are listed below in alphabetical order by zone:

Zone 1 – El Camino College

1. A Yankee Line, Inc.
2. Charter Up, LLC
3. Elite Executive Charter LLC
4. T1 Transportation, Inc.
5. Zum Services, Inc.

Zone 2 – LAX Area Hotels and Parking Zones

1. A Yankee Line, Inc.
2. Charter Up, LLC
3. T1 Transportation, Inc.
4. Zum Services, Inc.

Zone 3 – Pierce College

1. A Yankee Line, Inc.
2. Charter Up, LLC
3. Durham School Services, LP
4. John Anthony Neumann DBA Neumann Enterprises
5. T1 Transportation, Inc.
6. Zum Services, Inc.

B. Evaluation of Proposals

A diverse Proposal Evaluation Team (PET) consisting of staff from Metro's Contract Services, Transit Service Delivery, Office of Strategic Innovation, and Bus Maintenance, was convened and conducted a comprehensive technical evaluation of the proposals received.

On December 10, 2025, the PET met to review the evaluation criteria package, process confidentiality and conflict of interest forms, and take receipt of the proposals to initiate the evaluation phase. Evaluations were conducted from December 10, 2025, through January 30, 2026.

The proposals were evaluated based on the following evaluation criteria and weights:

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| • Experience and Qualifications of Proposed Team, Organization, & Past Performance | 20% |
| • Experience and Qualifications of Proposed Key Personnel | 15% |

- Approach to Work and Implementation of the Services 40%
- Contractor's Facility 5%
- Price Proposal 20%

The evaluation criteria are appropriate and consistent with criteria developed for other, similar procurements. Several factors were considered when developing these weights, giving the greatest importance to approach to work and implementation of these services.

The evaluation committee conducted virtual presentations and interviews with the firms. The firms' key personnel had an opportunity to present each team's approach to work and implementation of the services and respond to the evaluation committee's questions. Each team was asked questions regarding their proposed bus specifications, bus maintenance, and accident reporting.

Elite Executive Charter LLC's proposal for Zone 1 was deemed non-responsive to Metro's submittal requirements, as they did not provide Metro's required forms or the Approach to Work and Implementation of the Services proposal section.

The remaining proposals were all determined to be within the competitive range, and are listed below in alphabetical order:

Zone 1 – El Camino College

1. A Yankee Line, Inc.
2. Charter Up, LLC
3. T1 Transportation, Inc.
4. Zum Services, Inc.

Zone 2 – LAX Area Hotels and Parking Zones

1. A Yankee Line, Inc.
2. Charter Up, LLC
3. T1 Transportation, Inc.
4. Zum Services, Inc.

Zone 3 – Pierce College

1. A Yankee Line, Inc.
2. Charter Up, LLC
3. Durham School Services, LP
4. John Anthony Neumann DBA Neumann Enterprises
5. T1 Transportation, Inc.
6. Zum Services, Inc.

Qualifications Summary of Firms within the Competitive Range, Listed by Zone(s) and in Alphabetical Order:

A Yankee Line, Inc. (Zone 1, Zone 2, and Zone 3)

A Yankee Line, Inc. (A Yankee Line) has over 45 years of experience providing shuttles and coordinating high-capacity special-event operations for major stadiums, convention centers, airport systems, and large regional gatherings. A Yankee Line has supported transit agencies such as Washington Metropolitan Area Transit Authority and Massachusetts Bay Transportation Authority.

Charter Up, LLC (Zone 1, Zone 2, and Zone 3)

Charter Up, LLC (Charter Up) provides experience performing long-haul shuttle operations, commuter transit programs, and distributing campus/event circulation systems. Charter Up supports mobility programs for corporations, educational institutions, sport organizations, municipalities, and large event organizers.

T1 Transportation, Inc. (Zone 1, Zone 2, and Zone 3)

With over 30 years of experience, T1 Transportation, Inc. (T1) has managed transportation for more than 5,000 events and contracts, while transporting over 120 million passengers. Events T1 has supported include the 2025 FIFA Club World Cup in Los Angeles and New Jersey, Coachella Music Festival, ICC T20 Cricket World Cup, FIFA World Cup, and the NBA All-Star Game. T1 has also provided Bus Bridge Services for Washington Metropolitan Area Transit Authority.

Zum Services, Inc. (Zone 1, Zone 2, and Zone 3)

Zum Services, Inc. (Zum) provides 10 years of experience serving more than 130 school districts and 4,000 schools nationwide. School districts Zum has serviced include Oakland Unified School District (USD), San Francisco USD, Los Angeles USD, San Bernadino City, USD, Palm Springs USD, and Santa Barbara USD. Zum also supported the Special Olympics Southern California supplying transportation for athletes, teams and families.

Durham School Services, LP (Zone 3)

Durham School Services, LP (Durham) has over 100 years of experience providing transportation services. Durham supports over 400 school districts in 30 states and three provinces, operating more than 15,500 school buses. Events Durham has serviced include the Super Bowl, the Sea and Sky Airshow, and services for the Dallas Cowboys at AT&T Stadium.

John Anthony Neumann DBA Neumann Enterprises (Zone 3)

John Anthony Neumann DBA Neumann Enterprises (Neumann) has over 25 years of experience providing large-scale special event transportation. Neumann's experience includes coordinating transportation solutions for NASCAR, NHRA,

Outside Lands, Burning Man, PGA tournaments, and high-volume 24/7 employee shuttles.

Metro conducted discussions with the above-listed firms regarding their technical proposal, clarifications, and pricing. These discussions were held to give proposers within the competitive range an opportunity to fully address and meet Metro's requirements.

Upon conclusion of the discussions, Metro issued a request for Best and Final Offers (BAFO) on January 23, 2026. BAFO proposals were distributed to the PET for technical scoring in accordance with the evaluation criteria established in the solicitation.

A Yankee Line was removed from the competitive range, as they did not provide a BAFO proposal as requested by Metro.

On February 12, 2026, Metro issued three Notices of Intent to Award to T1 Transportation, Inc., for all three zones, and this item was originally scheduled to be presented to the Operations Committee on February 19, 2026. However, the item was withdrawn prior to the committee meeting due to the recommended awardee's withdrawal of their three proposals. Subsequently, the firm was removed from the competitive range and the Notices of Intent to Award were rescinded.

At the conclusion of the evaluation process, which was comprised of technical evaluations of submitted proposals, oral presentations, discussions with firms in the competitive range, and review of BAFOs, Zum Services, Inc.'s proposals for Zones 1, 2 and 3, were determined to be the highest-ranked proposals.

Zone 1 – El Camino College

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	Zum Services, Inc.				
3	Experience and Qualifications of Proposed Team, Organization and Past Performance	81.25	20.00	16.25	
4	Experience and Qualifications of Proposed Key Personnel	76.27	15.00	11.44	
5	Approach to Work and Implementation of Services	85.63	40.00	34.25	
6	Contractor's Facility	92.60	5.00	4.63	
7	Price Proposal	100.00	20.00	20.00	
8	Total		100.00	86.57	1
9	Charter Up, LLC				

10	Experience and Qualifications of Proposed Team, Organization and Past Performance	81.90	20.00	16.38	
11	Experience and Qualifications of Proposed Key Personnel	89.60	15.00	13.44	
12	Approach to Work and Implementation of Services	89.78	40.00	35.91	
13	Contractor's Facility	93.80	5.00	4.69	
14	Price Proposal	52.70	20.00	10.54	
15	Total		100.00	80.96	2

Zone 2 – LAX Area Hotels and Parking Zones

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	Zum Services, Inc.				
3	Experience and Qualifications of Proposed Team, Organization and Past Performance	81.25	20.00	16.25	
4	Experience and Qualifications of Proposed Key Personnel	76.27	15.00	11.44	
5	Approach to Work and Implementation of Services	85.63	40.00	34.25	
6	Contractor's Facility	92.60	5.00	4.63	
7	Price Proposal	100.00	20.00	20.00	
8	Total		100.00	86.57	1
9	Charter Up, LLC				
10	Experience and Qualifications of Proposed Team, Organization and Past Performance	81.90	20.00	16.38	
11	Experience and Qualifications of Proposed Key Personnel	89.60	15.00	13.44	
12	Approach to Work and Implementation of Services	89.78	40.00	35.91	
13	Contractor's Facility	93.80	5.00	4.69	
14	Price Proposal	52.75	20.00	10.55	
15	Total		100.00	80.97	2

Zone 3 – Pierce College

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
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2	Zum Services, Inc.				
3	Experience and Qualifications of Proposed Team, Organization and Past Performance	81.25	20.00	16.25	
4	Experience and Qualifications of Proposed Key Personnel	76.27	15.00	11.44	
5	Approach to Work and Implementation of Services	85.63	40.00	34.25	
6	Contractor's Facility	92.60	5.00	4.63	
7	Price Proposal	91.45	20.00	18.29	
8	Total		100.00	84.86	1
9	Charter Up, LLC				
10	Experience and Qualifications of Proposed Team, Organization and Past Performance	81.90	20.00	16.38	
11	Experience and Qualifications of Proposed Key Personnel	89.60	15.00	13.44	
12	Approach to Work and Implementation of Services	89.78	40.00	35.91	
13	Contractor's Facility	93.80	5.00	4.69	
14	Price Proposal	48.00	20.00	9.60	
15	Total		100.00	80.02	2
16	John Anthony Neumann DBA Neumann Enterprises				
17	Experience and Qualifications of Proposed Team, Organization and Past Performance	77.50	20.00	15.50	
18	Experience and Qualifications of Proposed Key Personnel	72.53	15.00	10.88	
19	Approach to Work and Implementation of Services	57.75	40.00	23.10	
20	Contractor's Facility	60.00	5.00	3.00	
21	Price Proposal	100.00	20.00	20.00	
22	Total		100.00	72.48	3
23	Durham School Services, LLP				
24	Experience and Qualifications of Proposed Team, Organization and Past Performance	75.00	20.00	15.00	
25	Experience and Qualifications of Proposed Key Personnel	68.33	15.00	10.25	
26	Approach to Work and Implementation of Services	63.13	40.00	25.25	
27	Contractor's Facility	77.60	5.00	3.88	
28	Price Proposal	84.10	20.00	16.82	
29	Total		100.00	71.20	4

C. Price Analysis

The recommended Not-To-Exceed amounts for the three zones have been determined to be fair and reasonable based upon adequate price competition, fact finding, discussions, Best and Final Offers, and Metro's Independent Cost Estimate (ICE).

Zone 1 – El Camino College

	Proposer Name	Proposal Amount	Metro ICE	Best and Final Offer
1.	Zum Services, Inc.	\$567,565.96	\$923,520.00	\$493,110.00
2.	Charter Up, LLC	\$1,189,500.00	\$923,520.00	\$936,000.00

Zone 2 – LAX Area Hotels and Parking Zones

	Proposer Name	Proposal Amount	Metro ICE	Best and Final Offer
1.	Zum Services, Inc.	\$558,261.60	\$731,120.00	\$390,774.00
2.	Charter Up, LLC	\$1,170,000.00	\$731,120.00	\$741,000.00

Zone 3 – Pierce College

	Proposer Name	Proposal Amount	Metro ICE	Best and Final Offer
1.	Zum Services, Inc.	\$83,739.24	\$192,400.00	\$102,347.00
2.	Charter Up, LLC	\$175,500.00	\$192,400.00	\$195,000.00
3.	John Anthony Neumann DBA Neumann Enterprises	\$515,450.00	\$192,400.00	\$93,600.00
4.	Durham School Services, LP	\$100,152.00	\$192,400.00	\$111,280.00

The variance between the ICE and the recommended award amounts is attributable to several factors. First, prior to issuance of the solicitation, market research, including pricing information, was conducted in accordance with the FTA Charter Rule Regulations. The data received was then utilized to prepare the ICE.

D. Background on Recommended Contractor

Zum Services, Inc., (Zum) based out of Redwood City, California, and has experience providing transportation services to several school districts across 14 states, including Los Angeles Unified School District, San Bernardino City Unified School District, and Pasadena Unified School District. Zum has also supported multiple events with transportation services including the California International Marathon, Los Angeles Marathon, 2025 Special Olympics and NBA All Star Game.