

## PROCUREMENT SUMMARY

## ONE TON UTILITY TRUCKS / CONTRACT NO. OP67225000

1.	<b>Contract Number: OP67225000</b>	
2.	<b>Recommended Vendor:</b> Theodore Robins Ford	
3.	<b>Type of Procurement (check one):</b> <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order RFIQ	
4.	<b>Procurement Dates:</b>	
	<b>A. Issued:</b> 12/13/19	
	<b>B. Advertised/Publicized:</b> 12/13/19	
	<b>C. Pre-Proposal Conference:</b> 12/19/19	
	<b>D. Bids Due:</b> 1/16/2020	
	<b>E. Pre-Qualification Completed:</b> 2/19/20	
	<b>F. Conflict of Interest Form Submitted to Ethics:</b> 2/5/2020	
	<b>G. Protest Period End Date:</b> 4/16/2020	
5.	<b>Solicitations Picked up/Downloaded:</b> 15	<b>Bids/Proposals Received:</b> 4
6.	<b>Contract Administrator:</b> Aryani L. Guzman	<b>Telephone Number:</b> 213-922-1387
7.	<b>Project Manager:</b> Adam Robertson	<b>Telephone Number:</b> 562-658-0231

**A. Procurement Background**

This Board Action is to approve Contract No. OP67225000 issued to procure thirty (30) One Ton Utility Trucks to support Metro's Bus and Rail Operations. Board approval of contract award is subject to resolution of any properly submitted protest.

An Invitation for Bid (IFB) No. OP67225 was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

A total of four (4) Bids were received on January 16, 2020.

## **B. Evaluation of Bids**

This procurement was conducted in accordance and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The four bids received are listed below in alphabetical order:

1. Elite Auto Network
2. Fritts Ford
3. Penske Chevrolet
4. Theodore Robins Ford

All bidders were determined to be fully responsive and responsible to the bid requirements.

The firm recommended for award, Theodore Robins Ford, the lowest responsive and responsible bidder was found to meet all technical requirements and is in full compliance with the IFB's requirements.

## **C. Price Analysis**

The recommended bid price from Theodore Robins Ford has been determined to be fair and reasonable based adequate price competition and comparison to Metro's Independent Cost Estimate (ICE).

<b>Bidder Name</b>	<b>Bid Amount</b>	<b>Metro ICE</b>
Theodore Robins Ford	\$1,417,782.25	<b>\$1,505,000.00</b>
Fritts Ford	\$1,475,719.52	
Penske Chevrolet	\$1,786,148.91	
Elite Auto Network	\$2,076,522.27	

## **D. Background on Recommended Contractor**

Theodore Robins Ford has over 60 years of experience in providing Medium to heavy-duty trucks. Theodore Robins Ford has its operating and headquarters facility in Orange County in the city of Costa Mesa, California. Theodore Robins Ford has been operating since 1923. Metro has previously awarded contracts to Theodore Robins Ford and their performance has been satisfactory.