

PROCUREMENT SUMMARY

ACCESS CONTROL INSTALLATION, MAINTENANCE, AND REPAIR
SERVICES/OP496680008370

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| 1. | Contract Number: OP496680008370 | |
| 2. | Recommended Vendor: MCM Integrated Systems, Inc. | |
| 3. | Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order | |
| 4. | Procurement Dates: | |
| | A. Issued: 1/30/2025 | |
| | B. Advertised/Publicized: 1/30/2025 | |
| | C. Pre-Bid Conference: 2/11/2025 | |
| | D. Bids Due: 3/14/2025 | |
| | E. Pre-Qualification Completed: 7/24/2025 | |
| | F. Ethics Declaration Forms Submitted to Ethics: 3/14/2025 | |
| | G. Protest Period End Date: 10/21/2025 | |
| 5. | Solicitations Downloaded: 16 | Bids Received: 1 |
| 6. | Contract Administrator: Misty Atalanta Alderaan | Telephone Number: (213) 922-7673 |
| 7. | Project Manager: Mark Jackson | Telephone Number: (213) 922-6788 |

A. Procurement Background

This Board Action is to approve the award of Contract No. OP496680008370 to support the installation, maintenance, and repair services for Access Control systems currently installed throughout Metro bus, rail, customer, and administrative support facilities. Board approval of contract awards is subject to the resolution of any properly submitted protest(s), if any.

Invitation for Bids (IFB) No. OP49668 was issued in accordance with Metro's Acquisition Policy and the contract type is firm fixed unit rate.

Four (4) amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on February 1, 2025, revised the insurance requirements.
- Amendment No. 2, issued on February 21, 2025, extended the questions and answers period and bid due date.
- Amendment No. 3, issued on March 3, 2025, extended the questions and answers period and bid due date, and revised the Scope of Services and Schedule of Quantities and Prices documents.
- Amendment No. 4, issued on March 10, 2025, revised the virtual bid opening date.

A total of 16 firms downloaded the IFB and were included in the planholders' list. A virtual pre-bid conference was held on February 11, 2025, and was attended by one (1) firm. There were (4) questions received for this IFB and responses were provided prior to the bid due date.

A total of one (1) bid was received by the due date of March 14, 2025, from MCM Integrated Systems, Inc.

Since only one (1) bid was received, Metro staff conducted a market survey of firms on the planholders' list to determine why no other bids were received. One firm cited a bond requirement, although no such requirement was included in the solicitation document, and another firm indicated that the project fell outside their typical scope of work.

The results of the market survey indicated that factors beyond Metro's control caused the potential sources not to submit bids and that there were no restrictive elements in the solicitation documents that prevented competition.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. MCM Integrated Systems, Inc.'s bid submission was evaluated to determine responsiveness to the solicitation requirements. Areas of responsiveness include meeting all listed minimum qualifications, such as years of experience providing installation and replacement services, possession of a current C-10 Electrical California Contractors license and Sielox Certification.

MCM Integrated Systems Inc, was determined to be qualified to perform the required services based on the IFB requirements.

C. Cost/Price Analysis

The recommended bid price from MCM Integrated Systems, Inc., has been determined to be fair and reasonable based upon the Independent Cost Estimate (ICE), fact-finding, and technical evaluation. The bid amount is 9.9% higher than the ICE due to higher than anticipated software maintenance support costs for the Sielox and Aegis servers, which control Metro's enterprise access control and provide a physical security management system.

| Bidder Name | Metro ICE | Bid Amount |
|------------------------------|------------------|-----------------------|
| MCM Integrated Systems, Inc. | \$6,493,651.00 | \$7,140,685.00 |

D. Background on Recommended Contractor

The recommended firm, MCM Integrated Systems, Inc., located in Van Nuys, California, has been in business for over 25 years, and is a leader in the access control installation and maintenance services industry. MCM Integrated Systems Inc.'s clients include Los Angeles County Fire Department, Los Angeles County Department of Mental Health, and Los Angeles Superior Court.

MCM Integrated Systems, Inc., has provided services for Metro since 2015, and performance has been satisfactory.