

PROCUREMENT SUMMARY

PURCHASE OF BUS COMPONENTS/IFB NO. 15-0004

1.	Contract Number: IFB 15-0004	
2.	Recommended Vendor(s): New Flyer Industries, and Cummins Pacific, LLC	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 10/29/14	
	B. Advertised/Publicized: 10/31/14	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: 3/2/15	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: 9/30/15	
	G. Protest Period End Date: November 24, 2015	
5.	Solicitations Picked up/Downloaded: 26	Bids/Proposals Received: 6
6.	Contract Administrator: Tanya Allen	Telephone Number: 213/922-1018
7.	Project Manager: John Roberts	Telephone Number: 213/922-5060

A. Procurement Background

This Board Action is to approve multiple Contracts resulting from IFB No. 15-0004 issued in support of bus component control modules.

IFB No. 15-0004 was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

Four amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on December 5, 2014 clarified potential bidder's questions;
- Amendment No. 2, issued on December 17, 2014 clarified potential bidder's questions;
- Amendment No. 3, issued on January 15, 2015 clarified potential bidder's questions;
- Amendment No. 4, issued on January 22, 2015 clarified potential bidder's questions.

A total of six bids were received on March 2, 2015.

B. Evaluation of Bids

A total of six bidders responded to this solicitation. Three bidders were deemed nonresponsive for failure to meet the mandatory recommended 5% DBE goal and in response to Metro’s inquiry demonstrated they had not engaged in Good Faith Efforts (GFE). The firm(s) recommended for award are, New Flyer Industrial for line item 3 and Cummins Pacific LLC for line items 5, 6, and 11 whose bids were found to be in full compliance with the bid requirements.

The lowest bidder for line items 1, 2, 4, 7, 8, 9, and 10 did not meet the 5% DBE goal and the second low bid price, which was responsible, is more than ten percent (10%) higher than the average inventory price and therefore not considered reasonable. Also, there was no price competition for line items 2 and 7; therefore all these bus module items will be re-bid under a separate and new IFB in the near term.

No.	Bidder Name	Bid Amount
1.	New Flyer Industrial	\$170,286
2.	Cummins Pacific, LLC	\$2,416,339

C. Price Analysis

The recommended bid prices, to be awarded on a line item basis for line items 3, 5, 6, and 11 have been determined to be fair and reasonable based upon adequate price competition. The analysis for line items 2 and 7 determined there was no price competition and the analysis of line items 1, 4, 8, 9 and 10 determined the price was not fair and reasonable.

Line Item No.	Low Bidder Name	Bid Amount	Second Low Bidder Name	Bid Amount	Metro ICE
1	Will Be Rebid				
2	Will Be Rebid				
3	New Flyer Industrial	\$170,287	Valley Power Systems, Inc.	\$188,089	\$163,392
4	Will Be Rebid				
5	Cummins Pacific LLC	\$153,751	New Flyer Industries	\$182,455	\$147,168
6	Cummins Pacific LLC	\$470,953	New Flyer Industries	\$595,749	\$480,576
7	Will Be Rebid				
8	Will Be Rebid				
9	Will Be Rebid				
10	Will Be Rebid				
11	Cummins Pacific LLC	\$1,791,635	New Flyer Industries	\$2,266,407	\$1,827,696

D. Background on Recommended Contractor

New Flyer Industrial

The recommended firm for line item 3 of the IFB, New Flyer Industrial, located in Winnipeg, MB has been in business for 85 years, is a leader in the field of manufacturer of transit vehicles and is an aftermarket distributor of bus parts. New Flyer Industrial has provided similar products to other transit agencies including New York City Transit, Chicago Transit Authority, Capital Metro, Austin Texas, and Metro Transit Authority – Houston Texas, and other agencies. To date, New Flyer Industrial has provided satisfactory service and products to Metro on previous purchases.

Cummins Pacific LLC

The recommended firm for line items 5, 6 and 11 of the IFB, Cummins Pacific LLC, located in Irvine, CA has been in business for 24 years, is a leader in the field of manufacturing engines and is an aftermarket distributor of bus parts. Cummins Pacific LLC has provided similar products to other transit agencies including Orange County Transportation Authority (OCTA), Santa Monica Big Blue Bus, and San Diego Metropolitan Transit System and other agencies. To date, Cummins Pacific LLC has provided satisfactory service and products to Metro on previous purchases.