

Stephen E. Heaney

Stephen E. Heaney joined Stifel in 2011 through its acquisition of Stone & Youngberg, where he served as the Head of Public Finance, Chair of the Operating Committee and a member of the Board of Directors. Under his leadership the firm expanded its investment banking practice beyond California and was a leader in K-12 education financing as well as development-related infrastructure financing nationally. In 2013 he was appointed Director of Public Finance for Stifel assisting with the growth and operation of the public finance banking group, with particular attention to developing the firm's capabilities, systems and responses addressing regulatory changes in the municipal market following adoption of SEC and MSRB rule changes. In 2017, Mr. Heaney was appointed Co-Head Municipal Securities Group with management responsibilities for all municipal securities activities including institutional sales, institutional and retail trading, underwriting and investment banking. Over his career as an investment banker, Mr. Heaney has focused on development-related financings, as well as directing issues for transportation, utilities, schools, and local government. Mr. Heaney had lead responsibility for several billion dollars of municipal bond issues, primarily in California and Nevada, pioneering many financing techniques for use with large and small scale development and redevelopment projects. Mr. Heaney retired from Stifel in July, 2019.

From 2009 to 2013 Mr. Heaney served on the Municipal Securities Rulemaking Board and was the Vice Chair of the Board in the 2012-13 year. He is the past Chair of the California Public Securities Association and a past Trustee for the California City Management Foundation. Mr. Heaney earned a B.A. from Texas Tech University, an M.P.A. from the Maxwell School of Citizenship at Syracuse University.