

PROCUREMENT SUMMARY

P2000 AUXILIARY INVERTER ASSEMBLY OVERHAUL/MA46603

1.	Contract Number: MA46603	
2.	Recommended Vendor: KB Powertech Corp. USA	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: August 31, 2017	
	B. Advertised/Publicized: N/A	
	C. Pre-Proposal Conference: N/A	
	D. Proposals Due: September 29, 2017	
	E. Pre-Qualification Completed: January 25, 2018	
	F. Conflict of Interest Form Submitted to Ethics: October 19, 2017	
	G. Protest Period End Date: April 24, 2018	
5.	Solicitations Picked up/Downloaded: 0	Bids/Proposals Received: 1
6.	Contract Administrator: Lorretta Norris	Telephone Number: (213) 922-2632
7.	Project Manager: Nick Madanat	Telephone Number: (213) 617-6281

A. Procurement Background

This Board Action is to approve Contract No. MA46603 issued in support of Metro's P2000 Light Rail Vehicle (LRV) to procure services required for the overhaul of the auxiliary inverter assemblies on a sole source basis. The existing auxiliary inverter systems for the P2000 were designed and built by the original equipment manufacturer (OEM), KB Powertech Corp. USA, a Division of the Knorr-Bremse Group. It was determined by Metro's engineering, to ensure full operational capability, that the overhaul of Metro's P2000 railcar auxiliary inverter assemblies be overhauled by the OEM, KB Powertech Corp. USA.

The non-competitive Request for Proposal (RFP) was issued to KB Powertech Corp. USA on August 31, 2017, in accordance with Metro's Acquisition Policy and the contract type is a not-to-exceed Indefinite Delivery, Indefinite Quantity (IDIQ).

Two amendments were issued during the solicitation phase of this RFP as follows:

- Amendment No. 1, issued on September 8, 2017, extended the proposal due date from September 8, 2017 to September 15, 2017.
- Amendment No. 2, issued on September 14, 2017, extended the proposal due date from September 15, 2017 to September 29, 2017.

B. Evaluation of Proposal

This is a sole source procurement. This sole source procurement is consistent with Public Utility Code Section 130237, applied for the purpose of duplicating equipment already in existence at Metro. KB Powertech is the OEM and owns the data rights on the auxiliary inverter assembly. Metro's technical staff conducted technical fact-finding meetings which were a part of the comprehensive technical evaluation of the technical proposal. The technical evaluation consisted of reviews of the proposer's proposed management and quality assurance plans, and compliance to the technical specification. The proposal was found to be technically acceptable. Additionally, an evaluation of the proposed management and assigned technical/project resources was conducted and both were deemed acceptable.

The firm recommended for award, KB Powertech Corp. USA, was found to be in compliance with the RFP requirements.

C. Cost Analysis

Sole source acquisitions require a cost analysis to be performed to determine fair and reasonable prices. Due to proposer's unwillingness to provide essential company sensitive cost support data needed to adequately perform a cost analysis, staff performed a price analysis. The price analysis consisted of Metro's engineering and estimating price assessments, and historical price comparisons for similar purchases. Based on staff's price analysis, it was determined that the total proposed price was fair and reasonable.

Proposer Name	Proposal Amount	Metro ICE
KB Powertech Corp. USA	\$999,607	\$1,185,000

D. Background on Recommended Contractor

KB Powertech Corp. USA (KBPC) is located in Mount Olive, New Jersey and was acquired in 2014 by Knorr-Bremse Group, an international group of industrial companies that has been in business for over 30 years. KBPC specializes in designing, manufacturing, and overhauling energy supply systems. KBPC is the OEM of the auxiliary inverter assemblies for Metro's Siemens P2000 Green Line railcars. KBPC has current auxiliary inverter overhaul contracts with Metro of St. Louis and TriMet of Oregon. KBPC has existing and past contracts with Metro supporting other rail vehicle overhauls and its performance has been satisfactory.