

PROCUREMENT SUMMARY

LIQUID WASTE REMOVAL SERVICES/OP64570000

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| 1. | Contract Number: OP64570000 | |
| 2. | Recommended Vendor: Western Environmental Services | |
| 3. | Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order | |
| 4. | Procurement Dates: | |
| | A. Issued: July 30, 2019 | |
| | B. Advertised/Publicized: July 29, 2019 | |
| | C. Pre-Bid Conference: August 7, 2019 | |
| | D. Bids Due: August 26, 2019 | |
| | E. Pre-Qualification Completed: September 12, 2019 | |
| | F. Conflict of Interest Form Submitted to Ethics: August 26, 2019 | |
| | G. Protest Period End Date: November 25, 2019 | |
| 5. | Solicitations Picked up/Downloaded: 15 | Bids Received: 1 |
| 6. | Contract Administrator: Greg Baker | Telephone Number: (213) 922-7577 |
| 7. | Project Manager: James Jimenez | Telephone Number: (213) 922-5870 |

A. Procurement Background

This Board Action is to approve the award of Contract No. OP64570000 to Western Environmental Services to remove, transport and dispose of hazardous and non-hazardous liquid waste from Metro clarifiers, sump pits, trenches, hoists, pits, water/oil separators, waste fuel tanks, elevators and escalators pits, storage tanks and caustic tanks at various Metro facilities throughout Los Angeles County. Board approval of contract awards are subject to the resolution of any properly submitted protest.

On July 30, 2019, Invitation for Bid (IFB) No. OP64570 was issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed unit price.

One amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on August 5, 2019 clarified the contact information for the DEOD representative.

A Pre-Bid Conference was held on August 7, 2019. However, no potential bidders attended.

A total of 15 firms downloaded the IFB and were included on the planholders' list. Two questions were received from potential bidders and responses were provided prior to the bid due date.

One bid was received on the due date of August 26, 2019 from Western Environmental Services (WES).

Metro staff canvassed fourteen potential bidders on the planholders' list to determine why no other bids were received. The following is a summary of the results of the market survey:

1. Potential bidder was tied up on other projects and has limited staff to pursue this project as a prime contractor;
2. Potential bidder lost track of the procurement timeline due to personnel changes;
3. Potential bidder does not possess the required licenses, certifications and credentials to provide the services;
4. Potential bidder does not have the necessary equipment to perform the required services; and
5. Potential bidder finds its firm's capabilities does not align with the requested services and that paperwork required by Metro is too onerous.

B. Evaluation of Bid

This procurement was conducted in accordance with Metro's Acquisition Policy for competitive sealed bids. WES' bid was determined to be responsive and responsible to the minimum qualification requirements of the IFB. WES also committed to meeting the 10% DBE goal required by the solicitation.

Qualifications Summary of Firm

Western Environmental Services, Inc. (WES) has been in business for 22 years providing a wide range of waste disposal needs. WES is the incumbent and currently provides liquid waste removal services to Metro. Industries served by WES include construction, trucking/freight, food processing, hospitals, schools, manufacturing and pipeline/refineries.

C. Price Analysis

The bid price from WES has been determined to be fair and reasonable based upon price analysis, independent cost estimate, and technical analysis.

| Bidder Name | Bid Amount | Metro ICE |
|--------------------------------|-------------------|--------------------|
| Western Environmental Services | \$6,961,410 | \$7,472,632 |

D. Background on Recommended Contractor

The recommended firm, WES, located in Glendora, California, is a waste service and management company specializing in handling, packaging, transporting, and

disposing of hazardous, non-hazardous, industrial and universal waste. WES provides a 24-hour emergency response, waste minimization, waste characterization, transportation, regulation and compliance and steam cleaning/pressure washing services (stormwater regulations). WES is the incumbent, a Metro certified SBE, currently providing liquid waste removal services and has performed satisfactorily.