

## PROCUREMENT SUMMARY

MGL TRACK CIRCUIT AND TRAIN-TO-WAYSIDE  
COMMUNICATION UPDATE /OP43306000

1.	<b>Contract Number:</b> OP43306000	
2.	<b>Recommended Vendor:</b> Ansaldo STS USA, Inc.	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	<b>A. Issued:</b> September 7, 2017	
	<b>B. Advertised/Publicized:</b> N/A	
	<b>C. Pre-Proposal Conference:</b> N/A	
	<b>D. Proposal Due:</b> September 29, 2017	
	<b>E. Pre-Qualification Completed:</b> December 7, 2017	
	<b>F. Conflict of Interest Form Submitted to Ethics:</b> October 2, 2017	
	<b>G. Protest Period End Date:</b> N/A	
5.	<b>Solicitations Picked up/Downloaded:</b> N/A	<b>Bids/Proposals Received:</b> 1
6.	<b>Contract Administrator:</b> Victor Zepeda	<b>Telephone Number:</b> (213) 922-1458
7.	<b>Project Manager:</b> Aderemi Omotayo	<b>Telephone Number:</b> (213) 922-3243

**A. Procurement Background**

This Board Action is to approve a sole source contract to Ansaldo STS USA, Inc. (Ansaldo) in support of Metro's Green Line Track Circuit upgrade. Under this new Contract, the contractor is required to upgrade AF-900 First Generation Track Circuits, Train to Wayside Communication (TWC) Modem, TWC PC, Local Control Panel (LCP), and Genisys with AF904 Track Circuits, TWC Modem, and LATS System. This upgrade consisting of designing, manufacturing, and furnishing equipment will allow for compatibility between the Green Line and the Crenshaw/LAX Rail Line.

The procurement was issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

No amendments were issued during the solicitation phase of this RFP:

The period of performance will be five years, March 2018 to February 2023.

**B. Evaluation of Proposals**

Ansaldo's submittal was determined to be responsive. The firm was deemed responsible and qualified to perform the required services based on the requirements of the statement of work, review and approval of the pre-qualification

forms by the Prequalification department, and technical evaluation by the Project Manager.

**C. Cost/Price Analysis**

The recommended pricing has been determined to be fair and reasonable based on historical pricing, comparison with Metro’s independent cost estimate, and technical evaluation by the Project Management Team. The Independent Cost Estimate (ICE) did not take into account sales tax for the equipment being purchased.

	<b>Proposer Name</b>	<b>Proposal Amount</b>	<b>Metro ICE</b>	<b>NTE amount</b>
1.	Ansaldo	\$18,655,966.78	\$18,176,400	\$18,655,966.78

**D. Background on Recommended Contractor**

The recommended firm, Ansaldo, located in Pittsburg, PA, has been in business for 130 years and is a leader in the field of wayside equipment, vital relays and complete train control systems. Ansaldo STS (formally Union Switch and Signal, Inc.) delivered the MGL ATC system in 1995.

Since 1995, Ansaldo has successfully completed several contracts with the most recent major project awarded in 2012 where Ansaldo provided upgrade MicroLok 1 interlocking and cab signal control systems on MGL.