

PROCUREMENT SUMMARY

**P2000 AND P3010 LIGHT RAIL VEHICLE PANTOGRAPH OVERHAUL /
OP128650000**

1.	Contract Numbers: OP128650000	
2.	Recommended Vendors: Wabtec Passenger Transit, a division of Wabtec Corporation	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: April 1, 2025	
	B. Advertised/Publicized: April 1, 2025	
	C. Pre-Proposal Conference: April 7, 2025	
	D. Proposals Due: May 12, 2025	
	E. Pre-Qualification Completed: June 20, 2025	
	F. Ethics Declaration Forms submitted to Ethics: May 20, 2025	
	G. Protest Period End Date: October 21, 2025	
5.	Solicitations Downloaded: 15	Proposals Received: 1
6.	Contract Administrator: Andrew Coppolo	Telephone Number: (213) 922 1067
7.	Project Manager: Richard Lozano	Telephone Number: (213) 792 8047

A. Procurement Background

This Board Action is to approve Contract No. OP128650000 to transport, inspect, overhaul, and test fifty-seven (57) P2000 pantograph kits and two-hundred fifty-nine (259) P3010 pantograph kits in support of Metro's P2000 and P3010 Light Rail Vehicles (LRVs). Board approval of the contract award is subject to the resolution of any properly submitted protest(s), if any.

Request for Proposal (RFP) No. OP128650 was issued in accordance with Metro's Acquisition Policy and the contract type is a firm-fixed price. The Diversity & Economic Opportunity Department (DEOD) did not recommend a goal for this project.

One (1) amendment was issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on April 8, 2025, clarified the project schedule in Exhibit A - Scope of Services (SOS).

A total of fifteen (15) firms downloaded the RFP and were included in the planholders' list. A virtual pre-proposal conference was held on April 7, 2025, and was attended by two (2) participants representing two (2) firms. There were seven (7) questions received for this RFP and responses were provided prior to the proposal due date.

A total of one (1) proposal was received on May 12, 2025, from the following firm:

1. Wabtec Passenger Transit (Wabtec)

Staff conducted a market survey to request information from prospective proposers to determine why no additional proposals were submitted. Inquiries were made of all firms that downloaded the solicitation. Two firms responded that the scope of services was not aligned with their line of work and one firm responded that they did not download the RFP in time. The results of the market survey indicated that factors beyond LACMTA's control caused the potential sources not to submit proposals and that there were no restrictive elements in the solicitation documents that prevented competition.

B. Evaluation of Proposals

A diverse Proposal Evaluation Team (PET) consisting of experienced staff from LACMTA Transit Vehicle Engineering (TVE), Rail Fleet Services (RFS), and Rail Vehicle Engineering was convened and conducted a comprehensive technical evaluation of the proposal received.

The proposals were initially evaluated based on the pass/fail criteria minimum qualifications criteria outlined in the RFP. The pass/fail requirements required proposers demonstrate that they have, hold, and provide a copy of at least one of the following certifications: Association of American Railroads (AAR) Certification of Quality Assurance Program; International Standards Organization (ISO) 9001 Quality Management System; or International Railway Industry Standards (IRIS).

The PET determined the single proposal received passed the minimum qualification requirements and were further evaluated based on the following weighted evaluation criteria:

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|---|-----|
| • Proposer (Including Subcontractor(s)) Experience and Past Performance | 30% |
| • Project Manager and Key Staff Qualifications | 30% |
| • Work Plan/Project Approach | 25% |
| • Cost Proposal | 15% |

The evaluation criteria are appropriate and consistent with criteria developed for other, similar light rail vehicle overhaul procurement projects. Several factors were considered when developing these weights, giving the greatest importance to Proposer Experience and Past Performance and Project Manager and Key Staff's Qualifications requirements.

On May 20, 2025, the PET met to review the evaluation criteria package, process confidentiality and conflict of interest forms and take receipt of the proposal to initiate the evaluation phase. Evaluations were conducted from May 20, 2025, through June 16, 2025.

On June 16, 2025, the PET reconvened and determined that Wabtec was responsive to the requirements of the RFP and recommended the firm for contract award.

Qualifications Summary of Qualified Firms:

Wabtec

Wabtec is a leading provider of rail technology and services with extensive experience supporting transit agencies across North America. With over a century of industry experience, Wabtec specializes in the overhaul and maintenance of critical rail systems, including braking systems, pantographs, and propulsion equipment. As an Original Equipment Manufacturer (OEM) and authorized service provider for multiple transit fleets, including Metro's P2000 and P3010 light rail cars, Wabtec offers robust in-house capabilities for engineering, testing, remanufacturing, and quality assurance. Their U.S. based facilities, local based facility, and strong supply chain infrastructure ensure timely delivery, technical accuracy, and lifecycle support which makes Wabtec a well-qualified firm to perform the P2000 and P3010 Light Rail Vehicle Pantograph Overhaul.

The following is a summary of the PET evaluation:

1	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
2	Wabtec				
3	Proposer (Including Subcontractor(s)) Experience and Past Performance	77.77	30.00%	23.33	
4	Project Manager and Key Staff's Qualifications and Experience	78.90	30.00%	23.67	
5	Work Plan/Project Approach	75.00	25.00%	18.75	
6	Cost Proposal	100.00	15.00%	15.00	
7	Total		100.00%	80.75	1

C. Cost Analysis

The recommended price has been determined to be fair and reasonable based upon an Independent Cost Estimate (ICE), cost analysis, technical evaluation, and negotiations.

	Proposer Name	Proposal Amount	Metro ICE	Negotiated or NTE Amount
1.	Wabtec Passenger Transit	\$6,790,400.00	\$6,720,000.00	\$6,732,338.00

The Contract Administrator led discussions with Wabtec to address questions and receive clarification of their proposed work plan, scope of services, level of effort, travel, and other direct costs (ODCs) within their Proposal. Following these discussions, Wabtec made price adjustments and submitted a revised Best and Final Offer (BAFO) which included a reduced proposal price in the amount of \$6,732,388.00.

The negotiated BAFO price represents a 0.86% reduction from the initial proposed amount and is 0.18% higher than Metro's ICE, which is determined to be within a reasonable range. Based on historical government pricing, Wabtec's revised BAFO is considered fair and reasonable.

D. Background on Recommended Contractor

Wabtec, headquartered in Spartanburg, South Carolina, is a division of Wabtec Corporation (Wabtec) that specializes in designing and manufacturing equipment, electronics, mechanical components, systems, digital solutions, and value-added services for passenger rail transit systems worldwide. Their transit services organization offers comprehensive lifecycle support, including light and heavy overhaul of rolling stock and components across global transit fleets. With over 150 years of experience, they are leading the way in safety, efficiency, reliability, innovation, and productivity in over 50 countries around the world. Wabtec's Project Manager has over 16 years of project management experience. Wabtec has provided services for LACMTA, and performance has been satisfactory.