

PROCUREMENT SUMMARY

HI-RAIL BUCKET UTILITY TRUCKS/DR127482000

1.	Contract Number: DR127482000	
2.	Recommended Vendor: Los Angeles Truck Centers DBA Velocity Truck Centers	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 11/18/2024	
	B. Advertised/Publicized: 11/18/2024	
	C. Pre-Bid Conference: N/A	
	D. Bids Due: 2/14/2025	
	E. Pre-Qualification Completed: 3/26/2025	
	F. Ethics Declaration Forms Submitted to Ethics: 2/19/25	
	G. Protest Period End Date: 5/20/25	
5.	Solicitations Downloaded: 16	Bids Received: 1
6.	Contract Administrator: Lorretta Norris	Telephone Number: (213) 922-2632
7.	Project Manager: Alan Tang	Telephone Number: (562) 658-0231

A. Procurement Background

This Board Action is to approve Contract No. DR127482000 for the procurement of four (4) Hi-Rail Bucket Utility Trucks to support Metro Rail Operations. Board approval of contract award is subject to the resolution of properly submitted protest(s), if any.

Invitation for Bids (IFB) No. DR127482 was issued on November 18, 2024 in accordance with Metro's Acquisition Policy and the contract type is firm fixed price. The Diversity & Economic Opportunity Department did not recommend a Small Business Enterprise (SBE)/ Disabled Veteran Business Enterprise (DVBE) goal.

Five amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on December 5, 2024, clarified Exhibit 1 SBE/DVBE bid forms;
- Amendment No. 2, issued on December 12, 2024, extended the question and answer period and bid due date;
- Amendment No. 3, issued on December 27, 2024, extended the question and answer period and bid due date;
- Amendment No. 4, issued on January 29, 2025, extended the question and answer period and bid due date; and
- Amendment No. 5, issued on February 4, 2025, clarified the Technical Requirements.

A total of 16 firms downloaded the IFB and were included in the planholder's list. There were 12 questions received for this IFB and responses were provided prior to the bid due date.

A single bid was received on February 14, 2025, from Los Angeles Truck Centers DBA Velocity Truck Centers.

Staff conducted a market survey to request information from prospective bidders to determine why no additional bids were submitted. Inquiries were made of all firms that downloaded the solicitation. Three firms did not reply, one firm missed the deadline to request an approved equal, two firms do not sell vehicles, five firms were bid management companies, and four responded that they were unable to fulfill Metro's requirements.

The results of the market survey indicated that factors beyond Metro's control caused potential sources not to submit bids and that there were no restrictive elements in the solicitation documents that prevented competition. As such, Metro proceeded to evaluate the responsiveness, responsibility, and price reasonableness of the single bid.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with LACMTA's Acquisition Policy for a competitive sealed bid.

The bid received from Los Angeles Truck Centers (DBA Velocity Truck Centers) was found to be responsive and responsible, and in full compliance with the bid and technical requirements of the IFB.

D. Cost Analysis

The recommended bid from Los Angeles Truck Centers (DBA Velocity Truck Centers) has been determined to be fair and reasonable based upon the expectation of adequate competition and Metro's Independent Cost Estimate (ICE) and is within 2% of the ICE.

Bidder Name	Metro ICE	Bid Amount
Los Angeles Truck Centers (DBA Velocity Truck Centers)	\$1,825,126.00	\$1,868,474.94

D. Background on Recommended Contractor

The recommended firm, Los Angeles Truck Centers (DBA Velocity Truck Centers), located in Whittier, California has been in business for 30 years, is a leader in fleet

and government sales, recently provided Metro with CNG armored vault trucks, and has current contracts for refuse trucks with the cities of Ontario and Riverside, California. Los Angeles Truck Centers DBA Velocity Truck Centers has provided services for Metro and performance has been satisfactory.