

PROCUREMENT SUMMARY
PURCHASE OF SAFETY VEST
CONTRACT NO. MA57367000

1.	Contract Number: MA57367000	
2.	Recommended Vendor: KNS Industrial Supply	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: September 19, 2018	
	B. Advertised/Publicized: September 19, 2018	
	C. Pre-proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: November 15, 2018	
	E. Pre-Qualification Completed: February 15, 2019	
	F. Conflict of Interest Form Submitted to Ethics: January 30, 2019	
	G. Protest Period End Date: : April 22, 2019	
5.	Solicitations Picked up/Downloaded: 28	Bids/Proposals Received: 3
6.	Contract Administrator: Tanya Allen	Telephone Number: 213/922-1018
7.	Project Manager: Alex DiNuzzo	Telephone Number: 213/922-5860

A. Procurement Background

This Board Action is to approve Contract No. MA57367000 issued for the procurement of Safety Vests. Board approval of contract award is subject to resolution of any properly submitted protest.

The Invitation for Bid (IFB) Number MA57367 was issued in accordance with Metro's Acquisition Policy and the contract type is Indefinite Delivery, Indefinite Quantity (IDIQ).

No amendment was issued during the solicitation phase of this IFB.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. A total of three (3) bids were received on November 15, 2018.

The three (3) bidders are listed below in alphabetical order:

1. Globe Electric
2. KNS Industrial Supply
3. Paramount Safety Supply

KNS Industrial and Paramount Safety Supply were determined to be Responsive and Responsible, and in full compliance with the requirements of the IFB.

Although Globe Electric (GE) was the lowest price bidder they were determined to be not Responsible due to past performance delinquencies on the prior safety vest contract with Metro.

During the period of April 2018 through February 2019 GE had approximately 50 safety vest purchase order delinquencies that were greater than 30 days past due, and approximately 30 purchase orders that were less than 30 days past due.

Additionally, Metro conducted a Commercial Useful Function (CUF) analysis on each bidder as a part of its required IFB Responsive evaluation requirements. Metro found KNS and Paramount fully Responsive to the CUF requirements. GE was deemed non-Responsive due to their inability to meet the required due date of their submission.

Metro strictly adheres to its mandated safety federal, state, and local codes and regulations; and it adheres to its own agency stringent safety requirements. Safety vests are critical to Metro's ongoing operations. The on-time availability and accessibility of safety vests at all Metro properties, for Metro's employees and non-employees, are mandatory and of the highest priority.

C. Price Analysis

The recommended bid price from KNS Industrial Supply has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest Responsive and Responsible bidder.

Low Bidder Name	Bid Amount	Metro ICE
KNS Industrial Supply	\$1,167,091	\$905,107
Paramount Safety Supply	\$1,186,420	

D. Background on Recommended Contractor

The recommended firm, KNS Industrial Supply (KNS) is located in Fullerton, CA and has been in business for two and half years. KNS has provided similar products for other agencies including NASSCO General Dynamics located in San Diego CA, Zeta Gas, Veterans Administration Hospital located in Las Vegas, and the Los Angeles International Airport. KNS has no previous experience with Metro.