

## DEOD SUMMARY

**CONSTRUCTION MANAGEMENT SUPPORT SERVICES - CAPITAL  
IMPROVEMENT PROJECTS  
CONTRACT NO. AE128436MC085000**

**A. Small Business Participation**

The Diversity and Economic Opportunity Department (DEOD) established an overall 36% Disadvantaged Business Enterprise (DBE) goal for all task orders funded with federal dollars and an overall 33% Small Business Enterprise (SBE) goal and a 3% Disabled Veteran Business (DVBE) goal for all task orders funded with state, local and Measure M dollars. Zephyr UAS Inc. dba Zephyr Rail, a DBE firm, met the goal(s) by making an overall 36% DBE, 33% SBE, and 3% DVBE commitment.

Proposers were encouraged to form teams that include DBE, SBE, and DVBE firms to perform the scopes of work identified without schedules or specific dollar commitments prior to the establishment of this contract. In response to a specific Task Order request with a defined scope of work, the Zephyr Rail will be required to identify DBE, SBE and DVBE subcontractor activity and actual dollar value commitments for that Task Order. Overall DBE, SBE and DVBE achievement in meeting the commitments will be determined based on the cumulative DBE, SBE and DVBE participation of all task orders issued dependent upon funding source.

|                            |  |                                  |  |
|----------------------------|--|----------------------------------|--|
| <b>Small Business Goal</b> | <b>36% DBE<br/>33% SBE<br/>3% DVBE</b> | <b>Small Business Commitment</b> | <b>36% DBE<br/>33% SBE<br/>3% DVBE</b> |
|----------------------------|--|----------------------------------|--|

|    | <b>DBE Subcontractors</b>                | <b>% Committed</b> |
|----|--|--------------------|
| 1. | Zephyr UAS, Inc. dba Zephyr Rail (Prime) | TBD                |
| 2. | CYD Consulting                           | TBD                |
| 3. | Enterris Associates                      | TBD                |
| 4. | Fountainhead Consulting Corporation      | TBD                |
| 5. | Monument ROW                             | TBD                |
| 6. | PEnterprise Consulting Services          | TBD                |
| 7. | SHA Analytics                            | TBD                |
|    | <b>Total DBE Commitment</b>              | <b>36%</b>         |

|    | <b>SBE Subcontractors</b>           | <b>% Committed</b> |
|----|-------------------------------------|--------------------|
| 1. | Zephyr UAS, Inc. dba Zephyr Rail    | TBD                |
| 2. | Conaway Geomatics                   | TBD                |
| 3. | CYD Consulting                      | TBD                |
| 4. | Enterris Associates                 | TBD                |
| 5. | Fountainhead Consulting Corporation | TBD                |
| 6. | Monument ROW                        | TBD                |
| 7. | PEnterprise Consulting Services     | TBD                |

|    |                             |            |
|----|-----------------------------|------------|
| 8. | SHA Analytics               | TBD        |
|    | <b>Total SBE Commitment</b> | <b>33%</b> |

|    | <b>DVBE Subcontractors</b>   | <b>% Committed</b> |
|----|------------------------------|--------------------|
| 1. | Conaway Geomatics            | TBD                |
| 2. | CYD Consulting               | TBD                |
| 3. | Fryman Management, Inc.      | TBD                |
| 4. | Pacifica Services, Inc.      | TBD                |
|    | <b>Total DVBE Commitment</b> | <b>3%</b>          |

**B. Local Small Business Enterprise (LSBE) Preference**

The LSBE preference was not applicable to this procurement. Pursuant to California Government Code §4525-4529.5 for Architectural and Engineering services, only a competitor's qualifications as an architect are evaluated and the most qualified competitor is selected; price cannot be used as an evaluation factor.

**C. Contracting Outreach and Mentoring Plan (COMP) Program**

The Contracting Outreach and Mentoring Plan (COMP) is applicable to this contract. Zephyr must mentor a minimum of four certified firms: two (2) Disadvantaged Business Enterprises (DBEs), one (1) Small Business Enterprise (SBE), and one (1) Disabled Veteran Business Enterprise (DVBE). Within forty-five (45) days of the contract award, Zephyr is required to submit a comprehensive DBE/SBE/DVBE COMP identifying firms for protégé development.

**D. Living Wage and Service Contract Worker Retention Policy Applicability**

The Living Wage and Service Contract Worker Retention Policy is not applicable to this contract.

**E. Prevailing Wage Applicability**

Prevailing Wage requirements are applicable to this contract. DEOD will monitor contractors' compliance with the State of California Department of Industrial Relations (DIR), California Labor Code, and, if federally funded, the U S Department of Labor (DOL) Davis Bacon and Related Acts (DBRA).

**F. Project Labor Agreement/Construction Careers Policy**

Project Labor Agreement/Construction Careers Policy is not applicable to this Contract. PLA/CCP is applicable only to construction contracts that have a construction related value in excess of \$2.5 million.