

PROCUREMENT SUMMARY

HYBRID MID SIZE SEDAN VEHICLES/OP67538000

1.	Contract Number: OP67538000	
2.	Recommended Vendor(s): Penske Motor Group	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 8/31/16	
	B. Advertised/Publicized: 9/3/16	
	C. Pre-proposal/Pre-Bid Conference: 9/7/16	
	D. Proposals/Bids Due: 10/3/16	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: 10/10/16	
	G. Protest Period End Date: 1/23/17	
5.	Solicitations Picked up/Downloaded: 19	Bids/Proposals Received: 7
6.	Contract Administrator: Aryani Guzman	Telephone Number: 213/922-3187
7.	Project Manager: Dan Ramirez	Telephone Number: 562/658-0231

A. Procurement Background

This Board Action is to approve Contract No. OP67538000 for a 110 hybrid sedans for Metro non-revenue operations. Board approval of contract awards are subject to resolution of any properly submitted protest.

IFB No. OP31954 was issued in accordance with Metro’s Acquisition Policy and the contract type is a firm fixed price.

One amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on September 12, 2016, issued to update the Statement of Work and to revise the Schedule of Quantities and Prices.

A total of seven bids were received on October 3, 2016. Three (3) of the bids received were deemed technically unacceptable and were not considered for award.

B. Evaluation of Bidders

This procurement was conducted in accordance, and complies with LACMTA’s Acquisition Policy for a competitive sealed bid. The four bids received are listed below in alphabetical order:

No.	Bidder Name	Bid Amount
1.	Diversified Leasing	\$3,220,400
2.	Elite Auto Network	\$3,017,456
3.	Fleet Vehicle Source, Bid 1	\$3,181,383
4.	Penske Motor Group	\$2,936,769

The firm recommended for award, Penske Motor Group (PMG), was found to be technically acceptable and in full compliance with the IFB requirements. The recommended awardee, PMG, will furnish Metro 110 of the following vehicle:

- Make: Toyota
- Model: Camry LE, Hybrid
- Year: 2017

C. Price Analysis

The recommended bid price from Penske Motor Group has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bid.

Bidder Name	Bid Amount	Metro ICE
Penske Motor Group	\$2,936,768.50	\$3,300,000

D. Background on Recommended Contractor

The recommended firm, Penske Motor Group, located in El Monte, California is a subsidiary of Penske Corporation and has been in business for over 50 years. Penske Corporation is a closely-held, diversified, on-highway, transportation services company whose subsidiaries operate in a variety of industry segments, including retail automotive, truck leasing, transportation logistics and professional motorsports. Penske Corporation has provided satisfactory service and products to Metro on previous purchases of various vehicle types and automotive parts.