

PROCUREMENT SUMMARY

Metro Red Line UPS Batteries OP44570-2000

1.	Contract Number: OP44570-2000	
2.	Recommended Vendor: M.C. Dean Inc. & Skyler Electric Co. Inc.	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input checked="" type="checkbox"/> Task Order RFIQ	
4.	Procurement Dates:	
	A. Issued: 5/4/18	
	B. Advertised/Publicized: 4/27/18	
	C. Pre-Proposal Conference: 5/10/18	
	D. Proposals Due: 7/3/18	
	E. Pre-Qualification Completed:	
	F. Conflict of Interest Form Submitted to Ethics: 7/13/18	
	G. Protest Period End Date: 10/19/18	
5.	Solicitations Picked up/Downloaded: 22	Bids/Proposals Received: 2
6.	Contract Administrator: Aryani L. Guzman	Telephone Number: 213-922-1387
7.	Project Manager: Winston Dixon	Telephone Number: 213-922-3323

A. Procurement Background

This Board Action is to establish a pool of qualified vendors to be on a Task Order Bench to support Metro's Maintenance of Way (MOW) Department in the procurement of various UPS battery types for Metro Red Line (MRL) Station locations. Board approval of no cost contract agreements to be subsequently assigned competed Task Orders, are subject to resolution of any properly submitted protest.

A Request for Interest and Qualifications (RFIQ) was issued in accordance with Metro's Acquisition Policy.

Two (2) amendments were issued during the solicitation phase of this RFIQ:

- Amendment No. 1, issued May 31, 2018; to add battery types to Statement of Work.
- Amendment No. 2, issued June 5, 2018; to revise proposal due date.

A total of two (2) Interest and Qualification Statements were received on July 3, 2018.

B. Evaluation of Interest & Qualification Statement

Interest and Qualification Statements were reviewed by the Source Selection Committee (SSC). The SSC consisted of technical staff members from Metro's MOW department that conducted a "Go" or "No-Go" evaluation based the following minimum qualifications as were defined in the RFIQ:

Experience

- Knowledge and technical understanding of UPS Batteries
- A minimum of five (5) years of active engagement in installing and commissioning of industrial battery banks
- List of completed UPS Battery projects

Technical

- Required to have a current & valid C10 electrical license
- Required to have a qualified technical & operations team (resumes required)
- Provide sample battery bank design, sizing, calculation similar to Metro's application
- Provide sample of battery Midtronics or Cellcorder test instrument test results for review

To qualify to be on the UPS Battery Bench a proposer was required to meet all the defined RFIQ minimum qualifications. Accordingly, an assigned "No Go" rating against any defined minimum qualification was cause for elimination from the evaluation process deeming the proposer non-responsive and ineligible for participation on Bench.

The following two firms met the RFIQ minimum qualifications, and were deemed responsive and responsible to the RFIQ solicitation requirements:

1. M.C. Dean, Incorporated
2. Skyler Electric Company, Incorporated

Placement on the Bench will not guarantee an award of any task order.

C. Cost/Price Analysis

There was no price information required for the Interest and Qualification evaluation phase. Cost/Price Analysis will be performed, as appropriate, on resultant Task Order competitions.

D. Background on Recommended Contractor

M.C. Dean Inc.

M.C. Dean, Incorporated has over 69 years of experience in providing electrical services to federal, state, and local governments, as well as transportation

authorities throughout the nation. M.C. Dean has local offices in California, including in Torrance, Concord, and Santa Clara. The Torrance office in Southern California will be the operational center for this project, with reach-back from their other California offices and their corporate headquarters located in the Washington, D.C. Metropolitan area. M.C. Dean has performed over 1,000 plus battery installations throughout hundreds of jobs in Southern California.

Skyler Electric Co. Inc.

Skyler Electric Company, Incorporated was founded in 1997 specializing in maintenance of complete DC plants and battery systems for telecommunications, rail systems, utilities, data centers and UPS industries. Its products include batteries, rectifiers, power distribution, power boards, converters, inverters and UPS systems. The firm has extensive experience in providing services to public agencies including Metro, and private entities such as AT&T and T-Mobile. Skyler has provided and installed UPS batteries at multiple Metro rail stations and their performance has been satisfactory. Skyler have local offices in Huntington Beach and Grass Valley California, and office locations in Kent, Washington and Bedford, Texas.