

## PROCUREMENT SUMMARY

**ROLLING STOCK CONSULTANT BENCH – RAIL AND BUS SUPPORT  
SERVICES/OP127274000 – OP127274006**

1.	<b>Contract Number:</b> OP127274000 through OP127274006	
2.	<b>Recommended Vendor:</b> See Attachment B	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP–A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates :</b>	
	<b>A. Issued :</b> January 22, 2025	
	<b>B. Advertised/Publicized:</b> February 22, 2025	
	<b>C. Pre-Proposal Conference:</b> January 30, 2025	
	<b>D. Proposals Due:</b> March 3, 2025	
	<b>E. Pre-Qualification Completed:</b> May 13, 2025	
	<b>F. Ethics Declaration Forms submitted to Ethics:</b> March 20, 2025	
	<b>G. Protest Period End Date:</b> July 22, 2025	
5.	<b>Solicitations Downloaded:</b> 48	<b>Bids/Proposals Received:</b> 7
6.	<b>Contract Administrator:</b> Jessica Omohundro	<b>Telephone Number:</b> (213) 922-4790
7.	<b>Project Manager:</b> Gregory Athas	<b>Telephone Number:</b> (213) 617-6293

**A. Procurement Background**

This Board Action is to approve Contract Nos. OP127274000 through OP127274006 for task order-based Rolling Stock Consultant Services. These bench contracts will supplement internal resources by providing access to firms with broad expertise in engineering, technical services, and program management for both bus and rail operations. Work shall be performed on an “as-needed” basis and authorized through the issuance of task orders. Board approval of contract awards are subject to the resolution of any properly submitted protest(s), if any.

On January 22, 2025, Request for Proposals (RFP) No. OP127274 was issued as a competitive procurement in accordance with Metro’s Acquisition Policy. The contract type is a firm fixed price. The Diversity & Economic Opportunity Department recommended a Small Business Enterprise (SBE) goal of 22% and a Disabled Veteran Business Enterprise (DVBE) goal of 3% and Disadvantaged Business Enterprise (DBE) goal of 25% and a Local Small Business Enterprise (LSBE) preference of 5%.

Three (3) amendments and two (2) sets of clarifications were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on February 10, 2025, revised Exhibit 3 “Evaluation Criteria” to include Local Small Business Enterprise Program (LSBE) requirement;
- Amendment No. 2, issued on February 26, 2025, extended proposal due date;

- Amendment No. 3, issued on March 7, 2025, revised Exhibit 3 “Evaluation Criteria” to clarify intent to evaluate both prime and subcontractors.

A total of forty-eight (48) firms downloaded the RFP and were included in the planholders’ list. A virtual pre-proposal conference was held on January 30, 2025, and was attended by nineteen (19) participants representing eight (8) firms. There were twelve (12) questions received for this RFP and responses were provided prior to the proposal’s due date.

A total of seven (7) proposals were received by the due date of March 3, 2025, and are listed below in alphabetical order per discipline:

#### **Discipline A: Rail**

1. AtkinsRealis USA, Inc.
2. DB E.C.O. North America, Inc.
3. Hatch Associates Consultants, Inc.
4. Mott MacDonald Group, Inc.

#### **Discipline B: Bus**

1. Capitol Government Contract Specialists
2. Hatch Associates Consultants, Inc.
3. STV Incorporated

### **B. Evaluation of Proposals**

A diverse Proposal Evaluation Team (PET) consisting of staff from Transit Vehicle Engineering, Rail Vehicle Maintenance, and Project Management conducted a comprehensive technical evaluation of all seven (7) proposals received - four (4) for Discipline A: Rail and three (3) for Discipline B: Bus.

The proposals were evaluated based on the following evaluation criteria and weights:

- |  |            |
|--|------------|
| • Proposer Team Qualifications and Experience      | 60 percent |
| • Experience and Qualifications of Key Personnel   | 30 percent |
| • Management Plan and Understanding of Work        | 10 percent |
| • Local Small Business Enterprise Program (LSBE) * | 5 percent  |

The evaluation criteria are appropriate and consistent with criteria developed for similar bench procurements. Several factors were considered when developing these weights, giving the greatest importance to proposers' team qualifications and experience.

\*Proposers were eligible for a 5% Local Small Business Enterprise preference if they met the requirement which granted bonus points exceeding the maximum possible evaluation criteria score.

Evaluations were conducted from March 27, 2025 to April 18, 2025. Of the seven (7) proposals received, all seven (7) were determined to be within the competitive range and determined to be responsive, responsible, and qualified to perform the services based on the RFP requirements

### Discipline A: Rail

The four (4) firms within the competitive range are listed below in alphabetical order:

1. AtkinsRealis USA, Inc.
2. DB E.C.O. North America, Inc.
3. Hatch Associates Consultants, Inc.
4. Mott MacDonald Group, Inc.

	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
<b>1</b>	<b>Mott MacDonald Group, Inc.</b>				<b>1</b>
<b>2</b>	Team Qualifications and Experience	86.67	60%	52.00	
<b>3</b>	Experience and Qualifications of Key Personnel	86.67	30%	26.00	
<b>4</b>	Management Plan and Understanding of Work	84.00	10%	8.40	
	<b>Total</b>		100%	86.40	
<b>5</b>	<b>Hatch Associates Consultants, Inc.</b>				<b>2</b>
<b>6</b>	Team Qualifications and Experience	83.33	60%	50.00	
<b>7</b>	Experience and Qualifications of Key Personnel	85.56	30%	25.67	
<b>8</b>	Management Plan and Understanding of Work	80.70	10%	8.07	
	<b>Total</b>		100%	83.74	

<b>9</b>	<b>DB E.CO. North America, Inc.</b>				<b>3</b>
<b>10</b>	Team Qualifications and Experience	82.22	60%	49.33	
<b>11</b>	Experience and Qualifications of Key Personnel	78.80	30%	23.64	
<b>12</b>	Management Plan and Understanding of Work	76.00	10%	7.60	
	<b>Total</b>		100%	80.57	
<b>13</b>	<b>AtkinsRealis USA, Inc.</b>				<b>4</b>
<b>14</b>	Team Qualifications and Experience	80.00	60%	48.00	
<b>15</b>	Experience and Qualifications and Key Personnel	80.00	30%	24.00	
<b>16</b>	Management Plan and Understanding of Work	81.30	10%	8.13	
	<b>Total</b>		100%	80.13	

### Discipline B: Bus

The three (3) firms within the competitive range are listed below in alphabetical order:

1. Capitol Government Contract Specialists
2. Hatch Associates Consultants, Inc.
3. STV Incorporated

	<b>Firm</b>	<b>Average Score</b>	<b>Factor Weight</b>	<b>Weighted Average Score</b>	<b>Rank</b>
<b>1</b>	<b>STV Incorporated</b>				<b>1</b>
<b>2</b>	Team Qualifications and Experience	84.45	60%	50.67	
<b>3</b>	Experience and Qualifications of Key Personnel	83.33	30%	25.00	
<b>4</b>	Management Plan and Understanding of Work	83.30	10%	8.33	
	<b>Total</b>		100%	84.00	
<b>5</b>	<b>Capitol Government Contract Specialists</b>				<b>2</b>
<b>6</b>	Team Qualifications and Experience	78.88	60%	47.33	
<b>7</b>	Experience and Qualifications of Key Personnel	75.57	30%	22.67	

<b>8</b>	Management Plan and Understanding of Work	79.30	10%	7.93	
	<b>Total</b>		100%	77.93	
<b>9</b>	<b>Hatch Associates Consultants, Inc.</b>				<b>3</b>
<b>10</b>	Team Qualifications and Experience	76.67	60%	46.00	
<b>11</b>	Experience and Qualifications of Key Personnel	75.57	30%	22.67	
<b>12</b>	Management Plan and Understanding of Work	75.30	10%	7.53	
	<b>Total</b>		100%	76.20	

No firms were determined to be outside the competitive range and no firms were excluded for further consideration.

Upon the completion of the evaluation process, all seven (7) firms demonstrated the necessary experience, technical capabilities, and resources to perform the scope of work to support both the Rail and Bus disciplines.

### **C. Cost/Price Analysis**

Work for this bench contract will be authorized through the issuance of individual task orders. Each task order will include a defined scope of services related to either the Rail or Bus disciplines. These task orders will be competed among the firms on the respective benches allowing for competitive pricing and selection based on the specific need. An analysis shall be performed at the time each task order is issued and awarded in accordance with Metro's acquisition policy.

### **D. Background on Recommended Contractors**

#### **AtkinsRealis USA, Inc.**

AtkinsRealis USA, Inc., founded in 1911, is one of the world's leading engineering, design, and construction firms, with over 39,000 employees across 160+ countries. The firm is a recognized expert in consulting services for rail vehicle equipment, offering comprehensive support throughout the full life cycle of transit rail systems—including engineering, operations, maintenance, and overhaul—for both light and heavy rail vehicles. AtkinsRealis USA, Inc. is currently involved in multiple specialized rail projects with agencies such as Metro, Metrolink, Caltrans, and Metrolinx. The dedicated project manager will operate from the downtown Los Angeles office, supported by a team with extensive Metro experience and full fleet coverage.

## **Capitol Government Contract Specialists**

Capitol Government Contract Specialists, established in 2011 and headquartered in Irvine, California, is a small business specializing in rolling stock, transit operations, and oversight services. Since 2018, the firm has supported Metro's bus procurements through key contracts involving program management, vehicle engineering, and reliability analysis. The Capitol GCS team includes seasoned professionals with decades of experience in transit vehicle projects. Known for their accessibility and strong partnerships, Capitol GCS has over 20 years of collaborative experience on major transit initiatives in cities like Boston and Los Angeles. The firm has provided bench services for Metro with satisfactory performance.

Capitol GCS is a disadvantaged business enterprise (DBE).

## **DB E.C.O. North America, Inc.**

DB E.C.O. North America, Inc., established in 2017 and headquartered in Sacramento, California, is the U.S. subsidiary of the Deutsche Bahn Group. The firm offers specialized expertise tailored to North America's rail industry, drawing on decades of global experience in rail vehicle engineering, maintenance, and component overhauls. DB E.C.O. integrates international best practices with localized knowledge of regional suppliers and operational standards. Their team has supported major projects for agencies including SBCTA, Caltrans, Sound Transit, and Metro. Team of professionals with over a decade of experience in rail systems engineering consulting services.

## **Hatch Associates Consultants, Inc.**

Hatch Associates Consultants, Inc., founded in 1931 and headquartered in Pittsburgh, Pennsylvania, is a 100% employee-owned multidisciplinary professional services firm. The company provides a wide range of technical and strategic services across the infrastructure, metals, and energy sectors worldwide. Hatch's Transit Business Unit is recognized as one of North America's most experienced consultants in bus transit vehicles and rail systems. Organized into five specialized areas—Vehicles and Operations, Systems Engineering, Assurance and Integration, Linear Infrastructure and Facilities, and Data Analytics—the unit includes approximately 1,000 professionals. Hatch supports both rail and bus disciplines through a strong in-house team and a network of subcontractors. The firm has led or contributed to major transit projects for agencies such as TriMet, Sound Transit, MARTA, SRTD, and Metro. Hatch Associates Consultants, Inc. has provided bench services for Metro with satisfactory performance.

## **Mott MacDonald Group, Inc.**

Mott MacDonald Group, Inc., established in 1989 through the merger of two legacy engineering consultant groups, is an employee-owned firm specializing in engineering, management, and development consulting services. With over 16,000 employees in 180 offices across 150 countries, the company offers global expertise with a strong focus on rail-based systems, including light rail, subway, commuter rail, and streetcar services. Mott MacDonald's core team brings deep knowledge of Metro's fleet, operations, and maintenance processes, with proven capabilities in rail vehicle engineering and program management. The firm also collaborates with a network of specialized subcontractors to broaden its technical scope. Mott MacDonald has successfully delivered projects for agencies such as SBCTA, SCRRA, Sound Transit, and Metro, and has provided services to Metro with satisfactory performance.

## **STV Incorporated**

STV Incorporated, operating since 2012 with more than 60 offices nationwide, is a nationally recognized firm with over 40 years of experience supporting Metro and its predecessor agencies. Combining broad national resources with in-depth knowledge of local transit operations, STV is a trusted provider of on-call consultant services for agencies including SFMTA, NCTD, MARTA, and Metro. The firm's team is led by experienced local management and includes specialists in bus reliability, engineering, equipment, quality control, regulatory compliance, and reporting. Many staff members have over a decade of direct experience in transit and rail system operations. STV is a recognized leader in the passenger transit and rail sector and has provided services for Metro with satisfactory performance.