

PROCUREMENT SUMMARY

BIRD AND PEST CONTROL SERVICES / OP852420003367

1.	Contract Number: OP852420003367	
2.	Recommended Vendor: Pestmaster Services, Inc.	
3.	Type of Procurement (check one): <input type="checkbox"/> RFP <input checked="" type="checkbox"/> IFB <input type="checkbox"/> IFB-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: May 31, 2017	
	B. Advertised/Publicized: May 31, 2017	
	C. Pre-proposal/Pre-Bid Conference: June 12, 2017	
	D. Proposals/Bids Due: July 12, 2017	
	E. Pre-Qualification Completed: August 28, 2017	
	F. Conflict of Interest Form Submitted to Ethics: August 23, 2017	
	G. Protest Period End Date: October 23, 2017	
5.	Solicitations Picked up/Downloaded: 13	Bids/Proposals Received: 5
6.	Contract Administrator: Rommel Hilario	Telephone Number: (213) 922-4654
7.	Project Manager: Alberto Garcia	Telephone Number: (213) 922-6760

A. Procurement Background

This Board Action is to approve a contract award in support of Facilities Maintenance for pest and bird control services. Services shall include, but are not limited to, the treatment of pest infestations, bird and pest waste clean-up, installation of pest and bird deterrent measures/systems, trapping of animals, and removal of dead animals from Metro facilities, rail cars, non-revenue vehicles, and service vehicles (excluding buses) as outlined in Invitation for Bid (IFB) No. OP41535. Board approval of contract awards are subject to resolution of any properly submitted protest.

IFB No. OP41535 was issued as a competitive procurement in accordance with Metro's Acquisition Policy. The contract type is firm fixed unit rate.

Two amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on June 14, 2017, provided pre-bid conference material including sign-in sheets and planholder's list.
- Amendment No. 2, issued on June 26, 2017, extended the bid due date.

A pre-bid conference was held on June 12, 2017 and was attended by 21 people. Five bids were received on the due date of July 12, 2017 as follows, in alphabetical order:

1. Innovative Pest Solutions
2. Isotech Pest Management
3. Orkin Services of California, Inc.
4. Pestmaster Services, Inc.
5. Terminix International Company, LP

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with Metro’s Acquisition Policy for a competitive sealed bid.

Pestmaster Services, Inc. was the only bidder determined to be responsive and responsible, based on meeting the mandatory 3% DVBE goal as required by the solicitation.

C. Cost/Price Analysis

The bid from Pestmaster Services, Inc. has been determined to be fair and reasonable based upon price analysis that included comparison with submitted bid prices, historical pricing, and technical review by the Program Manager.

BIDDER	AMOUNT	METRO ICE	AWARD AMOUNT
Pestmaster Services, Inc	\$6,634,069.20	\$9,060,920	\$6,634,069.20
* Orkin Services of California, Inc.	\$5,049,695.76		
* Terminix International Company, LP	\$6,754,440.00		
* Isotech Pest Management	\$12,467,480.00		
* Innovative Pest Solutions	\$14,947,740.00		

*Firms deemed non responsive for not meeting the 3% DVBE requirement.

D. Background on Recommended Contractor

Pestmaster Services, Inc. started as a one man operation out of a garage in Bishop, California in April of 1979 and has grown into a regional company that now includes 33 franchises covering 16 states including California. It is currently ranked number 75 on Pest Control Technology Magazine’s top 100 pest control companies in America. Pestmaster Services started to see growth during 1981 and 1982 by identifying different opportunities and expanding services beyond pest and termite control to include vegetation management including lawn applications and tree services, as well as bare ground applications to prevent growth of plants in areas like right of ways.