

PROCUREMENT SUMMARY
SAFETY VESTS /MA125897000

1.	Contract Number: MA125897000	
2.	Recommended Vendor: SAFETY VIBE, INC. 2530 Corporate Pl # A105, Monterey Park, CA 91754	
3.	Type of Procurement (check one): ☒ IFB ☐ RFP ☐ RFP-A&E ☐ Non-Competitive ☐ Modification ☐ Task Order	
4.	Procurement Dates:	
	A. Issued : 8.30.24	
	B. Advertised/Publicized: 8.29.24	
	C. Pre-Bid Conference: N/A	
	D. Bids Due: 1.10.25	
	E. Pre-Qualification Completed: 9.2.25	
	F. Ethics Declaration Forms Submitted to Ethics: 8.8.25	
	G. Protest Period End Date: 11.25.25	
5.	Solicitations Downloaded: 40	Bids Received: 5
6.	Contract Administrator: Veda Sargent	Telephone Number: 213-418-3109
7.	Project Manager: Harold Torres	Telephone Number: 213-922-5714

A. Procurement Background

This Board Action is to approve Contract No. MA125897000 for the procurement of safety vests. Board approval of this contract award is subject to the resolution of any properly submitted protest(s), if any.

Invitation for Bids (IFB) No. MA125897 was issued in accordance with Metro's Acquisition Policy, and the contract type is Indefinite Delivery, Indefinite Quantity (IDIQ). IFB No. MA125897 solicitation is a part of the Small Business Enterprise Prime (Set-Aside) Program.

Three (3) amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on 10.24.24, to provide Two-Step Instructions.
- Amendment No. 2, issued on 12.24.24, to extend bid due date.
- Amendment No. 3, issued on 6.27.25 to update Evaluation Criteria Question # 2.

A total of 40 firms downloaded the IFB and were included in the planholder's list.

A total of five (5) bids were received on January 10, 2025.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with Metro's Acquisition Policy for a two-step competitive sealed bid. Five bids were received. Three of the five bids were deemed responsive and responsible to the IFB requirements during Step 1: Technical Evaluation. The three bids received are listed below in alphabetical order:

1. KNS Industrial Supply
2. Paramount Safety Supply
3. Safety Vibe, Inc.

KNS Industrial Supply and Paramount Safety Supply have subsequently withdrawn their bids due to industry-wide increases in the cost of raw material and import freight surcharges.

The recommended firm, Safety Vibe, Inc. the lowest responsive and responsible bidder, was found to be in full compliance with the bid and technical requirements of the IFB.

C. Price Analysis

The recommended bid price from Safety Vibe, Inc. bid was 13% higher than the Independent Cost Estimate (ICE) of \$1,549,509.00. The price variance was due to current market conditions impacting the cost of raw materials and import freight surcharges. Overall, the total bid price has been determined to be fair and reasonable based upon market conditions and selection of the responsive and responsible bidder.

Bidder Name	Bid Amount	Metro ICE
Safety Vibe	\$1,763,791.48	\$1,549,509.00

D. Background on Recommended Contractor

The recommended firm, Safety Vibe, Inc. is located in Monterey Park, CA and has been in business for twenty-one (21) years. Safety Vibe, Inc. has provided similar products for other firms, including F.D. Thomas (Arizona) and Tutor Perini (Los Angeles). Safety Vibe, Inc. has previously worked with Metro as a Prime Supplier for Metro's safety vests with satisfactory performance.