

## PROCUREMENT SUMMARY

## Freeway Service Patrol Light Duty Towing Individual Beats

1.	<b>Contract Numbers:</b> FS66316000-34, FS66316001-71, FS66316002-10, FS66316003-9, FS66316004-12, FS66316005-21, FS66316006-70	
2.	<b>Recommended Vendors:</b> Disco Auto Sales, Inc. dba Hollywood Car Carrier Hovanwil, Inc. dba Jon's Towing Sonic Towing, Inc. South Coast Towing, Inc.	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> RFP <input checked="" type="checkbox"/> IFB <input type="checkbox"/> IFB-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	<b>A. Issued:</b> October 4, 2019	
	<b>B. Advertised/Publicized:</b> October 7, 2019	
	<b>C. Pre-bid Conference:</b> October 16, 2019	
	<b>D. Bids Due:</b> November 21, 2019	
	<b>E. Pre-Qualification Completed:</b> January 23, 2020	
	<b>F. Conflict of Interest Form Submitted to Ethics:</b> December 18, 2019	
	<b>G. Protest Period End Date:</b> February 26, 2020	
5.	<b>Solicitations Picked up/Downloaded:</b> 51	<b>Bids Received:</b> 18
6.	<b>Contract Administrator:</b> DeValory Donahue	<b>Telephone Number:</b> (213) 922-4726
7.	<b>Project Manager:</b> John Takahashi	<b>Telephone Number:</b> (213) 418- 3271

**A. Procurement Background**

This Board Action is to approve the Freeway Services Patrol (FSP) Light Duty Towing Contract Nos. FS66316000-34, FS66316001-71, FS66316002-10, FS66316003-9, FS66316004-12, FS66316005-21, FS66316006-70 in support of the FSP program for a four-year contract term. These services will be performed on beats covering designated areas within Los Angeles County. Board approval of contract awards are subject to the resolution on any properly submitted protest.

The Freeway Service Patrol Invitation for Bid (IFB) was issued as a competitive procurement in accordance with Metro's Acquisition Policy for sealed bids.

Three amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on October 30, 2019 extended the Bid Due date
- Amendment No. 2, issued on November 5, 2019 extended the Bid Due date
- Amendment No. 3, issued on November 7, 2019 extended the Bid due date

A pre-bid conference was held on October 16, 2019 and was attended by 31 participants representing 26 firms. A total of 24 questions were received, and Metro provided responses prior to the bid due date.

**B. Evaluation of Bids**

A total of 18 bids were received on November 21, 2019 for 17 towing beats from the firms listed below in alphabetical order:

1. All-American Towing
2. All City Tow Service, Inc.
3. Bob & Dave's Towing, Inc.
4. Citywide Towing, Inc.
5. Classic Club Service, Inc.
6. Classic Tow, Inc. dba Tip-Top Tow Service
7. Disco Auto Sales, Inc. dba Hollywood Car Carrier
8. E & S Towing Enterprises dba Steve's Towing
9. Freeway Towing, Inc.
10. Hadley Tow, Inc.
11. Hovanwil, Inc. dba Jon's Towing
12. Mid Valley Towing, Inc.
13. Neighborhood Towing 4 U, Inc.
14. Reliable Delivery Service, Inc.
15. Safeway Towing, Inc. dba Bob's Towing
16. Seventh Street Garage, Inc.
17. Sonic Towing, Inc.
18. South Coast Towing, Inc.

The 18 bids received from the firms above were evaluated by staff from the Congestion Reduction Department. Each firm was required to meet mandatory minimum eligibility criteria, as specified in the IFB, in order to be qualified as technically acceptable and responsive. Of the 18 bids received, 14 firms were deemed non-responsive because they did not meet mandatory minimum eligibility criteria and/or DEOD requirements, as specified in the IFB. Staff conducted on-site visits and inspections at the recommended firms' locations.

Four of the 18 firms are being recommended for contract award as follows: Disco Auto Sales, Inc. dba Hollywood Car Carrier, Hovanwil, Inc. dba Jon's Towing, Sonic Towing, Inc. and South Coast Towing, Inc.

### C. Price Analysis

Four firms were determined to have submitted the lowest, responsive, responsible bids and are recommended for award of 7 beats as listed below in alphabetical order:

Bidder	Beat	Bid Amount	ICE	Award Amount
<b>Disco Auto Sales, Inc. dba Hollywood Car Carrier</b>	<b>Beat 34</b>	\$3,567,060.00	\$3,219,667.99	\$3,567,060.00
	<b>Beat 71 (ExpressLanes)</b>	\$8,515,325.00	\$7,905,627.73	\$8,515,325.00
<b>Hovanwil, Inc. dba Jon's Towing</b>	<b>Beat 10</b>	\$4,306,768.50	\$3,578,401.75	\$4,306,768.50

<b>Sonic Towing, Inc.</b>	<b>Beat 9</b>	\$3,765,230.00	\$3,219,667.99	\$3,765,230.00
	<b>Beat 12</b>	\$3,898,346.88	\$3,268,977.64	\$3,898,346.88
<b>South Coast Towing</b>	<b>Beat 21</b>	\$3,460,726.00	\$3,268,977.64	\$3,460,726.00
	<b>Beat 70 (ExpressLanes)</b>	\$6,824,652.00	\$7,017,729.18	\$6,824,652.00

**D. Background on Recommended Contractors**

**Disco Auto Sales dba Hollywood Car Carrier**

The recommended firm, Hollywood Car Carrier located in Los Angeles, has been in business for 35 years and is a leader in the towing industry. Hollywood Car Carrier has been a Metro contractor since 2004 and is a certified Freeway Service Patrol operator.

**Hovanwil, Inc. dba Jon's Towing**

The recommended firm, Jon's Towing located in Sun Valley, California, has been in business for 17 years, and is a leader in the towing industry. Jon's Towing has been a Metro contractor since 2004 and is a certified Freeway Service Patrol operator.

**Sonic Towing, Inc.**

The recommended firm, Sonic Towing located in Los Angeles, has been in business for 16 years, and is a leader in the towing industry. Sonic Towing has been a Metro contractor since 2004 and is a certified Freeway Service Patrol operator.

**South Coast Towing, Inc.**

The recommended firm, South Coast Towing located in Los Angeles, has been in business for 26 years and is a leader in the towing industry. South Coast Towing has been a Metro contractor since 2001 and is a certified Freeway Service Patrol operator.