

## PROCUREMENT SUMMARY

## COMPRESSED NATURAL GAS FUEL CYLINDERS / MA24755-1 AND MA24755-2

1.	<b>Contract Number:</b> Worthington Industries MA24755-1 and Hexagon Lincoln MA24755-2	
2.	<b>Recommended Vendor(s):</b> Worthington Industries and Hexagon Lincoln	
3.	<b>Type of Procurement (check one):</b> <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	A. Issued: 3/9/16	
	B. Advertised/Publicized: 3/9/16	
	C. Pre-Proposal/Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: 5/5/16	
	E. Pre-Qualification Completed: N/A	
	F. Conflict of Interest Form Submitted to Ethics: 5/31/16	
	G. Protest Period End Date: : 7/29/16	
5.	<b>Solicitations Picked up/Downloaded:</b> 8	<b>Bids/Proposals Received:</b> 5
6.	<b>Contract Administrator:</b> Tanya Allen	<b>Telephone Number:</b> 213/922-1018
7.	<b>Project Manager:</b> John Roberts	<b>Telephone Number:</b> 213/922-5060

**A. Procurement Background**

This Board Action is to approve Indefinite Delivery, Indefinite Quantity (IDIQ) Contract No. MA24755-1 for up to 882 CNG Fuel Cylinders, and Contract No. MA24755-2 for up to 462 CNG Fuel Tank Assemblies.

IFB No. MA24755 was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

Two amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on March 25, 2016 responded to potential bidder's questions; and
- Amendment No. 2, issued on April 14, 2016 responded to potential bidder's questions.

A total of five bids were received on May 5, 2016.

## B. Evaluation of Bids

The firms recommended for award are Worthington Industries and Hexagon Lincoln (Bid #1), which were found to be in full compliance with the bid and technical requirements.

Line 1 – up to 882 CNG Fuel Cylinders (inclusive of sales tax)

<b>Bidder Name</b>	<b>Bid Amount</b>
Hexagon Lincoln (Bid 1)	Non-Responsive
Hexagon Lincoln (Bid 2)	Non-Responsive
Worthington Industries	\$2,903,368
McNeilus Truck and Manufacturing	\$3,139,713
New Flyer Industries	\$3,531,860

Hexagon Lincoln's bids for Line 1 were deemed non-responsive as a result of the technical review of their product.

Line 2 – up to 462 CNG Fuel Cylinders (inclusive of sales tax)

<b>Bidder Name</b>	<b>Bid Amount</b>
Hexagon Lincoln (Bid 1)	\$1,447,793
Hexagon Lincoln (Bid 2)	\$1,586,277
Worthington Industries	\$1,627,067
McNeilus Truck and Manufacturing	\$1,746,758
New Flyer Industries	\$1,903,930

## C. Price Analysis

The recommended firm fixed unit prices were determined to be fair and reasonable based upon adequate price competition and selection of the lowest responsive and responsible bidder.

Metro analyzed and selected the lowest priced items from multiple bids in accordance with the IFB which defined Metro's "right to award on an item by item basis."

<b>Low Bidder(s) Name</b>	<b>Bid Amount</b>	<b>Metro ICE</b>
Worthington Industries Line 1	\$2,903,368	\$2,755,900
Hexagon Lincoln (Bid #1) Line 2	\$1,447,793	\$1,466,850

#### **D. Background on Recommended Contractor**

The recommended firm, Worthington Cylinder for line item 1 is located in Pomona, CA has been in business for 60 years, and is a leader in the field of manufacturer of CNG cylinder assemblies, aircraft, space craft, rail cars, and natural gas vehicles. Worthington Cylinder has provided similar products to other transit agencies including New York Metro, Sacramento Transit, Riverside Transit, MARTA, Cleveland Transit and other agencies that operate CNG buses. Worthington Cylinder has provided satisfactory service and products to Metro on previous purchases.

The recommended firm, Hexagon Lincoln for line item 2 is located in Lincoln, NE, has been in business for 53 years, and is a leader and manufacturer of IV composite pressure vessels to bus manufacturers such as Gillig, New Flyer, NABI, and Coach USA. Hexagon Lincoln has provided satisfactory service and products to Metro on previous purchases orders.