

PROCUREMENT SUMMARY

HVAC ASSEMBLIES FOR P3010 LIGHT RAIL VEHICLES/ OP126710000

1.	Contract Number: OP126710000	
2.	Recommended Vendor: Merak North America	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: March 28, 2025	
	B. Advertised/Publicized: March 28, 2025	
	C. Pre-Bid Conference: N/A	
	D. Bids Due: May 12, 2025	
	E. Pre-Qualification Completed: May 22, 2025	
	F. Ethics Declaration Forms Submitted to Ethics: May 12, 2025	
	G. Protest Period End Date: September 25, 2025	
5.	Solicitations Downloaded: 19	Bids Received: 1
6.	Contract Administrator: Uriel Villa	Telephone Number: (213) 922-1025
7.	Project Manager: Richard Lozano	Telephone Number: (213) 792-8047

A. Procurement Background

This Board Action is to approve the award of Contract No. OP126710000 to Merak North America for the purchase of 18, P3010 Light Rail Vehicle, Heating Ventilation Air Conditioning (HVAC) Assemblies. Board approval of contract award is subject to the resolution of any properly submitted protest(s), if any.

Invitation for Bids (IFB) No. OP126710000 was issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price. The Diversity & Economic Opportunity Department did not recommend a Disadvantaged Business Enterprise (DBE) goal for this procurement due to the lack of subcontracting opportunities.

Two (2) amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on April 18, 2025 amended several Contract terms and conditions and extended the bid due date;
- Amendment No. 2, issued on May 1, 2025 extended the bid due date;

A total of 19 firms downloaded the IFB and were included in the planholders' list. A pre-bid conference was not held for this procurement. There were three (3) questions received for this IFB and responses were provided prior to the bid due date.

A single bid was received on May 12, 2025 from Merak North America. Staff conducted a market survey of planholders to determine why no additional bids were

received. Three responses were received. Reasons given for not submitting bids included limited resources to support the contract, inability to provide the requested unit, and a firm mistakenly downloading the solicitation. The results of the market survey indicated that the decisions of the firms not to propose were based on individual business considerations and as such, the solicitation could proceed to be awarded as a competitive award.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The single bid received is listed below:

1. Merak North America (Merak)

Merak's bid was determined to be responsive and responsible to the minimum qualification requirements of the IFB.

C. Price Analysis

The procurement was released as a competitive Invitation for Bid (IFB) solicitation that was advertised and open to all bidders, so a Price Analysis is required. The Price Analysis revealed a 2.96% variance between the Independent Cost Estimate (ICE) and the bid price. Therefore, based on the Price Analysis, ICE, a Technical Analysis Memo, and expectation of adequate price competition, the recommended bid has been determined fair and reasonable.

Bidder Name	Metro ICE	Bid Amount
Merak North America	\$1,368,000.00	\$1,408,500.00

D. Background on Recommended Contractor

The recommended firm, Merak, located in Westminster, Maryland, has been in business for 25 years, and is a leader in the field of Heating, Ventilation and Air Conditioning (HVAC) for Railway Vehicles. Merak specializes in the manufacturing of HVAC systems for Railway Vehicles. Merak's client lists include Washington Metropolitan Area Transit Authority, Long Island Rail Road, and Metro North.

Merak HVAC systems are currently in use on Metro's P3010 Light Rail Vehicles and performance has been satisfactory.