

## PROCUREMENT SUMMARY

**A650 (OPTION) TRACTION GEAR UNIT OVERHAUL  
/MA47351000**

1.	<b>Contract Number:</b> MA47351000	
2.	<b>Recommended Vendor:</b> ORX	
3.	<b>Type of Procurement (check one):</b> <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	A. Issued: 11/15/17	
	B. Advertised/Publicized: 11/17/17, 11/18/17	
	C. Pre-Bid Conference: 11/22/17	
	D. Bids Due: 2/16/18	
	E. Pre-Qualification Completed: 5/17/18	
	F. Conflict of Interest Form Submitted to Ethics: 2/21/18	
	G. Protest Period End Date: 09/22/18	
5.	<b>Solicitations Picked up/Downloaded:</b> 12	<b>Proposals Received:</b> 2
6.	<b>Contract Administrator:</b> Lorretta Norris	<b>Telephone Number:</b> 213/922-2632
7.	<b>Project Manager:</b> Fred Kan	<b>Telephone Number:</b> 213/922-3304

**A. Procurement Background**

This Board Action is to approve Contract No. MA47351000 issued in support of Metro's Red Line A650 Heavy Rail Vehicle (HRV) to procure services required for the complete overhaul of the A650 (Option) traction gear units. A protest was formally lodged by one of the competing bids. That protest and subsequent appeal to the CEO have been reviewed, rejected and fully resolved. Board approval of contract award is subject to resolution of any new properly submitted protest(s), if any.

The Invitation for Bid (IFB) was issued in accordance with Metro's Acquisition Policy and the contract type is an Indefinite Delivery, Indefinite Quantity (IDIQ).

Five amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on November 20, 2017, established the Pre-Bid Conference date.
- Amendment No. 2, issued on December 12, 2017, revised the bid due date.
- Amendment No. 3, issued on January 10, 2018, replaced the Schedule of Quantities and Prices, extended the comments and questions period, and revised the bid due date.
- Amendment No. 4, issued on January 29, 2018, extended the comments and questions period; and revised the bid due date.
- Amendment No. 5, issued on February 22, 2018, replaced the Schedule of Quantities and Prices.

A Pre-Bid Conference was held November 22, 2017, and it was attended by two participants. A total of two bids were received on February 16, 2018.

**B. Evaluation of Bids**

This procurement was conducted in accordance, and complies with Metro’s Acquisition Policy for a competitive sealed bid. The two bids received are listed below in alphabetical order:

1. Gray Manufacturing Industries (GMI), LLC
2. ORX

The firm recommended for award, ORX, was found to be in full compliance with the bid and technical requirements; and was deemed responsive and responsible. Although GMI’s bid price was the lowest, the exceptions contained in its formal bid made their offer non-responsive. GMI’s bid was rejected due to cited exceptions to the IFB requirements. GMI protested Metro’s bid rejection in March 2018. GMI’s protest was rejected by staff and the bid rejection was upheld after appeal to the CEO.

Based on staff’s market research, there are only a few technically qualified firms that can perform the A650 gear unit overhauls. Twelve firms downloaded the IFB, two firms submitted formal bids, and one of the formal bids was rejected due to cited exceptions to the IFB requirements.

Staff took a sample of the total number of firms that downloaded the solicitations to determine their reason(s) for not submitting a formal bid. Our findings were either the firms were not in this specialized overhaul business, or they were not technically qualified to complete the work. Staff found that there were no restrictive elements in the IFB requirements and a competitive environment existed at time of bid.

**C. Price Analysis**

The recommended bid price from ORX has been determined to be fair and reasonable based upon adequate price competition. Although only one bid was responsive and responsible, the recommend bid was offered under a competitive environment.

<b>Proposer Name</b>	<b>Bid Amount</b>	<b>Metro ICE</b>
ORX	\$4,925,746	\$4,185,000

**D. Background on Recommended Contractor**

The recommended firm, ORX, located at One Park Avenue, Tipton, PA, has been in business since 1979 and supplies new and remanufactured wheel set assemblies, axles, combo units, traction gear units and trucks to light rail and heavy rail car builders

to transit agencies and private entities throughout the United States and Canada. ORX has done business with New Jersey Transit and JFK AirTran New York City Transit. ORX is currently overhauling Metro's Blue Line wheel set assemblies and have performed satisfactorily.