### **Metro Micro**

OPERATIONS, SAFETY, AND CUSTOMER EXPERIENCE COMMITTEE

June 20, 2024



#### Introduction





# Status report on the MicroTransit Pilot (MTP) Project in response to Board Motion 42 includes the following updates:

- Operations Optimization
- Fare Change Impact
- Cost Efficiency
- Productivity
- Zone Comparison
- Solicitation Package



#### **Operations Optimization**



# Various internal operational changes have improved operator availability and reduced overtime costs, such as:

- Improving vehicle availability
- Utilizing enhanced software features to monitor and coach operator performance
- Promoting UCLA/Westwood/Veteran-s Affairs Medical Center (VAMC)
- Fine-tuning Service Levels and Workforce Schedules



#### **Fare Change Impact**





#### Comparing the first thirty (30) days after the fare change:

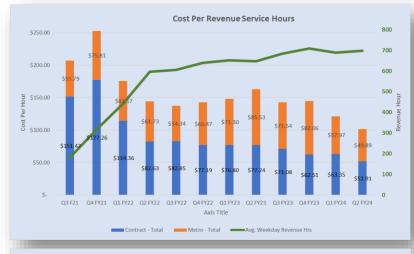
- Passengers took advantage of the Metro discount program
- TAP revenue increased by 91% from \$0.89 to \$1.70 compared to the overall system increase of 120% from \$0.53 to \$1.16
- Watts-Compton and El Monte are two zones with the highest usage of TAP program discounts
- UCLA experienced the highest change in revenue for both TAP and credit card payments

|       | 2/25/2024 to 3/23/2024 |          |    |           | 3/24/2024 to 4/20/2024 |    |            |    |           | Change         |              |              |                |
|-------|------------------------|----------|----|-----------|------------------------|----|------------|----|-----------|----------------|--------------|--------------|----------------|
| Zone  | TAP/                   | Boarding | CC | /Boarding | \$/Transaction         | TΑ | P/Boarding | CC | /Boarding | \$/Transaction | TAP/Boarding | CC/Boarding  | \$/Transaction |
| WATTC | \$                     | 1.00     | \$ | 0.91      | \$0.39                 | \$ | 1.67       | \$ | 2.37      | \$0.83         | 67%          | 160%         | 114%           |
| LAXIN | \$                     | 0.89     | \$ | 0.81      | \$0.54                 | \$ | 1.69       | \$ | 2.15      | \$1.23         | 90%          | 164%         | 128%           |
| ELMON | \$                     | 0.98     | \$ | 0.95      | \$0.64                 | \$ | 1.68       | \$ | 2.29      | \$1.17         | 72%          | 140%         | 82%            |
| NHBUR | \$                     | 0.94     | \$ | 0.91      | \$0.59                 | \$ | 1.69       | \$ | 2.13      | \$1.48         | 80%          | 133%         | 152%           |
| HPERG | \$                     | 1.00     | \$ | 0.95      | \$0.62                 | \$ | 1.98       | \$ | 2.37      | \$1.38         | 98%          | 150%         | 123%           |
| ALPAS | \$                     | 0.96     | \$ | 0.89      | \$0.55                 | \$ | 1.85       | \$ | 2.28      | \$1.19         | 92%          | 157%         | 114%           |
| NWSFV | \$                     | 1.00     | \$ | 0.88      | \$0.49                 | \$ | 1.87       | \$ | 2.22      | \$1.20         | 87%          | 151%         | 143%           |
| UCLAV | \$                     | 0.28     | \$ | 0.87      | \$0.30                 | \$ | 0.62       | \$ | 2.36      | \$0.59         | 120%         | 171%         | 97%            |
| Total | \$                     | 0.89     | \$ | 0.91      | \$0.53                 | \$ | 1.70       | \$ | 2.29      | \$1.16         | 91%          | <b>152</b> % | 120%           |

#### **Cost Efficiency**

 The cost per revenue hour has decreased by 30% from \$142.67 in Q3FY23 to \$101.80 in Q2FY24.

 Ridership also increased by 22% in Q2FY24, compared to Q3FY23.





#### **Cost Efficiency – Cont.**

- As a result, the cost per trip decreased by 39% from \$47.74 in Q3FY23 compared to \$29.06 per trip in Q2FY24.
- Costs per trip in the LAX/Inglewood, UCLA/Westwood/VAMC, North Hollywood/Burbank, and El Monte zones were above the system average of \$29.06.
- Altadena/Pasadena/Sierra Madre, Watts/Compton, Northwest SFV, and Highland Park/Eagle Rock/Glendale were below the system average.



#### **Productivity**

- As of February 2024, passengers per vehicle hour (PVH) are 20% higher than in January 2023.
- All zones have a higher PVH compared to January 2023, with Watts, LAX, SFV, and UCLA increasing by 25% higher PVH.

|                                | Jan.<br>2023 | Dec.<br>2023 | Jan. 2024 | %<br>Growth<br>Since<br>2023 |        | Feb. 2024 |       |
|--------------------------------|--------------|--------------|-----------|------------------------------|--------|-----------|-------|
| LAMTA 1 - Watts-Compton        | 2.76         | 3.41         | 3.56      | 29%                          |        | 3.35      |       |
| LAMTA 2 - LAX-Inglewood        | 2.50         | 2.84         | 3.14      | 25%                          | Record | 3.08      |       |
| LAMTA 4 - El Monte             | 2.78         | 3.05         | 3.07      | 11%                          |        | 3.01      |       |
| LAMTA 5 - NoHo-Burbank         | 2.51         | 2.67         | 2.87      | 14%                          |        | 2.97      |       |
| LAMTA 6 - HP-Eagle Rk-Glendale | 3.07         | 3.20         | 3.35      | 9%                           |        | 3.37      |       |
| LAMTA 7 - Pasadena-Altadena-SM | 3.31         | 3.60         | 3.89      | 17%                          |        | 3.86      |       |
| LAMTA 8 - San Fernando Viy     | 3.36         | 4.55         | 5.01      | 49%                          | Record | 4.72      |       |
| LAMTA 9 - UCLA-Westwood-VA     | 2.64         | 2.68         | 3.48      | 32%                          |        | 3.88      | Recor |
| All Zones                      | 2.95         | 3.31         | 3.55      | 20%                          |        | 3.51      |       |

Note: SFV weekday PVH set a single-day record of 5.81 in January and 6.66 in February

#### **Zone Comparison**

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- North Hollywood, El Monte, and LAX show lower productivity and average ridership.
- MTP staff will work with Service Development to maintain the integrity of NextGen's efforts.
- UCLA's recent increases in productivity brought it above the system average and achieved the highest revenue increase since the fare change in March 2024.
- Additional analysis will be conducted using the new model's cost and performance.

| Program Name                   | Avg.<br>Weekday<br>Passengers | Avg.<br>Weekday<br>Hours | Weekday<br>PVH |
|--------------------------------|-------------------------------|--------------------------|----------------|
| LAMTA 1 - Watts-Compton        | 456                           | 133                      | 3.44           |
| LAMTA 2 - LAX-Inglewood        | 144                           | 47                       | 3.09           |
| LAMTA 4 - El Monte             | 161                           | 52                       | 3.08           |
| LAMTA 5 - NoHo-Burbank         | 153                           | 52                       | 2.95           |
| LAMTA 6 - HP-Eagle Rk-Glendale | 520                           | 154                      | 3.38           |
| LAMTA 7 - Pasadena-Altadena-SM | 540                           | 137                      | 3.94           |
| LAMTA 8 - San Fernando Vly     | 213                           | 45                       | 4.79           |
| LAMTA 9 - UCLA-Westwood-VA     | 118                           | 33                       | 3.58           |
| Metro Micro Average            | 288                           | 82                       | 3.54           |

#### **Status of the Solicitation package**





- In December 2023, Metro negotiated a Side Letter of Agreement with SMART-TD to allow for contracted operations of the MTP service.
- Metro is considering the most optimal service delivery model to further reduce cost per hour and trip while improving the availability and reliability of service for customers.
- As a result of incorporating all lessons learned, two separate RFPs were published:
  - ☐ The Request for Proposal (RFP) OP122943 for Metro Micro Contract Services was issued on April 23, 2024.
  - ☐ The RFP No. OP124278 for Metro Micro Software/Technology Services- was issued on May 30, 2024.

#### **Next Steps**





 Metro staff will return to seek Board approval for the contract awards of operations contracted services in October and software technology contract in November 2024.

### THANK YOU!